



## **MARKETING SUMMARY REPORT – Property**

Regional Transit Authority of Southeast Louisiana Amwins Broker: **Account Name:** Jason Williams

Line Of Business: Property Retailer: **BRK Insurance Group** 

Effective Date: 6/1/2022		Retailer Contact: Kim Plescia
Market	Status	Comments
Allianz Global Corporate & Specialty	Declined	Allianz is Not looking to put 100% Louisiana risks on the books right now.
Allied World Assurance Company	Declined	AWAC would need 5% deductible for Named Storm and would be north of \$1.3M for the primary \$10,000,000
Amwins Global Risks	Pending	The Lloyd's marketplace would be starting at \$1.2M in the primary. They are not competitive any of the excess layers.
ARCH Insurance Group	Quoted	Arch quoted expiring capacity of 39.5% of the \$20,000,000 excess of \$30,000,000 at 22% rate/premium increase.
Arrowhead Insurance Risk Managers, LLC	Quoted	Arrowhead quoted expiring capacity of 100% of the TIV excess of \$50,000,000 at a roughly 18% rate/premium increase.
Aspen Insurance	Declined	Aspen isn't entertaining any risk right now south of Interstate 10.
AXA XL, a division of AXA	Pending	AXA Is looking at the excess positions.
AXA XL, a division of AXA	Quoted	AXA XL Terrorism quoted expiring capacity of 100% of the TIV for Terrorism only at a roughly 2% rate/premium increase.
AXIS Insurance	Quoted	Axis quoted 10% of the primary \$10,000,000 reducing their capacity from 25% at a roughly 85% rate/premium increase.
Beazley USA	Quoted	Beazley quoted expiring capacity of 25% of the primary \$10,000,000 at a roughly 2.5% rate/premium increase.
Berkshire Hathaway Specialty Insurance Company	Pending	Berkshire is looking at the primary \$10,000,000.
Canopius Underwriting Agency, Inc	Quoted	Canopius quoted expiring capacity of 20% of the primary \$10,000,000 at a 20% rate/premium increase.
Catalytic Risk Managers & Insurance Agency, LLC	Declined	Catalyic declined due to the age and location of the risk.
CNA	Declined	C.N.A. will entertain 100% Louisiana risk.
Core Specialty	Quoted	

Crum & Forster	Declined	Crum & Forster cannot support risks that are 100% Tier 1.
CuroTech Specialty Inc.	Declined	CuroTech doesn't have any capacity in the state of Louisiana.
Everest National Insurance Company	Pending	Is looking at the primary \$10,000,000.
General Star	Indication	Genstar indicated 800,000 for the primary \$10,000,000 for 15% in capacity.
Global Excess Partners	Declined	GEP declined to the age and location of the risk.
Hallmark E&S	Quoted	Hallmark quoted expiring capacity of 12.5% of the \$40,000,000 excess of the primary \$10,000,000 at a 10% rate/premium increase.
Hudson Insurance Group	Declined	Hudson will not entertain this risk due to it being 100% CAT exposed.
Intact Insurance	Declined	Intact will not offer Named Storm coverage in Southeast Louisiana.
Ironshore	Pending	Is looking at the primary \$10,000,000.
James River Insurance Company	Quoted	James River quoted expiring capacity of 23% of the \$20,000,000 excess of \$30,000,000 at a 38% rate/premium increase.
Kemah Capital LLC	Declined	Kamah is north of \$1,500,000 for the primary \$10,000,000.
Markel	Quoted	Markel quoted expiring capacity of 17.5% of the \$20,000,000 excess of the primary \$10,000,000 at a 20% rate/premium increase.
Mitsui Sumitomo Insurance	Declined	Mitsui E and S can not entertain CAT exposed risks. They would need to exclude Tier 1 wind.
Munich Re America	Declined	Munich Re is not competitive from pricing stand point in any layer in the program.
Navigators Insurance Company	Declined	Navigators has a momtorium on new busines in south Louisiana.
Paragon Insurance Holdings, LLC	Pending	Paragon/Nationwide/Scottsdale Is looking at the \$20,000,000 excess of \$30,000,000.
ProSight Specialty Insurance	Pending	Prosight/Coaction Is looking at the \$20,000,000 excess of \$30,000,000.

Risk Specialists Companies	Pending	Lexington is looking at the primary \$10,000,000.
Insurance Agency, Inc.		
Risksmith Insurance Services	Quoted	Risksmith quoted 12.5% of the \$20,000,000 excess of \$10,000,000 at layer price of \$320,000. This is not competitive with the rest of the program.
Rivington Partners	Quoted	Rivington quoted expiring capacity of 12.5% of the \$40,000,000 excess of the primary \$10,000,000 at a 14% rate/premium increase.
RSUI	Pending	RSUI is looking at the excess layers.
Sompo International	Quoted	Sompo's expiring layer no longer worked for the internal Metrix. They have offered 25% of the \$20,000,000 excess of the primary \$10,000,000
SRU	Pending	SRU is looking at the \$20,000,000 excess of \$30,000,000 and the primary \$10,000,000.
Starr Technical Risks Agency, Inc.	Declined	Starr is not competitive in Louisiana these days. They would be triple the pricing we have in all layers.
Swiss Re	Pending	
Velocity Risk Underwriters, LLC	Indication	Velocity can do 12.5% of the \$20,000,000 excess of the \$30,000,000 for \$400,000 for the layer
Ventus Risk Management, Inc.	Declined	Ventus can't offer terms since Arch is an incumbent
Waypoint (AmRisc)	Declined	Waypoint will not be competitive with what is already on the table.
Westchester, A Chubb Company	Quoted	Westchester quoted expiring capacity of 15% of the primary \$30,000,000 at a 20% rate/premium increase.
Westfield Specialty Insurance Company	Pending	Westfield is looking at all layers.
Zurich North America	Pending	Zurich is looking at the primary \$10,000,000.