



AUGUST BUILDING MAINTENANCE, INC.  
*"A complete facility maintenance company since 1985"*  
4100 OLD GENTILLY RD., NEW ORLEANS, LA 70126

*Via Email*

March 15, 2023

Mr. Ronald Baptiste  
Director of Procurement /  
Mr. John DiLosa  
Director of Facilities Management  
Regional Transit Authority  
2817 Canal St.  
New Orleans, LA 70119

**RE: Proposal to Extend Janitorial Services under IFB# 2022-014**

Dear Mr. Baptiste / Mr. DiLosa:

August Building Maintenance, Inc. ("ABM") respectfully submits this proposal to Regional Transit Authority ("RTA") to extend ABM's current month-to-month janitorial services under IFB# 2022-014 for a period of one year, commencing April 1, 2023, at the current rate of \$50,000 per month. Note that this low monthly rate will result in annual savings to RTA of more than \$70,000 when compared to ABM's winning bid that was previously recommended to RTA's Board.

ABM is requesting this extension as we have invested heavily in equipment and personnel over the past six months to provide the most complete janitorial services to RTA for the long term. In addition, we have bolstered our scope of services to include additional floor cleaning/scrubbing services throughout RTA's buildings – raising the overall level of service and improving the look of your facilities.

We appreciate the opportunity to continue providing excellent commercial janitorial services to RTA and look forward to your favorable response to this proposal.

Sincerely,

*Facility Maintenance \* Lawn Care \* Janitorial Service \* Home Improvements*

A handwritten signature in blue ink, consisting of a stylized 'D' followed by a horizontal line and a small flourish.

Dwight August, President  
(504) 669-9019