

O'Sullivan, Doris

From: Buddy Kresge <buddy.kresge@known2u.com>
Sent: Thursday, March 23, 2023 3:19 PM
To: O'Sullivan, Doris
Subject: Known2U CDX Pricing Documents / Information
Attachments: CDX Large Volume Pricing.pdf; CDX Per File Pricing.pdf

Attached please find the below CDX pricing documents. These documents are intended to provide pricing information on Known2U's Cloud Data Xchange® (CDX) platform. If you have any questions about our pricing models or pricing for a particular client, please don't hesitate to contact Known2U – we stand ready to assist.

Note: Per our conversation on the phone a few moments ago, you want to concentrate on the CDX-PerFilePricing.pdf document

1. CDX Pricing Worksheet.xlsx

This spreadsheet is a real-time calculator that will give you accurate pricing for any given client/implementation. Simply enter the vendors you wish to exchange data with, the number of employees that will appear on each file, and how many times per month the file will be sent. The CDX Worksheet will show the pricing immediately. Known2U also offer "large volume" discount pricing. The CDX Worksheet will automatically detect when a client qualifies for large volume discount pricing and that pricing will be immediately reflected.

Note: Pricing Worksheet was previously sent to you by Stephen

2. CDX-PerFilePricing.pdf

This is our standard monthly pricing (for clients where CDX processes < 40,000 aggregate employees per month). Pricing is tiered and determined on a per vendor file basis – where the tiers are separated by number of employees processed per file, per month. The CDX-PerFilePricing.pdf document also describes all the features and services included in the monthly fee. This pricing is all inclusive and there are never any hidden fees or implementation fees.

3. CDX-LargeVolume.pdf

For larger employers, where CDX will process an aggregate of 40,000 or more employees per month, or if the monthly pricing based on our 'Per File' pricing is more than \$3,000, Known2U offers discounted 'large volume' pricing. Pricing is tiered on the total number of employees processed per month, regardless of the number of vendor integrations the client has implemented in CDX. Additional discounts apply as the volume of employees increases (see the CDX-LargeVolumePricing.pdf document for more details). This pricing is all inclusive and there are never any hidden fees or implementation fees.

Please let me know if you need anything additional for your presentation/meeting.

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