



**New Orleans Regional Transit Authority (“NORTA”)  
Letter of Operational Characteristics License  
Increase - MPS**

December 20, 2024

Trapeze Software Group, Inc.  
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## Cover Letter

December 20, 2024

**Attention: Doris O'Sullivan**, Senior Project Manager of Information Technology  
Phone: (512) 389-7446  
Email: [dosullivan@rtaforward.org](mailto:dosullivan@rtaforward.org)

### Letter of Operational Characteristics License Increase - MPS

Dear Doris,

Trapeze Software Group, Inc. ("Trapeze") is pleased to provide New Orleans Regional Transit Authority ("NORTA") with this letter which outlines the details and costs for the license increase to your Trapeze Mobility Planning & Scheduling (MPS) suite of products.

During a recent audit of NORTA's operational characteristics for MPS software products, Trapeze and NORTA recognize the actual peak vehicles operating today are higher than the licenses provided in the relevant Software License and Maintenance Agreements (SLA/SLMA as applicable):

- FX – SLA dated June 26, 1996
- BlockBuster – SLMA dated August 8, 2013
- Google Export – SLA dated July 15, 2004 as amended on July 7, 2011

As agreed, a license uplift via contract amendment to each of the above contracts will be entered into to bring the licenses up to NORTA'S current operational characteristics and additional peak vehicles have been included to accommodate the NORTA'S growth of fleet. Due to the correlation between License and Maintenance, annual maintenance costs will also be affected.

Attachment 1 includes the Pricing Summary which pricing is valid for 30 days.

We look forward to receiving the contract amendment within the next 30 days. If you have any questions or require additional information, please do not hesitate to contact me.

Yours very truly,

A handwritten signature in black ink, appearing to read "Ravi", with a stylized flourish at the end.

**Ravi Gidda**, Account Manager

(t) +1 647-292-5847 (e) [ravi.gidda@trapezegroup.com](mailto:ravi.gidda@trapezegroup.com)

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# Attachment 1

## Pricing Summary

Below we have identified the one-time costs associated with the operational characteristics license uplift to 125 peak vehicles ("PV's") required today.

### Pricing Summary

#### One-time License Increase costs

Description	Operational Characteristics: Licensed Today	Number of Licenses to be Added	Operational Characteristics: New Total Post Amendments <sup>1</sup>	Cost for Additional Licenses
FX	85 PV's	40	125 PV's	\$31,500 <sup>2</sup>
BlockBuster	90 PV's	35	125 PV's	
GTFS (Google Export)	87 PV's	38	125 PV's	\$5,250
<b>TOTAL LICENSE AMOUNT</b>				<b>\$36,720</b>

#### \*Annual Maintenance Cost Increase based on license Increase

Description	Operational Characteristics: New Total Post Amendments	Increase in annual Maintenance Cost <sup>3</sup>
FX	125 PV's	No change
BlockBuster	125 PV's	
GTFS (Google Export)	125 PV's	\$2,600
<b>TOTAL MAINTENANCE AMOUNT</b>		<b>\$2,600</b>

#### Total Amount Due

Description	Increase Amount
License Increase total listed above	\$36,720
Maintenance Increase total listed above	\$2,600
<b>Total Amount Due</b>	<b>\$39,320</b>

### Assumptions:

1. The pricing contained in this pricing summary will be effective upon amendment execution.
2. All costs are USD.
3. The License costs listed is a one-time cost.
4. Pricing does not include any applicable taxes.

5. Software listed above are to be amended. All other MPS software licenses not listed above, are not affected.
6. TSDE licenses will not be affected as TSDE is currently licensed for up to 150 peak vehicles.
7. Pricing is valid for 30 days.
8. <sup>1</sup>This reflects total licenses in use upon execution of amendments
9. <sup>2</sup>Please note: FX and BlockBuster licenses are now incurred as one cost, as a combined solution.
10. <sup>3</sup>The annual maintenance fee will be the result of the license fee, based on the peak number of vehicles at the maintenance anniversary date, multiplied by the license fee percentage, all according to the standard Trapeze price list at the time.

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*Here for the journey is more than our tagline – It’s our commitment to you. Our value is in our ability to address your needs and please your riders. We always strive to do both.*

Thank you for taking the time to review this proposal. Please reach out to us with any questions or comments. Your feedback is always appreciated.

