Cloud Data Xchange® - Per File Pricing

Below is a chart that describes the per file pricing for Known2U's Cloud Data Xchange® (CDX) vendor file integration. The per file pricing is for client's that have lower volumes where pricing on a per file basis is more advantageous from a cost standpoint. The pricing structure is tiered, based upon the number of employees processed through the CDX platform for a given month.

Per Vendor File Pricing		
Tier	**# Employees Per File Per Month**	**Monthly Price**
Tier 0	up to 500 employees/month/per vendor file	$100
Tier 1	501 - 1,250 employees/month/per vendor file	$150
Tier 2	1,251 - 2,500 employees/month/per vendor file	$250
Tier 3	2,501 - 3,750 employees/month/per vendor file	$325
Tier 4	3,751 - 5,000 employees/month/per vendor file	$400
Tier 5	5,001 - 6,250 employees/month/per vendor file	$475
Tier 6	6,251 - 7,500 employees/month/per vendor file	$550
Tier 7	7,501 - 8,750 employees/month/per vendor file	$625
Tier 8	8,751 - 10,000 employees/month/per vendor file	$700
Tier 9	10,001 - 11,250 employees/month/per vendor file	$775
* Tier pricing continues at $75 per block of 1,250 employees		

The following features are all included in the CDX pricing:
1. Premium level year-round implementation support
   Known2U will act on behalf of employer to:
   a. Work with vendor to setup FTP site
   b. Work with vendor to understand, analyze, design, document and implement all account structure. This include both initial account structure and any changes over the term of contract
   c. Incorporate any updates by the vendor to their file specification
2. There is no restriction on the number of files that can be sent to the CDX platform
3. No cost to switch vendors (e.g. go from Cigna one year to Aetna the next)
4. Online Client Dashboard
   a. Real-time online dashboard where the customer can monitor the status of all test and production files. The dashboard will also allow client to get various information and status on each file. Additionally, clients can download the extracts sent to CDX and the outgoing files sent to the vendor.

Cloud Data Xchange® - Per File Pricing

Archival and Retrieval

Known2U's CDX Platform comes built-in with archival and retrieval capabilities for all clients. Both the incoming extract and outgoing vendor files (regardless of whether they are test or production files) are archived for up to one year. The client can access and download these files from their CDX Online Dashboard account. If a client wishes to have the files archived beyond a year, please have them work with their Known2U representative.

There is fixed client level cost of $50 per month. This is NOT on a per file basis, but rather a single monthly fee, regardless of how many files are archived and/or retrieved per month. There is no limit to the number of files that can be archived or retrieved for any given month.

Pricing Examples

Example 1: ACME Company employs 500 employees and offers medical, dental and vision benefits to their employees. ACME needs to send 3 separate files - one to the medical carrier, another to the dental carrier and the third file to the vision carrier. Each file is sent once a week (4 times a month).

Below is the breakdown of the monthly charges (assuming all employees have enrolled in all 3 benefits and thus all employees appear on the file):

File	Monthly Cost	# of EEs sent/Month
Medical	$250	2,000 (500 EEs * 4 files/mo)
Dental	$250	2,000 (500 EEs * 4 files/mo)
Vision	$250	2,000 (500 EEs * 4 files/mo)
Total	**$750**	**6,000**

Example 2: XYZ Company employs 1,250 employees and offers medical, dental and vision benefits to their employees. XYZ needs to send 3 separate files - one to the medical carrier,

another to the dental carrier and the third file to the vision carrier. Each file is sent once a week (4 times a month).

Below is be a breakdown of the monthly charges (assuming all employees have enrolled in all 3 benefits and thus all employees appear on the file):

File	Monthly Cost	# of EEs sent/Month
Medical	$400	5,000 (1,250 EEs * 4 files/mo)
Dental	$400	5,000 (1,250 EEs * 4 files/mo)
Vision	$400	5,000 (1,250 EEs * 4 files/mo)
Total	$1,200	15,000

Example 3: ABC Company employs 2,500 employees and offers medical, dental and vision benefits to their employees. ABC needs to send 3 separate files - one to the medical carrier, another to the dental carrier and the third file to the vision carrier. Each file is sent once a week (4 times a month). All employees participate in the medical plan, but only 500 employees participate in the dental and vision plans.

Below is the breakdown of the monthly charges:

File	Monthly Cost	# of EEs sent/Month
Medical	$700	10,000 (2,500 EEs * 4 files/mo)
Dental	$250	2,000 (500 EEs * 4 files/mo)
Vision	$250	2,000 (500 EEs * 4 files/mo)
Total	$1,200	14,000