



8(a) Certified Woman Owned – Minority Owned Small Business
INTEGRATED LOGISTICAL SUPPORT, INC.
IAM C. TUCKER
PRESIDENT/CEO

February 26, 2021

Mr. Adonis C. Expose
Procurement Director
New Orleans Regional Transit Authority
2817 Canal Street
New Orleans, LA 70119

Attention: Procurement Department

Submitted via email: aexpose@rtaforward.org

RE: **Integrated Logistical Support, Inc.**
(ILSI Engineering) Revised Fee Proposal
Bua Rapid Transit Feasibility Study – New Orleans East to CBD

Dear Mr. Expose:

Integrated Logistical Support, Inc. (ILSI Engineering) is pleased to submit this revised proposal in response to the Request for a Fee Proposal (RFP) received in an email dated January 26, 2021, for the Bus Rapid Transit Feasibility Study – New Orleans East to CBD. ILSI Engineering is prepared to perform the work as outlined in the attached Scope of Services Dated February 22, 2021 for a lump sum fee of \$599,948.98. Attached to this letter in the email are the hours and calculation of costs on the FAA 4400 forms and the scope of services described by tasks.

We are also adding The Hawthorne Agency, Inc. to our on-call team as a subcontractor to perform the public engagements aspects of this project.

Please let me know if you require any additional information or have any questions regarding our proposal. We look forward to your response to our proposal.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "Ronald L. Schumann, Jr.", written over a horizontal line.

Ronald L. Schumann, Jr., PE

Vice President – Engineering and Technical Services

Attachments



TUCKER BUILDING * 5130 TCHOUPITTOULAS ST * NEW ORLEANS, LA 70115
PHONE 504.523.1619 FAX 504.523.9258 CORPORATE@ILSIENGINEERING.COM

FEDERAL AVIATION AGENCY COST AND PRICE ANALYSIS - RESEARCH AND DEVELOPMENT CONTRACTS				Form approved Budget Bureau No. 06-r120	
This form is to be used in lieu of FAA Form 3515 as provided under FAPH 2-16-260-2, it will be executed and submitted with proposals in response to "Requests for Proposals," for the procurement research and development services. If your cost accounting system does not permit analysis of costs as required, contact the purchasing office for further instructions.				PURCHASE REQUEST NUMBER	
NAME AND ADDRESS OF OFFERER Integrated Logistical Support, Inc. 5130 Tchoupitoulas Street New Orleans, LA 70115				RFP No.	
TITLE OF PROJECT Bus Rapid Transit Feasibility Study – New Orleans East to CBD					
DETAIL DESCRIPTION			ESTIMATED HOURS	RATE/HOUR	TOTAL ESTIMATED COST (Dollars)
BRT Standards, BRT Corridor Plan, Funding Analysis and Assessment, Public Engagement, and Project Management					
1) DIRECT LABOR (Specify)					
Project Principal			8	\$106.75	\$854.00
Project Manager			162	\$76.53	\$12,397.86
Senior Civil Engineer			96	\$66.30	\$6,364.80
Civil Engineer			100	\$44.88	\$4,488.00
CADD/Engineering Technician			80	\$38.47	\$3,077.60
Administrative Support			74	\$26.52	\$1,962.48
TOTAL DIRECT LABOR			520		\$29,144.74
2) BURDEN (Overhead - Specify)		BURDEN RATE	x	BASE =	BURDEN (\$)
corporate overhead		153.00%		\$29,144.74	\$44,591.45
TOTAL BURDEN					\$44,591.45
3) DIRECT MATERIAL					
Printing 8"x 11" – 320 sheets @ \$0.05 per sheet				\$16.00	
TOTAL MATERIAL					\$16.00
4) SPECIAL TESTING (Including field work at Governmental installations)					
N/A					
TOTAL SPECIAL TESTING					
5) SPECIAL EQUIPMENT (If direct charge - specify in Exhibit B on reverse)					
6) TRAVEL (If direct charge)					
a) TRANSPORTATION (mileage for field visits = 150 miles @ \$0.56/mile)					\$84.00
b) PER DIEM OR SUBSISTENCE					
TOTAL TRAVEL					\$84.00
7) CONSULTANTS (Identify - purpose - rate)					
TOTAL CONSULTANTS					
8) SUBCONTRACTS (Specify in Exhibit B on reverse)					\$517,264.45
9) OTHER DIRECT COSTS (Specify in Exhibit B on reverse. Explain royalty costs, in any)					
10) TOTAL Direct Cost & Burden					\$591,100.64
11) GENERAL AND ADMINISTRATIVE EXPENSE (Rates % of item nos.)					
12) TOTAL ESTIMATED COSTS					\$591,100.64
13) FIXED FEE OR PROFIT (State basis for amount in proposal) 12% of LABOR & OVERHEAD					\$8,848.34
14) TOTAL ESTIMATED COST AND FIXED FEE OR PROFIT					\$599,948.98

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NAME AND ADDRESS OF OFFERER HNTB Corporation 2021 Lakeshore Drive, Ste. 230 New Orleans, LA 70122			RFP No.	
TITLE OF PROJECT Bus Rapid Transit Feasibility Study – New Orleans East to CBD				
DETAIL DESCRIPTION	ESTIMATED HOURS	RATE/HOUR	TOTAL ESTIMATED COST (Dollars)	
BRT Standards, BRT Corridor Plan, Funding Analysis and Assessment, Public Engagement, and Project Management				
1) DIRECT LABOR (Specify)				
Principal	150	\$98.06	\$14,709.00	
Project Manager	292	\$86.68	\$25,310.56	
Senior Advisor	228	\$98.96	\$22,562.88	
Senior Planner	236	\$71.47	\$16,866.92	
Planner	265	\$58.92	\$15,613.80	
Junior Planner	1075	\$41.86	\$44,999.50	
Project Engineer	216	\$51.01	\$11,018.16	
Engineer II	316	\$36.83	\$11,638.28	
Project Administrator	24	\$46.64	\$1,119.36	
TOTAL DIRECT LABOR	2802		\$163,838.46	
2) BURDEN (Overhead - Specify)	BURDEN RATE	x BASE =	BURDEN (\$)	
corporate overhead	140.59%	\$163,838.46	\$230,340.49	
TOTAL BURDEN			\$230,340.49	
3) DIRECT MATERIAL				
Reproduction			\$3,000.00	
Printing			\$500.00	
Mail			\$0.00	
TOTAL MATERIAL			\$3,500.00	
4) SPECIAL TESTING (Including field work at Governmental installations)				
N/A				
TOTAL SPECIAL TESTING				
5) SPECIAL EQUIPMENT (If direct charge - specify in Exhibit B on reverse)				
6) TRAVEL (If direct charge)				
a) TRANSPORTATION Kickoff Meeting & PM Weekly Trips			\$6,200.00	
b) PER DIEM OR SUBSISTENCE			\$00	
TOTAL TRAVEL			\$6,200.00	
7) CONSULTANTS (Identify - purpose - rate)				
TOTAL CONSULTANTS				
8) SUBCONTRACTS (Specify in Exhibit B on reverse)			\$0.00	
9) OTHER DIRECT COSTS (Specify in Exhibit B on reverse. Explain royalty costs, in any)			\$0.00	
10) TOTAL Direct Cost & Burden			\$403,878.95	
11) GENERAL AND ADMINISTRATIVE EXPENSE (Rates % of item nos.)				
12) TOTAL ESTIMATED COSTS			\$403,878.95	
13) FIXED FEE OR PROFIT (State basis for amount in proposal) 12% of LABOR & OVERHEAD			\$47,301.47	
14) TOTAL ESTIMATED COST AND FIXED FEE OR PROFIT			\$451,180.42	


15) OVERHEAD RATE AND GENERAL ADMINISTRATIVE RATE INFORMATION				
A. GOVERNMENT AUDIT PERFORMED Yes		DATE OF AUDIT 8/17/2020		ACCOUNTING PERIOD COVERED 2017-2019
B. NAME AND ADDRESS OF GOVERNMENT AGENCY MAKING AUDIT Louisiana Department of Transportation & Development (LADOTD) 1201 Capitol Access Road Baton Rouge, LA 70802			C. DO YOUR CONTRACTS PROVIDE NEGOTIATED OVERHEAD RATES YES NO (If yes, Name Agency negotiating rates)	
D. (If no Government rates have been established furnish the following information)				
DEPARTMENT OR COST CENTER	RATE	BASE	INDIRECT EXPENSE POOL	BASE FOR TOTAL
N/A				
16) EXHIBIT A - SUB CONSULTANT INFORMATION (If more space is needed use blank sheets, identifying item numbers)				
NAME AND ADDRESS OF SUBCONTRACTOR	SUBCONTRACTED WORK		SUBCONTRACT	
			TYPE	AMOUNT
17) EXHIBIT B - OTHER DIRECT COSTS (Specify, if more space is needed, use blank sheets, identifying item numbers)				
CERTIFICATE				
<p>The labor rates and overhead costs are current and other estimated costs have been determined by generally accepted accounting principles. Bidder represents: (A) that he has, or has not, employed or retained any company or person (other than a full-time bona fide employee working solely for the bidder) to solicit or secure this contract, and (b) that he has, or has not, paid or agreed to pay any company or persons (other than a full-time bona fide employee working solely for the bidder) any fee, commission, percentage or brokerage fee, contingent upon or resulting from the award of this contract, and agrees to furnish information relating to (a) and (b) above, as requested by the Contracting Offices.</p>				
(For interpretation of the representation, including the term "bona fide employee," see (Code of Federal Regulations. Title 44, Part 150.)				
NUMBER OF CONTRACTOR EMPLOYEES 500 AND UNDER OVER 700		STATE INCORPORATED IN		
		<div style="text-align: center;"> OVER 500 OVER 1,000 </div>		
DATE 02/25/21	SIGNATURE AND TITLE OF AUTHORIZED REPRESENTATIVE OF CONTRACTOR			
				

Figure IIC-1 (Page 2 of 2)

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NAME AND ADDRESS OF OFFERER The Hawthorne Agency 615 Baronne Street, Ste. #200 New Orleans, LA 70113				RFP No.	
TITLE OF PROJECT Bus Rapid Transit Feasibility Study – New Orleans East to CBD					
DETAIL DESCRIPTION Public Engagement, and Project Management		ESTIMATED HOURS	RATE/HOUR	TOTAL ESTIMATED COST (Dollars)	
1) DIRECT LABOR (Specify)					
Public Engagement Manager		138	\$57.73	\$7,966.74	
Public Engagement Coordinator		236	\$43.55	\$10,277.80	
Public Engagement Graphics / Clerical		156	\$29.37	\$4,581.72	
TOTAL DIRECT LABOR		530		\$22,826.26	
2) BURDEN (Overhead - Specify)	BURDEN RATE	x	BASE =	BURDEN (\$)	
corporate overhead	158.49%		\$22,826.26	\$36,177.34	
TOTAL BURDEN					\$36,177.34
3) DIRECT MATERIAL					
Reproduction					\$0.00
Printing					\$0.00
Mail					\$0.00
TOTAL MATERIAL					\$0.00
4) SPECIAL TESTING (Including field work at Governmental installations)					
N/A					
TOTAL SPECIAL TESTING					
5) SPECIAL EQUIPMENT (If direct charge - specify in Exhibit B on reverse)					
6) TRAVEL (If direct charge)					
a) TRANSPORTATION					\$0.00
b) PER DIEM OR SUBSISTENCE					\$0.00
TOTAL TRAVEL					\$0.00
7) CONSULTANTS (Identify - purpose - rate)					
TOTAL CONSULTANTS					
8) SUBCONTRACTS (Specify in Exhibit B on reverse)					\$0.00
9) OTHER DIRECT COSTS (Specify in Exhibit B on reverse. Explain royalty costs, in any)					\$0.00
TOTAL Direct Cost & Burden					\$59,003.60
11) GENERAL AND ADMINISTRATIVE EXPENSE (Rates % of item nos.)					
TOTAL ESTIMATED COSTS					\$59,003.60
13) FIXED FEE OR PROFIT (State basis for amount in proposal) 12% of LABOR & OVERHEAD					\$7,080.43
TOTAL ESTIMATED COST AND FIXED FEE OR PROFIT					\$66,084.03

