



# STATE OF LOUISIANA Competitive Contract

Vendor: 310010875  
Company  
SOUTHLAND DODGE CHRYSLER JEEP  
LLC  
6161 W Park Ave  
HOUMA LA 70364  
Phone : 9858761817  
Fax : 9858729457

T Number: 90865  
Version: 3  
LAPS Contract: No  
Fiscal Year: 2021  
Min.Ord. Value: 0.00  
Distributor Contract: No  
PCard:No  
Co-op Agreement:Yes

Contract number: 4400020873  
Description: Vehicle Statewide Contract

SEBD Vendor: No  
SEHI Vendor: No  
VSE Vendor: No  
DVSE Vendor: No  
Contract Valid Dates:  
12/21/2020 - 12/20/2021

**Buyer Information**  
Name: AMY GOTREAUX  
Tel Number: 2253425476  
Email: amy.gotreaux@la.gov

**Supplier Text:** This is a Statewide Contract for the State of Louisiana to furnish vehicles. This contract is effective for a period beginning December 21, 2020 and ending December 20, 2021 with an option to renew for two (2) additional twelve (12) month periods.

Contract Documents Include:

- Attachment A – Special Terms & Conditions – Pages 1-5
- Attachment B – Specifications – Pages 1-7
- Attachment C – Vehicle Information – Page 1

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Please visit our website at <http://fleet.la.gov> to view all vehicles on State contract. The most current vehicle pricing, order sheets, and ordering instructions can be found there.  
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This contract has been designated as a cooperative purchasing opportunity. Quasi State Agencies or other Political Subdivisions of the State, agencies of the United States government, and other buying organizations not located in this state which, if located in this state, would qualify as a public procurement unit may utilize this contract.

**Notice to Vendor:**

<p>Recommending Approval: _____</p> <p>Approved by: _____</p>
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Contract number: 4400020873  
T Number: 90865

Vendor: 310010875  
Distributor Contract: NO

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Line	Material No. ----- Supplier Part No.	Description	Prod. Cat.	UOM	Net Price	Discount
1		Vehicles	25101500	EA	0.00000	

### Standard Terms and Conditions

1. THIS IS NOT AN ORDER TO SHIP (OR BEGIN SERVICE). A CONTRACT RELEASE OR PURCHASE ORDER MUST BE ISSUED BEFORE YOU ARE AUTHORIZED TO SHIP (OR BEGIN SERVICE).
2. THIS IS NOTICE THAT THE CONTRACT REFERENCED ABOVE HAS BEEN AWARDED TO YOU BASED ON THE BID (OR PROPOSAL) SUBMITTED. ALL TERMS, CONDITIONS, AND SPECIFICATIONS OF THE SOLICITATION WILL APPLY TO ALL ORDERS.
3. ANY AGENCY AUTHORIZED TO PURCHASE FROM THIS CONTRACT MUST ISSUE AN ORDER AND REFERENCE THE CONTRACT NUMBER, LINE NUMBER AND COMMODITY ITEM NUMBER FOR EACH ITEM.
4. CHANGES IN ITEMS TO BE FURNISHED ARE NOT PERMITTED (UNLESS APPROVED BY THE ISSUING AGENCY PRIOR TO DELIVERY). PRIOR APPROVAL MUST ALSO BE OBTAINED BEFORE DISTRIBUTORS CAN BE ADDED OR DELETED.
5. IF A DISTRIBUTOR LIST WAS SUBMITTED, CONTRACTOR MUST SEND COPIES OF THIS AWARD TO EACH DISTRIBUTOR.
6. QUANTITIES LISTED ARE ESTIMATED AND NO QUANTITIES ARE GUARANTEED (UNLESS "COMMITTED VOLUME" IS SPECIFICALLY STATED). CONTRACTOR MUST SUPPLY ACTUAL REQUIREMENTS ORDERED AT THE CONTRACT PRICE AWARDED.
7. COMPLIANCE WITH CIVIL RIGHTS LAWS.

THE CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE FOLLOWING AS APPLICABLE: TITLE IV AND TITLE VII OF THE CIVIL RIGHTS ACT OF 1964, AS AMENDED BY THE EQUAL OPPORTUNITY ACT OF 1972, FEDERAL EXECUTIVE ORDER 11246, THE FEDERAL REHABILITATION ACT OF 1973, AS AMENDED, THE VIETNAM ERA VETERAN'S READJUSTMENT ASSISTANCE ACT OF 1974, TITLE IX OF THE EDUCATION AMENDMENTS OF 1972, THE AGE ACT OF 1975, AND CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE AMERICANS WITH DISABILITIES ACT OF 1990. CONTRACTOR AGREES TO NOT TO DISCRIMINATE IN ITS EMPLOYMENT PRACTICES, AND WILL RENDER SERVICES UNDER THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT, WITHOUT REGARD TO RACE, COLOR, RELIGION, SEX, NATIONAL ORIGIN, VETERAN STATUS, POLITICAL AFFILIATION, OR DISABILITIES. ANY ACT OF DISCRIMINATION COMMITTED BY CONTRACTOR OR FAILURE TO COMPLY WITH THESE STATUTORY OBLIGATIONS WHEN APPLICABLE SHALL BE GROUNDS FOR TERMINATION OF THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT.

8. IN ACCORDANCE WITH LA R.S. 39:1602.1, FOR ANY CONTRACTS WITH A VALUE OF \$100,000 OR MORE AND FOR ANY VENDOR WITH 5 OR MORE EMPLOYEES, THE VENDOR CERTIFIES THAT IT IS NOT ENGAGING IN A BOYCOTT OF ISRAEL AND IT WILL, FOR THE DURATION OF ITS CONTRACTUAL OBLIGATIONS, REFRAIN FROM A BOYCOTT OF ISRAEL.

#### 9. CONTRACT CANCELLATION

THE STATE OF LOUISIANA HAS THE RIGHT TO TERMINATE THE CONTRACT IMMEDIATELY FOR ANY OF THE FOLLOWING REASONS: (A) MISREPRESENTATION BY THE CONTRACTOR; (B) CONTRACTOR'S FRAUD, COLLUSION, CONSPIRACY OR OTHER UNLAWFUL MEANS OF OBTAINING ANY CONTRACT WITH THE STATE OF LOUISIANA; (C) CONFLICT OF CONTRACT PROVISIONS WITH CONSTITUTIONAL OR STATUTORY PROVISIONS OF STATE OR FEDERAL LAW; (D) ABUSIVE OR BELLIGERENT CONDUCT BY CONTRACTOR TOWARDS AN EMPLOYEE OR AGENT OF THE STATE; (E) CONTRACTOR'S INTENTIONAL VIOLATION OF THE PROCUREMENT CODE (LA. R.S. 39:1551 ET SEQ.) AND ITS CORRESPONDING REGULATIONS; OR, (F) ANY LISTED REASON FOR DEBARMENT UNDER LA. R.S. 39:1672.

THE STATE OF LOUISIANA MAY TERMINATE THE CONTRACT FOR CONVENIENCE AT ANY TIME (1) BY GIVING THIRTY (30) DAYS WRITTEN NOTICE TO THE CONTRACTOR OF SUCH TERMINATION; OR (2) BY NEGOTIATING WITH THE CONTRACTOR AN EFFECTIVE DATE. THE STATE SHALL PAY CONTRACTOR FOR, IF APPLICABLE: (A) DELIVERABLES IN PROGRESS; (B) THE PERCENTAGE THAT HAS BEEN COMPLETED SATISFACTORILY; AND, (C) FOR TRANSACTION-BASED SERVICES UP

TO THE DATE OF TERMINATION, TO THE EXTENT WORK HAS BEEN PERFORMED SATISFACTORILY,

THE STATE OF LOUISIANA HAS THE RIGHT TO TERMINATE THE CONTRACT FOR CAUSE BY GIVING THIRTY (30) DAYS WRITTEN NOTICE TO THE CONTRACTOR OF SUCH TERMINATION FOR ANY OF THE FOLLOWING NON-EXCLUSIVE REASONS: (A) FAILURE TO DELIVER WITHIN THE TIME SPECIFIED IN THE CONTRACT; (B) FAILURE OF THE PRODUCT OR SERVICE TO MEET SPECIFICATIONS, CONFORM TO SAMPLE QUALITY OR TO BE DELIVERED IN GOOD CONDITION; OR, (C) ANY OTHER BREACH OF CONTRACT.

**This spreadsheet is not a purchase order**

**Order Sheet Instructions**

- 1) Only one vehicle configuration may be entered on each Order Sheet. Use a separate Order Sheet for each different vehicle configuration being ordered. The listed configurations are the only configurations available. However, additional configurations may be added to the contract upon request. To request additional configurations, contact the dealer or OSP.
- 2) Enter the number of vehicles being ordered in the tan boxes under either Base Vehicle or Optional Configurations.
- 3) Under Available Exterior Colors, enter the number of vehicles in the tan boxes to the right of the desired color(s). Multiple Colors may be ordered on one Order Sheet.
- 4) Under Optional Equipment, select "Yes" in the tan box if the option is desired. Leave blank or select "No" if the option is not desired. The listed options are the only options available. However, additional options may be added to the contract upon request. To request an option be added to the contract, contact the dealer or OSP.
- 5) The cost per vehicle and total order cost will automatically calculate at the bottom of the Order Sheet.

<b>Ford Police Interceptor Utility AWD</b>	<b>Contract Line</b>	<b>6</b>	<b>Delivery ARO</b>	90-150 days
<b>State Contract Number</b>	4400016601	<b>Vendor</b>	Courtesy Ford	

**Base Vehicle**

Vehicle Description	Order Code	Unit Price	Quantity	Extended Price
Hybrid Engine, 3.3L V6, (Standard)	K8A -500A-99W/44B	\$ 34,727.00	25	\$ 868,175.00

**Optional Configurations**

Description	Order Code	Unit Price	Quantity	Extended Price
3.3L Ti-VCT V6 Gas Engine FFV	K8A -500A-99W/44U	\$ 31,612.00		\$ -
3.0L EcoBoost V6 Engine	K8A -500A-99C/44U	\$ 35,424.00		\$ -
Warranty Term	3 yr/36,000 miles bumper-to-bumper and 5yr/60,000 mile powertrain			

**Available Exterior Colors**

(YZ) Oxford White		(KR) Norseia Blue Metallic	
(LN) Light Blue Metallic		(LK) Dark Blue	
(TN) Silver Grey Metallic		(LM) Royal Blue	
(JS) Iconic Silver Metallic	25	(UM) Agate Black	
(HG) Smokestone Metallic		(JT) Blue Metallic	
(UJ) Sterling Grey Metallic		(E4) Vermillion Red	
(JL) Dark Toreador Red Metallic		(E3) Arizona Beige	
(BU) Medium Brown Metallic		(J1) Kodiak Brown	
(YG) Medium Titanium Metallic			

**Optional Equipment**

Option Description	Option Code	Option Unit Price	Add Option	Extended Price
See Upfitters guide for further detail <a href="http://www.fordpoliceinterceptorupfit.com">www.fordpoliceinterceptorupfit.com</a>				
Daytime Running Lamps	942	\$ 42.00	Yes	\$ 1,050.00
Carpet Floor Covering 1st & 2nd row (incl. floor mats, front and rear	16C	\$ 118.00	Yes	\$ 2,950.00
Aux Air Conditioning	17A	\$ 573.00		\$ -
Red/White Dome Lamp in Cargo Area	17T	\$ 48.00		\$ -
100 Watt Siren/Speaker (incl. bracket and pigtail)	18X	\$ 296.00		\$ -
Rear Camera On-Demand	19V	\$ 216.00		\$ -
Front Warning Auxiliary Light	21L	\$ 518.00		\$ -
Dark Car - courtesy lamp disable when any door is opened	43D	\$ 24.00		\$ -
Police Engine Idle Feature	47A	\$ 245.00		\$ -
Spot Lamp Prep Kit, Driver Side				
*No spotlight included. This is pre-drilled and prepped for the spotlight installation aftermarket.	51P	\$ 131.00		\$ -
Spot Lamp - LED (Unity), Driver Side	51R	\$ 371.00		\$ -



Spot Lamp - LED (Unity), Dual Side	51S	\$	583.00	\$	-
Spot Lamp - LED (Whelen), Driver Side	51T	\$	395.00	\$	-
Spot Lamp Prep Kit, Dual Side *No spotlight included. This is pre-drilled and prepped for the spotlight installation aftermarket.	51W	\$	263.00	\$	-
Hidden Door Lock Plunger w/ Rear Door controls inoperable	52P	\$	151.00	\$	-
Remote Keyless - Entry Key FOB	55F	\$	319.00	Yes	7,975.00
Pre-Wiring for Grille LED Lights, Siren, and Speaker	60A	\$	48.00		
Rear Quarter Glass Side Marker Lights	63L	\$	540.00		
Cargo Storage Vault	63V	\$	230.00		
18 in. Painted Aluminum Wheel	64E	\$	446.00		
Wheel Covers (18 in. Full Face Wheel Cover)	65L	\$	57.00		
Tail Lamp/Police Interceptor Housing Only Package	86T	\$	57.00		
Interior Upgrade Package	65U	\$	367.00		
Front Headlamp Lighting Solution Pkg.	66A	\$	841.00		
Tail Lamp Lighting Solution Package	66B	\$	404.00		
Rear Lighting Solution Package	66C	\$	428.00		
Ready for the Road Package	67H	\$	3,379.00		
Ultimate Wiring Package	67U	\$	527.00		
Police Wire Harness Connector Kit - Front/Rear	67V	\$	174.00		
Rear Door Handles and Locks Inoperable (without 52P)	68G	\$	70.00		
Reverse Sensing System	76R	\$	258.00		
Rear Console Plate	85R	\$	42.00		
Power Passenger Seat	87P	\$	306.00		
Front Interior Windshield Warning Lights	96W	\$	1,076.00		
License Plate Bracket - Front	153		NC		
Global Lock/Unlock Feature	18D		NC		
Front Console Plate - Delete	85D		NC		
Rear Center Seat Delete	85S		NC		
Rear View Camer (mirror display)	87R		NC		
Cost for Each Vehicle Plus Options					
<b>Additional Costs</b>					
			0.35% Contract Administrative Fee	\$	123.22
			LA DEQ Waste Tire Fee (5 tires X \$2.25 each)	\$	11.25
			LA Safety Inspection Sticker - 2 Year	\$	20.00
			1 EA	\$	35,360.47
			<b>25-Vehicles</b>	\$	<b>884,011.75</b>
<b>Agency Information</b>					
Contact Name:	Jacques Robichaux Sr.		LPAA Approval No		
Phone:	504-908-3713		Agency Name	Regional Transit Authority	
Email:	jrobichaux@rtforward.org		Shopping Cart		
<b>Vendor Information</b>					
<b>Courtesy Ford</b>	Mike Solomon		Vendor No.	310062165	
	Phone: 337-332-2145				
	Email: msolomon@courtesyautomotive.com				

**This spreadsheet is not a purchase order**

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- 4) Under Optional Equipment, select "Yes" in the tan box if the option is desired. Leave blank or select "No" if the option is not desired. The listed options are the only options available. However, additional options may be added to the contract upon request. To request an option be added to the contract, contact the dealer or OSP.
- 5) The cost per vehicle and total order cost will automatically calculate at the bottom of the Order Sheet.

<b>Ford F-150 Crew Cab</b>	<b>Contract Line</b>	<b>72</b>	<b>Delivery ARO</b>	<b>90-180 days</b>
<b>State Contract Number</b>	<b>4400020874</b>	<b>Vendor</b>	Courtesy Ford	

**Base Vehicle**

Vehicle Description	Order Code	Unit Price	Quantity	Extended Price
RWD w/ 3.3L V6 FFV Engine	W1C	\$ 25,197.00		\$ -
<b>Optional Configuration</b>				
Description	Order Code	Unit Price	Quantity	Extended Price
4WD w/3.3L V6 FFV Engine	W1E	\$ 27,730.00		\$ -
RWD w/5.0L V8 FFV Engine	W1C-995	\$ 27,013.00	9	\$ 243,117.00
4WD w/5.0L V8 FFV Engine	W1E-995	\$ 29,546.00		\$ -
RWD w/2.7L V6 Ecoboost Engine LWB	157" WB 4x2	\$ 26,443.00		\$ -
4WD w/5.0L V8 FFV Engine LWB	157" WB 4x4	\$ 30,095.00		\$ -
RWD w/5.0L V8 FFV Engine LWB	95 - 157" WB	\$ 28,259.00		\$ -

**Available Exterior Colors**

(UM) Agate Black		(HX) Anti-Matter Blue	
(JS) Iconic Silver	9	(M7) Carbonized Gray	
(PQ) Race Red		(YZ) Oxford White	
(D1) Stone Grey		(E7) Velocity Blue	

**Optional Equipment**

Option Description	Option Code	Option Unit Price	Add Option	Extended Price	
Power Windows and Locks	STD	\$ -		\$ -	
Carpeting and Floor Mats	168	\$ 132.00		\$ -	
Skid Plates (4x4 only)	413	\$ 145.00		\$ -	
Rear Window Defroster w/Privacy Glass	57Q/924	\$ 291.00		\$ -	
Running Boards, Black Platform	18B	\$ 228.00		\$ -	
All Weather Rubber Mats (Must select 168, deletes carpet mats)	47R	\$ 182.00		\$ -	
Daytime Running Lamps	942	\$ 41.00	Yes	\$ 369.00	
Cruise Control	50S	\$ 205.00	Yes	\$ 1,845.00	
Spray-In Bedliner	96W	\$ 542.00	Yes	\$ 4,878.00	
Reverse Sensing System	76R	\$ 251.00	Yes	\$ 2,259.00	
Backup Camera (w/Pickup Box Delete)	872	\$ 377.00	Yes	\$ 3,393.00	
Trailer Tow Package	53A	\$ 992.00	Yes	\$ 8,928.00	
Class IV Trailer Hitch	53B	\$ 186.00		\$ -	
Trailer Brake Controller	67T	\$ 251.00		\$ -	
Cost for Each Vehicle Plus Options				1 EA	\$ 29,421.00

**Additional Costs**

	0.35% Contract Administrative Fee	\$	102.97
	LA DEQ Waste Tire Fee (5 tires X \$2.25 each)	\$	11.25
	LA Safety Inspection Sticker - 2 Year	\$	20.00
	1 EA	\$	29,555.22
	9 Vehicles	\$	265,996.98
	<b>Agency Information</b>		
	Contact Name:	Jacques Robichaux Sr.	LPAA Approval No
	Phone:	504-908-3713	Agency Name
	Email:	jrobichaux@rtaforward.org	Shopping Cart
	<b>Vendor Information</b>		
	Courtesy Ford	Mike Solomon	Vendor No.
	Phone:	337-332-2145	<b>310062165</b>
	Email:	msolomon@courtesyautomotive.com	