

**Independent Cost Estimate (ICE)**

**INDEPENDENT COST ESTIMATE SUMMARY FORM**

Project Name/ Number: RTA1 Drydock

Date of Estimate: 09/12/2025

Description of Goods/Services:

RTA1 Drydock

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New Procurement

Contract Modification (Change Order)

Exercise of Option

Method of Obtaining Estimate:

Attach additional documentation such as previous pricing, documentation, emails, internet screen shots, estimates on letterhead, etc.

Published Price List (attach source and date)

Historical Pricing (attach copy of documentation from previous PO/Contract)

Comparable Purchases by Other Agencies (attach email correspondence)

Engineering or Technical Estimate (attach)

Independent Third-Party Estimate (attach)

Other (specify) \_\_\_\_\_ attach documentation

Pre-established pricing resulting from competition (Contract Modification only)

Through the method(s) stated above, it has been determined the estimated

total cost of the goods/services is \$ 489,339.16

The preceding independent cost estimate was prepared by:

Name Roberto Lopez

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Signature *Trebor Zepal*

#	ITEM NAME	ITEM DESCRIPTION	ICE
<b>General</b>			
	Reports	Provide daily report to LabMar representative. Provide weekly project schedule with major milestone and delivery dates.	
	Gas Free and Clean	Transfer all fuel from the vessel to holding tanks, and clean and gas free the vessel's Two (2) fuel oil tanks and engine room bilges, and return all fuel to their respective tanks upon completion of work. Diesel storage cost fuel oil tanks Cargo tank 1 port: 366 gal, max capacity Cargo tank 1 stbd: 366 gal, max capacity  Drain potable water tank and pressure wash inside tank. capacity 125 gal Drain sewage tank and clean inside tank. capacity 125 gal	\$ 12,000.00  \$ 1,000.00  \$ 2,000.00 \$ 2,000.00
	Gas Free Certificate	Provide a Marine Chemist's Certificate including Safe for Workers and Safe for Hot Work Whole vessel	\$ 1,500.00
	Competent Person	Provide the services of a competent person to maintain a daily log as required for a marine chemist gas free certificate	\$ 2,500.00
	Vessel Access	Provide service for access to and from vessel while dockside and/or in dry dock	
	Tug Service	Provide tug service to shift vessel within contractor's facility, and to shift vessel on dock as necessary to complete under water work.	
	CO2 System	Shipyard to disconnect and lock out CO2 system. Reconnect upon departure of Shipyard. 3 <sup>rd</sup> party vendor to certify CO2 system, replace hoses as necessary.	\$ 500.00
	Shore Power	Provide shore power to vessel. Hook up and disconnect shore power to vessel while on dry dock or at wet berth.	\$ 2,500.00
	Crane Service	Provide Crane service, forklift service and rigging service for the project duration.	\$ 2,000.00
	Blue drum disposal	Provide blue drums as require for Hazardous material disposal	\$ 1,000.00
	Trash Disposal	Provide a 5-yard trash tub for material disposal as required.	\$ 500.00
<b>Hull &amp; Underwater Work</b>			

Dry Dock	Dry Dock vessel, hold on dock until completion of all underwater work (maintain minimum 3-foot clearance under hull) then undock. Provide shore power to vessel at all times whether on dock or not.	\$ 5,000.00
USCG 5-year drydock / internal structure examination	Survey under water portions of the vessel and assist in inspection of all tanks and spaces and support USCG inspection. Coordinate USCG inspection, notifying customer Rep in advance of inspection dates and times.	
Propeller Surveys	Survey propellers, including dye check. Check propeller pitch, blade width, blade thickness and diameter, providing a written report for each propeller to customer Rep.	\$ 2,000.00 \$ 1,000.00 \$ 5,000.00
Propeller Blue Fit	Upon completion provide labor to balance wheels and polish all blades. Provide final Survey to customer Rep. Provide labor to check the blue fit of the Port and Starboard propellers to their respective shafts. Provide all written findings to customer Rep.	\$ 1,250.00 \$ 3,000.00
Tail Shafts Removal and Reinstallation	Uncouple and rig out port and starboard tail shafts from vessel. Dray to machine shop for survey/repair. Reinstall after completion of survey and/or any repairs. Clean main body of the Port and Stbd tail shafts.	\$ 2,000.00
Tail Shaft Repairs	Perform NTD (dye pin) to identify any cracks. Repair as required. Provide full survey of the Port and Stbd tail shafts, wear down, run out, and check for straightness. Report all finding to customer Rep.	\$ 1,000.00
Tail Shaft Couplings	Provide labor to rig Port and Stbd coupling out of vessel and dray to machine shop for survey/repairs. Rig back into vessel upon completion of repairs. Check for trueness/runout of the coupling face and boss. Provide all written findings to customer Rep.	\$ 1,000.00
Blue Fit Shaft Couplings	Provide labor to check the bluefit of the port and Stbd tail shaft couplings to their respective shaft. Report all written findings to customer Rep.	\$ 1,000.00
Cutlass Bearings	Renew all shaft tube & strut tube cutlass bearings. Johnson Duramax code "KIM", qty 6 reqd	\$ 10,000.00
Shaft seal/stern tube Survey	Renew p/s PSS Pro shaft seals on stern tube. 3" diam shaft, 6" shaft tube	\$ 5,000.00
Tight wire	Provide labor to manufacture, fit and weld tight wire bracket to stern of vessel on both port and Stbd side to run a taught wire to check the alignment of the of the underwater gear. Report all written findings to customer Rep.	\$ 4,000.00
Steering Rudders Removal and Reinstallation	Remove p/s steering rudder from vessel, reinstall rudders after survey and/or repairs are completed.	\$ 2,500.00
Steering System	Remove and clean all rudder linkage pins and bushings, tiller, quadrants, rams, survey and/or mic all pins, rudder trunks, bushings and rudder stocks, and provide a written report of findings to customer Rep.	\$ 1,500.00 \$ 900.00 \$ 2,700.00
Steering Rudder packing	Renew port / Stbd side Johnson Duramax "DuraBlue" bearings and bushings. Upper and lower bearings	\$ 4,200.00 \$ 4,400.00 \$ 640.00
Rudder Feedback	install shock mounts on PLC	\$ 6,000.00

Aluminum Work	Replace miscellaneous aluminum as directed by USCG or as determined by customer Rep. based on 1,000 pounds	\$	5,000.00
	Replace damaged fendering as required, crop and renew Extend lower fender to bow	\$	2,500.00
	Renew p/s stern boarding door support structure and bulwarks. Renew hinges on stern doors. Add roller guide on each door	\$	5,000.00
	Port forward handrail needs to be straightened or replaced	\$	1,500.00
Anodes	Remove and Replace all anodes. Replace as necessary	\$	2,500.00
Manholes	Remove and clean 8 @ 15x24 and 4 @ 24x24 manhole covers and on main deck, provide new gaskets.	\$	2,000.00
Air Testing	Air test all spaces to the satisfaction of the USCG inspectors and provide a written report of findings to customer Rep. Ensure that all vents are clear and venting properly.	\$	5,000.00
<b>Pumps &amp; Piping</b>			
Vents/screens	Provide labor to clean, inspect and check for proper operation on all vent/ ball checks around the vessel. 8 compartment vents Wager 150# 2.5" 2 fuel vents Wager 150# 2.5" 1 Potable Water vent Wager 150# 1.5" 1 Sewage vent Wager 150# 1"	\$	2,500.00
Reach Rods	Prove proper operation of all fuel shut-off valves. Operational test for USCG only Port / Stbd Main Eng Fuel Tank	\$	150.00
Fire Main System	Open, inspect and clean all fire main valves and fire hose valves. Open, inspect and clean all strainers. open, clean and demonstrate all seal valves for USCG. Reinstall with new gaskets. Qty 2 fire hose stations	\$	2,000.00
Fire Pumps	Open and rebuild fire pump 2 - MP 36280 Scope as per attached specification Open, clean and demonstrate all seal valves for USCG. Reinstall with new gaskets. Remove, disassemble, recondition, or replace the following: Sea suction & discharge valves and check valves. Overboard discharge qty 8 @ 2" Bilge System Overboard discharge qty 2 @ 2 1/2" Exhaust Water System Sea chest valves qty 2 @ 2 1/2" Engine cooling qty 2 @ 2" gate valve	\$	3,000.00
Valves/ and strainers		\$	7,500.00

		add 2" check valve to each generator suction below sea strainer.	\$	2,500.00
		Add strainer to each fire pump, Groco 1 1/2" 316" stainless steel with 304 stainless steel basket. Verify fire system pressure after installation	\$	5,000.00
	Sea Chest Screens	Reassemble and reinstall all valves and strainers, greasing valve stems and other fittings as needed. Prove satisfactory operation. Remove sea chest screens from the hull for inspection and cleaning of the sea chests, reinstall screens	\$	2,000.00
	Bilge Pumps & bilge piping	Inspect bilge pump qty 8 Goulds Water Technology 1DQ0511, overhaul as necessary. test bilge alarms Open, inspect and clean all bilge suction valves and bilge discharge valves. open, clean and demonstrate all seal valves for USCG. Reinstall with new gaskets. Open, inspect and clean all strainers. Test bilge system for USCG	\$	1,000.00
	Piping	inspect and replace mini hot water heater at 3 sinks due to low flow. Replace associated braided water flex lines Rheem Interket RTEK-04	\$	2,000.00
	Deck Drains	Inspect and flush out deck drains. Clean all trash in lines	\$	1,500.00
	Grey Water	Inspect and clean lines as needed		
	Vessel Sewage System	Replace 14' feet of 2" sewage discharge piping and associated fittings Renew sewage pump TorTuga-1pro pump with electric motor Leeson Washguard Model C6C17WC3G Cat 114313.00	\$	2,000.00
			\$	7,500.00
	<b>Hydraulic &amp; Mechanical work</b>			
	Steering system	Remove all Steering hydraulic cylinders and have all rams inspected, cleaned and overhauled, replace seals with new ones of appropriate material. Renew all hydraulic hoses with double braid hoses. Reinstall all cylinders. Install new hydraulic directional control valves HD-3C6-G02-DL-B qty 2 Drain, clean and flush the vessel steering pump oil sump and hydraulic lines. Refill system with new oil Test system for leaks and proper operation.	\$	10,000.00
	<b>Propulsion Mechanical &amp; Thrusters</b>			

Main Engines																														
Main Gearboxes																														
Bow thruster																														
Generator Engines																														
Hoses																														
<b>Painting</b>																														
Hull Blasting, Cleaning and Painting – Hull & Decks																														
Super Structure Blasting, Cleaning and painting																														
<b>Electrical</b>																														
Navigation electronics																														
General Alarm Switchboard																														
24 VDC system																														
Lighting																														
PSTP																														
Cameras																														

	Hikvision		\$	1,500.00
	Scope as per attached specification		\$	1,500.00
Electrical	Inspect P/A system and test all speakers. Inspect corded mic			
<b>Life Saving &amp; Fire Fighting</b>				
	3 <sup>rd</sup> party vendor to recertify all fixed and portable fire extinguishers. Scope as per attached specification		\$	1,742.08
	Wheelhouse CO2 10#		\$	1,500.00
	Cabin fwd ABC 10#			
	Cabin aft ABC 10#			
	Port Outside BC 5#			
	Stbd Outside BC 5#			
	Port Engine Room Fireboy 56# fixed system			
	Stbd Engine Room Fireboy 56# Fixed system			
	Repair and replace CO2 controls and pull stations as required.			
Fire Detection	Replace obsolete fire detection system with current available compatible system of equal specification. Scope as per attached specification		\$	28,750.00
	Fireboy Xintex Marine Safety System Elite Product # 397477-09			
C Hero Davit	Renew Rescue C Hero davit Rope with new as per manufacturer's specifications.		\$	1,100.00
Anchor	Lower anchor and replace hawser. Check function of anchor release/securing devices		\$	500.00
<b>House General</b>				
Doors	Renew all water tight/weathertight door gasket rubber. Chalk test watertight doors. renew fwd door locking mechanism - Trio Ving - Assa Abaloy			
flooring	replace flooring stbd forward area. Flexco SE-058 IMO 18x18x1/8 solid Blue Shadow		\$	3,377.70
Pilothouse	Rreplace Port & Center wiper motor and assembly Roca Motor 24V Item# 351012 W38 Wiper Motor		\$	4,543.90
replace upper deck seats	replace 13 seats		\$	5,980.00
HVAC	Inspect and clean HVAC system, recharge as necessary. Clean and blow drain lines. Replace HVAC covers inside house: 1 wheelhouse Daikin Model # FXHQ24MVJU 12 Cabin Daikin Model # FXFG24TVJU 1 Crew Room Daikin Model # FXAQ07PVJU - need directional blades		\$	2,500.00
			\$	7,800.00
			\$	5,000.00
<b>Misc. items</b>				
vendor assist	Assist vendors as needed		\$	7,500.00
<b>Shipyard total</b>				
			\$	278,041.60
<b>Vendor Total</b>			\$	169,831.30

Project Vendor Fee	\$ 33,966.26
Project total	\$ 489,339.16

# Allemand Industries, Inc.

1008 MacARTHUR AVE. HARVEY, LA.  
PHONE: 504-340-5581 FAX: 504-340-5592  
EMAIL: Marcus@allemandindustries.com

## Sales Quote

**Customer:** Labmar Ferry  
**Quote Date:** 6/6/2025  
**Quote Number:** EQ060625LF

<b>Product Brand:</b>	John Deere	<b>kWe Rating:</b>	65kWe Continuous
<b>Model:</b>	4045TFM85	<b>Hp/Rpm:</b>	N/A
<b>Product Type:</b>	Marine Generator Engine	<b>EPA:</b>	Tier 3
<b>ABS Certified:</b>	N/A	<b>Fuel Type:</b>	Diesel
<b>USCG Approved:</b>	N/A	<b>M Rating:</b>	N/A

**Engine Description:** John Deere 4045TFM85 Marine Generator Engine

**Voltage:** 120 / 208 VAC

**Generator Information:** Marathon Mariner 362PSL3124, 50 ° "C" Ambient, 60HZ, 3 Phase, Moisture Resistant Winding Coating, IP Drip Shield, Heady Duty Diode Bridge

**Voltage Regulator:** SE 350

**Control Panel:** Start stop panel

**Control Panel Options:** N/A

**Enclosure:** No Enclosure

**Cooling Type:** Keel Cooled, Water Cooled Exhaust Manifold and Turbo  
**Exhaust Type:** Dry  
**Air Cleaner:** Standard  
**Fuel Filter(s):** Standard  
**Silencer:** SS Exhaust Flex w/ 4" MNPT  
**Starter/ Alternator:** 12VDC starter no Alternator/ alternator replacement pulley  
**Battery:** Not Included  
**Battery Charger:** Not Included  
**Fuel Tank:** Not Included  
**Skid:** 6" Channel Aluminum  
**Isolators:** (QTY 4) Standard Included  
**Mouting Feet:** Included  
**Owner's Manual:** (QTY 1) Print Copy  
**Factory Warranty:** 2000 Hours / 2 Years (John Deere)

\*A copy of the manufacturer's warranty is available upon request.

**Additional Options (Not Included in Price):** remote panel in the wheel house

**Notes:**

**Unit Price (QTY 1):** \$ 39,213.43 USD

**Startup:** Time, Material, & Labor for Start Up Not Included In Price.

**Sales Tax:** To Be Determined - FOB Harvey, LA

**Total Price (QTY 2):** \$ 78,426.86 USD \*This does not included any applicable taxes or freight.\*

**Down Payment:** 25% Deposit of the Total Amount is Required to Accept the Order.

**Payment Terms:** Due on Reciept. Remaining Balance Due and Payable Upon Reciept of Invoice When Units are Ready in our Facility.

**Delivery:** 4 Weeks After Receipt of PO# of Order. (Delivery Times Based on Standard Inventory and Subject to Change with Availability of Equipment.)

**Terms & Conditions:** 1. Quote pricing is valid for 30 days from the date listed. A cancellation fee of 25% of the total quotation amount will apply for any orders cancelled after the order is placed and accepted by Allemand Industries, Inc.

**2. Allemand Industries, Inc, is an equipment supplier only.** All equipment to perform loading or unloading of any equipment supplied by our company is the buyer's responsibility.

**Terms & Conditions:**

**3. Allemand Industries, Inc. limits the scope of the supplies for this quotation to the equipment and services listed in our bill of material.** Unless specifically listed in our bill of material, equipment not indicated will be supplied by others. We have detailed the equipment proposed in the above bill of materials. Please review the bill of materials carefully to be certain that it meets your requirements. Our company reserves the right to correct any errors or omissions.

**4. Damage clauses for failure to meet promised shipping dates are not acceptable or binding on Allemand Industries, Inc. unless acceptable and confirmed in writing by and officer of our company.**

**5. These standard and extended terms and conditions are included in the quotation and hereby become part of the quotation.** These same terms and conditions need to be noted on any purchase order received by Allemand Industries, Inc. to process your order.

**Prepared By:**

Marcus Locue

**Thank You for the Opportunity to Quote this Equipment!**

# Allemand Industries, Inc.

1008 MacARTHUR AVE. HARVEY, LA.  
PHONE: 504-340-5581 FAX: 504-340-5592  
EMAIL: Marcus@allemandindustries.com

## Sales Quote

**Customer:** Labmar Ferry  
**Quote Date:** 5/27/2025  
**Quote Number:** EQ052725LF

<b>Product Brand:</b>	John Deere/ Kphler	<b>kWe Rating:</b>	N/A
<b>Model:</b>	4045TFM85	<b>Hp/Rpm:</b>	99HP @ 1800RPM
<b>Product Type:</b>	Marine	<b>EPA:</b>	Tier 3
<b>ABS Certified:</b>	N/A	<b>Fuel Type:</b>	Diesel
<b>USCG Approved:</b>	N/A	<b>M Rating:</b>	N/A

**Engine Description:** John Deere 4045TFM85 Marine Generator Engine, Heat Exchanged, 65EOZCJ Generator set, Voltage 120/208, 3ph,  
**Control Panel:** Kohler DEC3500  
**Control Panel Options:**  
**Enclosure:** No Enclosure  
**Cooling Type:** Heat Exchanger  
**Exhaust Type:** Wet /Dry Elbow  
**Air Cleaner:** Standard  
**Fuel Filter(s):** Standard  
**Silencer:** Standard

<b>Starter/ Alternator:</b>	12VDC
<b>Battery:</b>	12VDC
<b>Battery Charger:</b>	Not Included
<b>Fuel Tank:</b>	Not Included
<b>Skid:</b>	Not Included
<b>Isolators:</b>	Not Included
<b>Mouting Feet:</b>	Included, Set of front Feet
<b>Owner's Manual:</b>	(QTY 1) Print Copy
<b>Factory Warranty:</b>	2000 Hours / 2 Years (John Deere)

\*A copy of the manufacturer's warranty is available upon request.

### Additional Options

#### Notes:

**Unit Price (QTY 1):** \$43,144.55

**Startup:** Not Included

**Sales Tax:** To Be Determined - FOB Harvey, LA

**Total Price (QTY 2):** \$ 86,289.10 USD \*This does not included any applicable taxes or freight.\*

**Down Payment:** 25% Deposit of the Total Amount is Required to Accept the Order.

**Payment Terms:** Due on Reciept. Remaining Balance Due and Payable Upon Reciept of Invoice When Units are Ready in our Facility.

**Delivery:** 18-20 Weeks After Receipt of Order. (Delivery Times Based on Standard Inventory and Subject to Change with Availability of Equipment.)

### Terms & Conditions:

**1. Quote pricing is valid for 30 days from the date listed.** A cancellation fee of 25% of the total quotation amount will apply for any orders cancelled after the order is placed and accepted by Allemand Industries, Inc.

**2. Allemand Industries, Inc, is an equipment supplier only.** All equipment to perform loading or unloading of any equipment supplied by our company is the buyer's responsibility.

**Terms & Conditions:**

3. Allemand Industries, Inc. limits the scope of the supplies for this quotation to the equipment and services listed in our bill of material. Unless specifically listed in our bill of material, equipment not indicated will be supplied by others. We have detailed the equipment proposed in the above bill of materials. Please review the bill of materials carefully to be certain that it meets your requirements. Our company reserves the right to correct any errors or omissions.

4. Damage clauses for failure to meet promised shipping dates are not acceptable or binding on Allemand Industries, Inc. unless acceptable and confirmed in writing by and officer of our company.

5. These standard and extended terms and conditions are included in the quotation and hereby become part of the quotation. These same terms and conditions need to be noted on any purchase order received by Allemand Industries, Inc. to process your order.

**Prepared By:**

Marcus M. Locue

**Thank You for the Opportunity to Quote this Equipment!**



Sewart Supply, LLC  
 1556 Destrehan Ave.  
 Harvey, LA 70058  
 504-348-7777

## SERVICE QUOTATION

Service Order Number	
1087927	
Order Date	Page
6/16/2025 09:16:23	1 of 2

Quote Expires On 7/16/2025

**Customer ID:** 17446

Requested By: Eric Madison

**Bill To:**

LabMar Ferry Services, LLC  
 7320 Patterson Drive  
 New Orleans, LA 70131  
 504-309-9789

Attn: Donna Ciulla

**Ship To:**

MV RTA1

<b>PO Number</b>					<b>Taker</b>				
					AROJAS				
<b>Quantities</b>					<b>ItemID</b>	<b>Pricing UOM</b>	<b>Unit Price</b>	<b>Extended Price</b>	
<b>To Service</b>	<b>Requested</b>	<b>Allocated</b>	<b>UOM Unit Size</b>	<b>Disp. Item Description</b>					

**Order Note:** Quote for routine inspections

\*\*\*\*\*Service Item\*\*\*\*\*

1		EA		MGX513621A		575.5300	575.53
			1.0	S1033553 Marine Gear			

Serial Number: 2349181

\*\*\*\*\*Service Part\*\*\*\*\*

1.00	0.00	EA		A2916JT	EA	22.0281	22.03
			1.0	O'Ring	1.0		
1.00	0.00	EA		SK50	EA	50.0000	50.00
			1.0	Service Kit	1.0		
25.00	0.00	EA		MIL	EA	2.5000	62.50
			1.0	Mileage Charges	1.0		

\*\*\*\*\*Service Labor\*\*\*\*\*

3.00	3.00	HR		ML	HR	147.0000	441.00
			1.0	Mechanic Labor	1.0		

\*\*\*\*\*Service Item\*\*\*\*\*

1		EA		MGX513621A		575.5300	575.53
			1.0	S1033553 Marine Gear			

Serial Number: 2349182

\*\*\*\*\*Service Part\*\*\*\*\*





# SEWART

Sewart Supply, LLC  
 1556 Destrehan Ave.  
 Harvey, LA 70058  
 504-348-7777

## SERVICE QUOTATION

Service Order Number	
1087927	
Order Date	Page
6/16/2025 09:16:23	2 of 2

Quote Expires On 7/16/2025

Customer ID: 17446

Requested By: Eric Madison

Quantities					ItemID Item Description	Pricing UOM Unit Size	Unit Price	Extended Price
To Service	Requested	Allocated	UOM Unit Size	Disp.				
	1.00	0.00	EA		A2916JT O'Ring	EA 1.0	22.0281	22.03
	1.00	0.00	EA		SK50 Service Kit	EA 1.0	50.0000	50.00
	25.00	0.00	EA		MIL Mileage Charges	EA 1.0	2.5000	62.50
*****Service Labor*****								
	3.00	3.00	HR		ML Mechanic Labor	HR 1.0	147.0000	441.00

Total Lines: 2

**SUB-TOTAL:** 1,151.06  
**TAX:** 112.26  
**AMOUNT DUE:** 1,263.32  
*U.S. Dollars*





# Star Tech Marine Electronics, LLC

3295 First Street  
Berwick, LA 70342  
USA

# QUOTATION

Voice: (985)385-1975  
Fax: (985)385-1970

Quote Number: 2506BL-019  
Quote Date: Jun 17, 2025  
Page: 1

**Quoted To:**  
LabMar Ferry Services, LLC  
7320 Patterson Drive  
New Orleans, LA 70131  
  
504-309-9789

RTA 1  
PA & GA System

Customer ID		Good Thru	Payment Terms	Sales Rep	
LABM		7/17/25	Net 30 Days	LBLAINE	
Quantity	Item	Description		Unit Price	Amount
1.00	MISCM	Navigation / Radar / General Alarm Inspection		2,500.00	2,500.00
1.00	MISCM	Switchboard / PSTP Inspection		2,000.00	2,000.00
1.00	MISCM	Camera Maintance		1,500.00	1,500.00
1.00	MISCM	Fix TV System		1,500.00	1,500.00
24.00	LABOR	Labor - ST		100.00	2,400.00
600.00	TRAVEL	Travel Mileage - Algiers		2.00	1,200.00
<p><b>** Standard Terms &amp; Conditions:</b></p> <ol style="list-style-type: none"> <li>1. This proposal is valid for 30 days.</li> <li>2. The above prices are quoted FOB factory. Domestic &amp; international freight; duties; taxes and broker fees will be an added cost.</li> <li>3. All equipment demonstrated dock side. Sea trials not included.</li> <li>4. Shipyard is responsible for all welding, penetrations, stands and carpentry for all equipment.</li> <li>5. Terms net 30 days unless prior arrangements are made.</li> <li>6. If a job falls on holidays or requires overtime, these additional charges will be billed upon completion of job.</li> <li>7. Change orders will be signed before any changes in equipment or installation can take place.</li> <li>8. All installation will be "Time and Material".</li> <li>9. Neither this document nor its contents may be revealed or disclosed to unauthorized persons or sent outside the institution without prior permission from Star Tech Marine Electronics, LLC.</li> </ol>					

Rebecca Keppers  
Executive Sales Administrator

[www.startechmarine.com](http://www.startechmarine.com)

Subtotal	11,100.00
Sales Tax	
<b>TOTAL</b>	<b>11,100.00</b>

SIGNATURE:

DATE:

Should the signature page of this contract be sent by fax or email, it will be considered an original lawful signature copy by the parties of this contract.



**From** Hiller New Orleans Marine  
401 Commerce Point  
Harahan LA 70123  
5047360008  
hillerfire.com  
F-2641

**Quote No.** 2118693  
Type Inspection  
Prepared By Blane Murray  
Created On 06/14/2025  
Valid Until 07/14/2025

**Quote For** HILLER COMPANIES 014  
HSH MARINE  
RTA 1  
401 Commerce Point  
Harahan LA 70123-3201

## Description of Work

\*\*Attn: \*\* Eric Madison

The Hiller Companies is pleased to provide the following proposal for review for performing the Annual Inspection of the Fire Safety Equipment:

- 1.Fire detection
- 2.Fix Clean Agent
- 3.Portable Extinguishers

\*\*Added Scope: All\*\* \*\*deficiencies, deviations, repair/replacement parts, and shipping are additional to this proposal and will require customer approval before performing any additional work not covered by this proposal.\*\*

### Note:

1.Travel Charge is based on 1 round trip of vessel's location within 75 miles and is calculated for the inspection only.

This proposal does not include rigging, fork-truck, launch service and crane support that may be required.

\*\*Contact: Patrick Ubas -Service Manager via (504) 736- 0008 or Lacey Musgrove \*\*

\*\*Email: [patubas@hillercompanies.com](mailto:patubas@hillercompanies.com) / [lmusgrove@hillercompanies.com](mailto:lmusgrove@hillercompanies.com) \*\*

Normal working hours are 7:am to 4:pm, Monday thru Thursday. Any work done outside of these hours are considered overtime.

## Services to be completed

[Marine Service] Location - Building **ANNUALLY**

Annual Inspection

Estimated Completion: 06/01/2026 to 06/30/2026

<b>SUBTOTAL</b>	\$1,720.00
<b>TAX @ 9.2%</b>	\$22.08
<b>GRAND TOTAL</b>	<b>\$1,742.08</b>

## Terms and Conditions

Approval indicates acceptance of Hiller's Terms and Conditions found here [<https://hillerfire.com/terms-and-conditions-construction-1/>](<https://hillerfire.com/terms-and-conditions-construction-1/>)

By my signature below, I authorize work to begin and agree to pay the Grand Total according to the terms and conditions of this agreement.

Name: \_\_\_\_\_ Date: \_\_\_\_\_

Signature: \_\_\_\_\_



# HYDRA FORCE

LLC  
HYDRAULICS ⚡ ELECTRICAL

# QUOTATION

Quote Number: 25-1104  
Quote Date: Jun 12, 2025  
Page: 1

1910 Engineers Road  
Belle Chasse, LA 70037

Voice: 504-391-1065  
Fax: 504-391-3402

Quoted To:
LabMar Ferry Services, LLC 7320 Patterson Drive New Orleans, LA 70131

Customer ID	Good Thru	Payment Terms	Sales Rep
LABF01	7/12/25	Net 30 Days	

Quantity	Description	Unit Price	Amount
	MV Passenger Ferry * This quotation does not include shipping/freight, travel time, mileage or applicable sales tax. * This quotation does not include any labor for cylinder disassemble, inspection, repair or reassemble and any cost of hard parts needed for cylinder repair.		
2.00	Field Labor: (1) day x (2) techs x (8) hours each -Remove (2) cylinders, pump out, drain & clean (2) hydraulic tanks and replace (8) hydraulic hoses w/ fittings	868.00	1,736.00
2.00	Field Labor: (1) day x (2) techs x (8) hours each -Reinstall (2) cylinders, hose up, fill tanks and replace (2) valves	868.00	1,736.00
2.00	Spin On Filter	15.10	30.20
8.00	3/4" x 20" Hydraulic Hose w/ FJX	69.65	557.20
2.00	Control Valve	375.00	750.00
1.00	Drum of Hydraulic Oil - HS 68	3,182.35	3,182.35

Subtotal	7,991.75
Sales Tax	
<b>TOTAL</b>	<b>7,991.75</b>

# Quotation

\*Power Specialties, LLC  
 325 Chennault Street  
 Morgan City, LA 70380  
 PH# (985) 384-8580 FX# (985) 385-6903

Quote Number:  
 RTA1FERRY

Quote Date  
 Jun 17, 2025

Page:  
 1

**Quoted to:**

LABMAR FERRY SERVICES, LLC  
 7320 PATTERSON DRIVE  
 NEW ORLEANS, LA 70131  
 USA

LABMAR FERRY SERVICES, LLC  
 FERRY RTA1  
 QUOTED TO: ERIC

Customer ID	Good Thru	Payment Terms	Sales Rep
12088	7/17/25	Net 30 Days	<b>MARK LEGER</b>

Quantity	Item	Description	Unit Price	Extension
		PARTS AND LABOR TO OPEN, INSPECT AND CHANGE SEALS IS NEED BE ON: (2) MP HHLF H.O. MODEL 36280 BRONZE FITTED 2X2 FIRE PUMPS		
2.00	KITHHLF	MP HHLF 36280 SEAL KIT (IF NEEDED)	395.00	790.00
12.00	Z9ONBOARD LABOR	ONBOARD VESSEL LABOR	105.00	1,260.00
200.00	Z9 MILEAGE	MILEAGE	2.15	430.00
			<b>Subtotal</b>	2,480.00
			<b>Sales Tax</b>	
			<b>Total</b>	2,480.00



Labmar Ferry  
Richard Heausler

6/23/2025

Richard,

We are pleased to provide the following quote with two options:

**Option 1**

Line Item	Location	Description	Qty
1		2p Gemini with cosmetic inserts (Color RAL 5017 BLUE) and no baseframes or legs	13

<b>Vessel Seating Cost</b>	<b>\$ 5,980.00</b>
----------------------------	--------------------

**Option 2**

Line Item	Location	Description	Qty
1		2p Amalfi with cosmetic inserts (Color RAL 7012 Gray) and anodize aluminum baseframe and legs	13

<b>Vessel Seating Cost</b>	<b>\$ 8,923.85</b>
----------------------------	--------------------

Terms: 50% at time of PO and balance before shipping  
 FOB: Chicago, IL  
 Ship date: 12 weeks from receipt of PO & approval of drawings/layout.  
 Validity: Price is valid for POs received 90 days from the date of quote.

Thank you for the opportunity to quote on this project.

Sincerely,

Kevin Chan  
Business Unit Manager, Marine

***This quotation is inclusive of all known tariffs/duties at date of creation. Any increases to tariffs/duties that affect this quotation after this date will impact this quotation and any associated Purchase Orders related to this quotation as any increases shall be the responsibility of the customer.***



6316 Humphreys St.  
New Orleans, LA 70123  
504-488-5731

# QUOTATION

Order Number	
3336965	
Order Date	Page
06/25/2025 12:36:28	1 of 1

Quote Expires On: 07/25/2025

**Bill To:** 134022  
Labmar Ferry Services LLC  
7320 Patterson Dr  
NEW ORLEANS, LA 70131  
504-309-9789

**Ship To:** Labmar Ferry Services LLC  
7320 Patterson Dr  
NEW ORLEANS, LA 70131

PO Number					Ship Route	Taker			
RTA-1 Ferry project					UPS	Todd Jarrell			
Quantities					Item ID   Manufacturer Part No	Pricing UOM	Unit Price	Extended Price	
Ordered	Allocated	Remaining	UOM Unit Size	Disp.	Item Description	Unit Size			

**Order Note:** FOB Ex Works Washington  
Delivery: 8 weeks ARO  
Prices do not include power or control wiring or hydraulic plumbing

Special order and not returnable

2	0	2	EA	1.0	12 TRAC THRUSTER   12 TRAC THRUST 12 TRAC AC THRUSTER ASSY ALUMINUM	EA	1.0	10,295.0000	20,590.00
2	0	2	EA	1.0	10 OR 12 TRAC   10 OR 12 TRAC 10 OR 12 TRAC THRUSTER MOUNTING KIT	EA	1.0	0.0200	0.04

Total Lines: 2

**SUB-TOTAL:** 20,590.04  
**TAX:** 2,059.00  
**AMOUNT DUE:** 22,649.04

Disp: B=Backorder, D=Direct Ship, S=Special Order, C=Cancel, H=Hold

U.S. Dollars

*Quoted pricing is subject to change at any given time depending on any additional tariffs levied on imported goods.*



Estimate for Seering System Upgrade

**LABMAR FERRY**

**RTA 1**

**Quote No. BIS16325DL Rev0**

**Tuesday, 15 July 2025**

***NOTE: This proposal supersedes and voids all previous proposals for this project***

**Beier Integrated Systems**

516 J F Smith Avenue Slidell, LA 70460

Phone: (504) 341-0123 Fax: (504) 348-2007

[www.beierradio.com](http://www.beierradio.com)

**CONFIDENTIAL DOCUMENT**



**INTRODUCTION**

LABMAR FERRY  
7320 Patterson Drive  
New Orleans, Louisiana 70131

Attn: Eric Madison  
PH 337-316-2258

Re: RTA1 Steering Upgrade

Dear Eric,

We greatly appreciate the opportunity to provide you with this estimate and look forward to working with you in this project and others in the future. This estimate is based on attached technical proposal and includes:

- Steering System Upgrade

After examination, please feel free to contact me anytime with any questions you may have.

Kindest Regards,

David M. Lirette, Sr.  
Executive VP of Engineering & Estimating  
Beier Integrated Systems



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**PRICING SUMMARY**

<b>Beier Integrated Systems Project Management Consisting of:</b>		<b>Option:</b>
Full Responsibility for Complete System Integration of Beier Supplied Equipment	Included	
Engineering and System Design of Beier Supplied Equipment	Included	
CAD Drawing of Beier Supplied Equipment	Included	
<b>Modifications and Upgrades to the Steering Control System</b>	<b>\$84,064</b>	
Beier will provide labor and materials to move the panels as identified in Section 2.0 of the attached technical proposal.	Included	
Beier will provide field service technicians to do a full system check. All hydraulic settings will be verified	Included	
Project Management	Included	
❖ Any hot work required on the vessel is excluded from this proposal		
❖ Additional material and labor shall be billed at Beier Integrated Systems standard rates	T&M	
❖ Travel time, mileage, and travel expenses are not included and shall be billed additionally at Beier Integrated Systems standard rates.	T&M	

- Price Validity: 30 days Expiring on 08/15/2025
- FOB Gray LA.
- All Sales subject to Beier Radio Terms & Condition of Sale as attached.
- Tentative Delivery: 16-18 Weeks ARO
- Delivery shall be based on a mutually agreed upon schedule.
- Estimate is subject to final clarification meeting.
- NOTE: 12VDC/24VDC/120VAC/240VAC Ships Supply unless otherwise specifically stated in this proposal.
- Any additional equipment required to meet class, flag state, or customer operational requirements shall be provided at time and materials.
- Labor quoted in this estimate does not include overtime or holidays.
- Additional labor shall be billed at Beier Integrated Systems standard rates.
- Travel time, Mileage, lodging, and subsistence are not included and shall be billed at Beier Integrated Systems standard rates.
- Beier reserves the right to change pricing if cost increases due to future tariffs or other events outside of Beier’s control that affect pricing
- All quoted prices exclude any current or future tariffs, import duties, or government-imposed fees. Should any such charges occur related to the provided products or services, the customer will be solely responsible for their payment
- Prices and Delivery times: The Covid-19 pandemic has created a sudden shortage of many raw materials and parts for industry all around the world. The prices and delivery times stated in this offer are based upon best information available at the time. During this period of shortages, Beier Integrated Systems will do all that it reasonably can to maintain the prices and delivery times contained in this offer, but such prices and delivery times are offered strictly subject to confirmation by Beier Integrated Systems at the time of order.
- We are operating in unprecedented times, until we have a commitment to purchase and a firm shipping date, pricing is subject to change.



**BEIER INTEGRATED SYSTEMS TERMS & CONDITIONS OF SALE**

**For the supply of Communication & Navigation Equipment, BEIER IVCS4000 –Integrated Vessel Control Systems, IVMS 4000 Integrated Vessel Monitoring System, Engine Controls and Steering Systems**

The attached proposal is presented under the following terms and conditions.

**Applicability:**

These Terms and Conditions are an essential part of the offer to sell equipment or services by Beier Integrated Systems, (herein after referred to as Beier). Such offer to sell is expressly conditioned upon the acceptance of these Terms and Conditions by the purchaser (herein after referred to as Owner) of such equipment or services. All sales are expressly conditional on Owner's agreement to the standard terms and conditions proposed herein. No additional or different terms apply unless expressly agreed to in writing by Beier. No sales representative of Beier has authority to alter, vary, or waive any of the foregoing standard conditions. Beier hereby gives notice of its objection to any different or additional terms. Acceptance of or payment for any of the goods constitute Owner's agreement to Beier's terms and conditions.

**1) Acceptance of Offer:**

Beier requires either a signed acceptance of our proposal or a written Purchase Order that specifically includes these terms and conditions as part of the order.

**2) Validity of Proposal:**

Thirty (30) days from date of proposal, unless stated otherwise, for delivery within twelve (12) months of receipt of order.

**3) Freight:**

F.O.B. Gray, LA, USA unless specifically stated otherwise.

**4) Delivery:**

- a. Delivery Date: Beier will deliver the equipment on this date. This may be a specific date or schedule of dates as stated in our proposal. Refer to Technical Information on page 5
- b. Acceptance of Delivery: It is the Owner's responsibility to inspect all equipment immediately upon receipt. Owner must notify Beier within ten (10) days of any problems with the equipment or it shall be deemed accepted.
- c. Delayed Delivery: If Owner cannot accept delivery of the equipment on the specified delivery date, Beier will warehouse and insure it at no charge for thirty (30) days. After thirty (30) days Beier will ship this equipment to Owner or a warehouse of Owner's choice.
- d. Warehouse Fee: If Owner is unable to accept delivery after thirty (30) days and does not specify a warehouse location, Beier will continue to warehouse this equipment for Owner for a fee of .25% (¼%) of the contract price per month until Owner is able to take delivery.
- e. Insurance: If Beier personnel deliver equipment, Beier will insure it. Insurance for equipment shipped via common carrier, is Owner's responsibility and expense.

**5) Payment Terms:**

- a. Invoice Date: The original delivery date is the invoice date of this contract. Delivery delays caused by Beier or its vendors will delay the invoice date accordingly. Delivery delays caused by the vessel, shipyard or third parties do not affect the invoice date unless Beier is notified in time to delay shipment from its vendors.
- b. COA: The terms of the sale are Cash on Award (COA) unless Owner obtains credit approval from Beier's Credit Department.



- c. **Payment Terms:** Payment is due net on receipt of invoice unless specifically stated otherwise.
  - 1. 30% due at time of award.
  - 2. 60% due when ready to ship. Must be paid prior to delivery.
  - 3. 10% due upon completion of sea trialsOr other mutually agreed terms
  
- d. The payment terms provided in this offer are subject to credit approval at the time of award. Credit approval will be provided by Beier's CFO prior to acceptance of the Customer's Purchase Order.
- e. **Late Charges:** A late charge, equal to 1% of Owner's outstanding balance, will be charged per month if payment is made after thirty (30) days from invoice date.
- f. **Collection Fee:** Owner agrees to pay attorney fees, if placed for collection, 30% of claim or \$4,000.00 whichever is greater.
- g. **Holdbacks:** Holdbacks are not allowed and will be treated as late payments unless specifically agreed to in writing by an officer of Beier.
- h. **Timely Payment:** Beier Radio shall submit all invoices in accordance with the milestone schedules set forth. All invoices shall be paid in full, within thirty (30) days of submission by Beier Radio ("Due Date"). Beier Radio shall have the right to suspend all Work until such time as all outstanding invoices are paid that are past due more than five (5) business days after the Due Date. Any completion deadlines or time is of the essence clauses shall have no effect during the suspension and shall be extended for as long as the outstanding payment remains unpaid in full. Beier Radio shall not be penalized or responsible for any delays that occur as a result of its Work that is suspended for delayed payment under this provision.
- i. The Owner hereby grants to Beier a security interest in the product shipped to the Owner until all payments under the terms of sale shall have been made in full and until all other terms of sale have been fully performed by Owner. Owner hereby authorizes Beier to execute on its behalf and file in any appropriate office all documents necessary to evidence such security interest.

**6) Taxes and/or Additional Charges:**

The prices shown do not include any sales, use or other taxes or charges payable to state or local authorities. Any such taxes or charges now or hereafter imposed with respect to sales or shipments hereunder will be added to such prices and the Owner agrees to reimburse Beier for any such taxes or charges.

**7) Warranty and Non-Warranty Policy**

**IVCS4000 Integrated Vessel Control Systems, Engine Controls, Engine Monitoring and Steering Systems**

- a. **Warranty for Beier Manufactured Products**
  - i. **Warranty:** Travel, labor, and expense are billable but the labor (work time only) onboard the vessel is provided at no charge for twelve months. Parts are provided at no charge for 12 months.
  - ii. **Non-Warranty:** The following issues are "not" covered under the warranty and are billable at prevailing standard rates.
    - 1. Operator error or physical, water, and electrical damage, which damages did not result from the Work or breach of a warranty of Beier.
    - 2. Delay time traveling to and from or on the vessel, which delay is attributable to some act or omission of shipyard or Vessel.
    - 3. Overtime and Holidays.
    - 4. Problems caused by other equipment interfaced to Beier manufactured equipment.

**Warranty Start Date:** The warranty start date is the date the system is signed off as operational by the Beier Product Manager regardless of any other problems or delays the vessel may have or, six (6) months from the equipment delivery date, whichever comes first.



- iii. Sensors: Beier Radio does not warranty sensors. Only the sensor manufacturers' warranty is offered.
- b. Warranty for Products Manufactured by Others
  - i. Warranty: Beier agrees to process all warranty claims for products manufactured by others, but in the event that the manufacturer determines that the product is not covered by the manufacturer's warranty, or that certain labor, expense and materials are not covered, then shipyard or Vessel is responsible to Beier for all labor, material and expenses related to the repair work. Beier will transfer to shipyard or owner any manufacturer's warranties for Products installed by Beier to the extent these warranties are transferrable.

**8) Consequential Damages**

- a. Beier is not liable for any incidental or consequential damages incurred as a result of any defect in any equipment sold herein. Beier obligation is limited to warranty of the equipment as stated herein.
- b. Owner acknowledges that equipment supplied by Beier is an "Aid to Navigation" and is required to have a qualified person standing by while equipment is in use.

**9) Pre-Installation of Equipment:**

- a. Initial Planning Meeting: Owner will provide an Initial Planning Meeting for their Project Managers and Beier's Project Managers.
- b. Project Management: Beier will assign a Project Manager for this project. All communications should be made through this manager.
- c. Equipment Placement: Beier will provide assistance for the proper placement of equipment. Once the equipment placement is determined and cables are run to that location any changes will be billable.
- d. Vessel Drawings: Vessel Drawings: Owner will provide two (2) sets of appropriate vessel drawings to Beier at least thirty (30) days prior to installation or at the Kick-Off meeting, whichever comes first. Drawings are to include all cable raceways, penetrations, power sources, masts and any area where equipment will be mounted.
- e. Equipment Drawings: Beier will provide one (1) line drawings within six weeks after receipt of order.

**10) Installation of Equipment**

- a. Penetrations: Shipyard will make all penetrations and provide all penetration glands. Shipyard will seal all penetrations after installation is complete.
- b. Fabrication: Shipyard or owner will provide all fabrication, equipment mounting holes, drilling, tapping, burning, welding and carpentry. Beier will provide templates for all antennas and equipment footprints.
- c. Ceilings & Walls: Removal of ceilings and walls is not part of our installation proposal unless specifically stated otherwise.
- d. Cables: Shipyard or owner is responsible to, unless specifically stated otherwise, supply, pull, cut in, band, and terminate all cables for equipment supplied in this proposal including but not limited to:
  - Auto-pilot & Rudder Feedback, Acoustic System, DP & 3 Axis Joystick Steering System, Thrusters, Engine Controls and Monitoring System
- e. Mounting Equipment: Shipyard or owner is responsible, unless specifically stated otherwise, to move the equipment onto the vessel, to lift into place all large items and mount all equipment.
- f. Non-Beier supplied Equipment: Owner is responsible for cost associated with the installation of all non-Beier supplied equipment.



**11) Dock Trials and Sea Trials:**

- a. Dock Trial: A successful dock trial is required prior to beginning sea trials. Dock trials usually take one day.
- b. Sea Trials: Sea Trials for the IVCS4000 require a minimum of one (1) day and possibly more. This time depends on the accuracy of information about the vessel and its control and propulsion systems as provided to Beier by customer and their other vendors. Sea trials of the IVSCV4000 will continue until the system is proven to work properly.
- c. Delays: Owner is responsible for delay expenses if the vessel or its other systems are not able to continue once sea trials are started.
- d. Vessel & Environmental: The vessel should be at operating draft. The winds must be calm and there should be no current.
- e. Holidays: Holidays are not included in the cost of sea trials and will be invoiced extra.

**12) Training & Instruction:**

Beier will provide demonstrations, training and hands on operation as part of the Dock Trials and Sea Trials. Additional training is available at Beier’s Nautical training facility in Gray, LA for a fee.

**13) Vessel Delays:**

Once the installation schedule is set, changes may cause conflicts with other Beier contracts. If the installation schedule is changed by Owner, Beier does not guarantee that it will be able to accommodate that change.

**14) Safety:**

Beier Radio shall have the right to suspend its work on Property if it believes in good faith that its employees and contractors are exposed to unsafe or unhealthy working conditions. Any completion deadlines or time is of the essence clauses shall have no effect during the suspension and shall be extended for as long as the identified conditions exist. Any workplace safety or health violations deemed serious by OSHA shall constitute automatic grounds for suspension until such time as the conditions are rectified in accordance with applicable standards. Any workplace safety or health conditions deemed unsafe by Beier Radio shall likewise provide a basis for a suspension of Beier Radio’s Work. Beier Radio shall not be penalized or responsible for any delays that occur as a result of its Work that is suspended for safety or health considerations under this provision. Beier Radio shall provide notice and/or onsite supervisors as soon as practicable of any conditions that it believes in good faith warrant suspension of work or corrective action.

**15) Governing Law:**

Any sale resulting from the accompanying proposal shall be governed by the laws of the State of Louisiana.

**16) Indemnity:**

Owner and Beier agree that with respect to all claims, demands, and causes of action, suits or other litigation concerning injury to or death of a person, or damage to property of Owner, in any way arising out of, associated with or related to work performed by Beier: Owner shall be responsible for, and shall defend, indemnify and hold Beier harmless against Owners negligence (whether sole, comparative, contributory or concurrent) and Owner’s liability without fault; and Beier shall be responsible for and shall defend, indemnify, and hold Owner harmless against Beier’s negligence (whether sole, comparative, contributory or concurrent) and Owner’s liability without fault.

**17) Forces Majeure:**

Any delay by Beier in furnishing equipment or services pursuant to this proposal shall be excused and Owner shall take no action against Beier for consequential, liquidated or actual damages, if such delays are beyond Beier’s control. Such causes include but are not limited to Acts of God or the public enemy, acts of foreign or domestic governments, acts of terrorists, wars, fire, earthquakes, floods, labor disturbances, strikes, severe weather or delays or defaults of subcontractors. If such a delay occurs a new delivery date will be



set. If the delay continues for a period of six (6) months Beier may terminate the agreement without further liability

**18) Complete Agreement:**

Should a sale result from the attached proposal, that proposal, any attachments thereto and these Terms & Conditions shall constitute the entire agreement. No additions or changes will be binding unless made in writing and signed by both parties.

**19) Technical Information:**

The contract delivery date is conditioned upon Beier receiving all necessary technical information (completed Vessel Data Sheet) within 30 working days of signing this contract. The Owner is responsible to ensure that this information is provided to Beier, directly or by Owners' agents or subcontractors. If this information is not provided to Beier within 30 working days, delivery may be delayed, with no fault or penalty to Beier.

**20) License Agreement:**

The software provided for the IVCS4000 is provided on a per vessel basis. Customer acknowledges that he/she may not copy this software or use it for any other vessel or purpose.

**21) Marketing:**

Owner agrees to allow Beier to use photos of this vessel, the Beier equipment installed on this vessel and the owners name, as a customer, in its advertising and marketing.

**22) Non-Disclosure:**

During the course of this contract Beier and Owner (and their agents, subsidiaries or associates) may disclose certain proprietary or confidential information to each other. This information may be oral or written, it may be technical or commercial and it may take the form of plans, drawings, processes, formulae, programs, prints, recordings, discs, schematics or other compilations of information. Unless this information is already public knowledge it shall be considered "confidential information".

- a. All confidential information obtained by each party shall be considered confidential and shall not be disclosed by either party to any other third-party person, company, corporation or partnership without the prior written consent of the originating party.
- b. This non-disclosure agreement shall continue notwithstanding the completion of this contract.



**INSTALL INFORMATION:**

Vessel Name: \_\_\_\_\_

Install Location: \_\_\_\_\_ Equipment Delivery Date: \_\_\_\_\_

Install Date: \_\_\_\_\_

Dock Trial Date: \_\_\_\_\_ Sea Trial Date: \_\_\_\_\_

**Acceptance of Proposal, Attachments and Terms and Conditions by:**

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Address

\_\_\_\_\_  
Town/City State ZIP

\_\_\_\_\_  
Print Name of Person Accepting Title Date

\_\_\_\_\_  
Signature of Person Accepting

\_\_\_\_\_  
Beier Radio



July 1, 2025

HSH Ref No: HSH-362-51-221014      Rev A

Customer:    NOLA Ferry  
ATTN:        Eric Madison  
Address:     601 Poydras St. #1725  
               New Orleans, LA. 70130  
               (510) 912-2431  
Subject: RFQ sent via email on July 3, 2025  
               RTA Ferry – Fire Alarm System Retrofit

## Scope of Work

The Hiller Companies is proud to present a comprehensive proposal for the demolition, installation, termination, testing, and commissioning of a state-of-the-art fire detection system tailored to your vessel. To ensure seamless execution, a dedicated project manager will serve as your single point of contact, overseeing all aspects—including equipment procurement and delivery, engineering/design coordination, system installation, and final commissioning.

Our standard terms and clarifications are outlined below and can be tailored to meet the specific needs of your project. We are committed to delivering a reliable, code-compliant solution with minimal disruption and maximum efficiency.

Estimated number of devices based on the provided GA are listed below. The proposed system will be a Subchapter M Approved fire detection system manufactured by Fire Lite. Please reference Table 1 for more information.

**Table 1.**

QTY	Description
1	FACP
0	Repeater Panel
10	Smoke Detectors
2	Heat Detectors
5	Pull Stations
7	Horn Strobe
0	Strobe

Schedule of work is as follows:

- Design 6-8 weeks after acceptance of PO
- Material 6-8 weeks after drawings are submitted
- Installation 4 weeks from receipt of material



## Clarifications

1. This Pricing is a ROM.
2. Complete CAD drawings to be provided to Hiller from Client.
3. Hiller quote is based on USCG Subchapter T Rules.
4. Hiller quote is based on FireBoy-Xintex NOLA Ferry Drawing Rev. (B), dated Nov. 21, 2017.
5. The quote includes system engineering, fire detection equipment, installation, testing and commissioning tasks that are to be performed at a shipyard within 60mi of HSH office. Price may be modified if the location is changed.
6. System Engineering includes:
  - i. System Drawings
  - ii. Battery Backup Calculations
  - iii. Type Approval Certifications
  - iv. Component Data Sheets
  - v. Technical Manual
7. Installation excludes any welding, penetrations, foundations, painting, lagging/insulation, wire pulling, wire ways and cable trays.
8. Proposed Wire if needed is *UNARMORED* Marine Rated Fire Alarm wire.
9. System power is to be provided by ship to include an independent emergency supplied circuit breaker.
10. Proposed estimate hardware consists of addressable, ABS & USCG "Type Approved" system.
11. Hiller Systems will provide an alarm contact to interface with the General Alarm for system notification.
12. The quote DOES NOT include spare components.
13. Regulatory Review submission and fees are to be paid by shipyard/customer.
14. System power is to be provided by ship to include an independent circuit breaker.
15. Hiller requests a minimum of two weeks' notice to schedule our technicians.
16. Delays caused by anything unrelated to Hiller supplied equipment or our technicians work, may be at the additional expense of the Client.
17. All electrical and design over 30VDC or any AC voltage are to be provided by others.
18. Price quoted does not include any post-installation touch-up painting, pipe painting, etc.
19. All Lock-Out Tag-Out to be provided by others.
20. Travel labor and expenses for claims made during the warranty period where the project location is outside of the 60 miles from the Hiller, New Orleans office is the responsibility of others.
21. The pricing below is for systems commissioned prior to December 31, 2025.
22. Pricing is valid from 30 days from the date of this letter.
23. Payment terms Net 30 from date of invoice and subject to credit approval.



## Price

The total ROM price as described above is shown below:

<b>Total System Cost</b>	\$28,750.00
<b>Milestone</b>	
<b>Percentage</b>	
Receipt of PO	25%
Receipt of Equipment by Hiller	50%
Installation Complete	20%
Completion of Commissioning	5%

## Acceptance

The customer acknowledges that this proposal and any resultant order shall collectively constitute the sale and/or installation agreement between Herbert S. Hiller (a division of The Hiller Companies) and Buyer and shall be governed by Hiller's Standard Terms and Conditions.

Herbert S. Hiller

Customer

Signature: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

By: **Blane Murray**  
Salesman – Marine Division  
NICET #138917  
Fire Alarm, Level II

By: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Date: 7/3/2025

Date: \_\_\_\_\_



## The Hiller Companies Standard Terms and Conditions

**THESE STANDARD TERMS AND CONDITIONS ARE PART OF AND ARE INCORPORATED INTO THE FOREGOING QUOTE AND/OR SERVICE AGREEMENT TO WHICH THEY ARE ATTACHED (COLLECTIVELY, THE AGREEMENT) BETWEEN THE HILLER COMPANIES (HILLER) AND THE PARTY TO WHOM THE AGREEMENT IS ADDRESSED (CUSTOMER).**

**Acceptance of Terms.** The Agreement shall apply to and govern Hiller's provision of goods or equipment (Products) and/or services (Services, together with Products, the Work) and shall become a binding contract between Customer and Hiller upon acceptance of the Agreement by Customer. Customer will be deemed to have accepted and be bound by the terms of the Agreement if any one or more of the following occur: (i) Customer authorizes or accepts all or any part of the Work; (ii) Customer and Hiller exchange electronic correspondence regarding the Agreement indicating that Customer has accepted the Agreement; or (iii) Customer signs the Agreement and returns a copy of the executed Agreement to Hiller. Customer agrees not to contest, or assert any defense to, the validity or enforceability of the Agreement accepted in accordance with this provision based on any law requiring agreements to be in writing or to be executed by the parties.

**Notations and Clarifications.** The price for the Work in the Agreement (the Price) is based upon Hiller having ready and unobstructed access to all areas necessary to perform the Work and performance of the Work during Hiller's normal working hours Monday through Friday excluding Saturdays, Sundays and holidays. Once a project begins, any delays will be subject to a billable change order. Any request by Customer for Work to be performed outside of Hiller's normal working hours may be considered an extra. Payment terms are net thirty (30) days subject to credit department approval. No cash payments will be accepted.

Hiller proposes to furnish the Work in accordance with the governing NFPA Code and the drawings and specifications listed in the Agreement. Hiller is not required to ascertain that the Work is in accordance with applicable laws, ordinances, rules or regulations of local governing authorities (Local Requirements). Compliance with Local Requirements is the sole responsibility of Customer and/or their representative unless Customer notifies Hiller in writing of the Local Requirements prior to entering into the Agreement and Hiller specifically agrees to meet the Local Requirements in the Agreement.

**Taxes.** Unless expressly noted, all prices exclude present and future sales, use, privilege, occupation, license, excise, and other taxes in respect of manufacture, sales, delivery or use by Customer of the Work all of which shall be paid by Customer unless expressly included in the Price at the proper rate or a proper exemption certificate is furnished.

**Alteration, Cancellation, Rescheduling & Returned Products.** The Work under the Agreement cannot be altered or rescheduled except with the written consent of Hiller and upon terms which will indemnify Hiller against all loss occasioned thereby. All additional costs incurred by Hiller due to changes in design, specifications, modification, or revision of any Work or Product consented to by Hiller in writing will be subject to a billable change order and must be paid for by Customer. Products may be returned only when specifically authorized by Hiller. Customer will be charged for placing returned Products in a saleable condition, plus any sales expenses then incurred. In addition, Customer will pay a 25% restocking charge as well as outgoing and incoming transportation costs.

If Customer terminates or cancels the Agreement, in whole or in part, by written notice, Hiller will, upon receipt of the termination notice, cease the performance of the Agreement according to the written instructions of Customer. In such a case, Customer shall pay to Hiller (i) the value of the Agreement for Work which has been delivered, or has been completed or is in process less any prior payments, (ii) other committed costs prior to the termination notice, and (iii) 20% of the value of the Agreement.

**Obsolescence.** Hiller makes no warranty or guarantee of future certification or classification of provided or proposed Products by any government or certifying body or agency.



## The Hiller Companies

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**Shipping.** Unless Customer specifies otherwise in writing: (a) Products will be boxed or crated as Hiller may deem proper for protection against normal handling, and extra charges will be assessed for preservation, waterproofing, export boxing and similar protection of Products; (b) routing and manner of shipment will be at Hillers discretion, and may be insured at Customers risk. Claims for shortages will be deemed to have been waived if not made in writing within ten (10) days after the receipt of the Product in respect of which any such shortage is claimed. Hiller is not responsible for loss or damage in transit after having received In Good Order receipt from the carrier. A claim or loss or damage in transit must be entered with the carrier and prosecuted by Customer. Acceptance of Products from a common carrier constitutes a waiver of any claims against Hiller for delay or damage or loss.

**Security Interest.** Hiller retains a security interest in all Products sold to Customer hereunder until the purchase prices and other charges, if any, are paid in full. Upon request of Hiller, Customer will execute any document or furnish any notices necessary to perfect the security interest of Hiller in the Products sold hereunder.

**Operating Conditions.** Recommendations are made upon the basis of operating conditions specified by Customer. If actual conditions are different from those specified and performance of the Work is adversely affected thereby, Customer will be responsible for the cost of all changes in the Work required to accommodate such conditions. In such event, Hiller reserves the right to cancel the Agreement, and Customer shall reimburse Hiller for all costs and expenses incurred in, and reasonable profit for, Work performed. Hiller will maintain a clean, safe work environment and will not be responsible for cleanup of other trades and will not be assessed general cleanup fees.

**Liability Limitations. Indemnification.** Notwithstanding any provision in this Agreement to the contrary, under no circumstances shall Hiller have any liability for liquidated, collateral, consequential, indirect, exemplary, punitive or special damages or for loss of profits, loss of opportunity, or for actual losses or for loss of production or progress of construction, however the same may be caused, whether resulting from delays in delivery or performance, breach of warranty, negligent manufacture or otherwise. If the Work involves inspections at multiple sites of Customer, the liability of Hiller with respect to a claim or incident shall be limited to the portion of the Price paid by Customer allocable to the Work at the site where the claim or incident giving rise to liability occurred. Notwithstanding any provision in this Agreement to the contrary, in no event will the aggregate total liability of Hiller in connection with the Agreement, whether for breach of contract or warranty, negligence, under statute, or otherwise, exceed the Price paid by Customer. Customer agrees to indemnify and hold harmless Hiller and its affiliates from all claims in excess of these limitations. Hiller will not be liable for any and all structural strength members of the building required to support fire protection systems. Customer agrees that the amounts payable to Hiller hereunder are based upon the value of the Work and liability limitations as herein set forth. If Customer desires Hiller to assume greater liability, the parties shall enter into a written amendment to the Agreement setting forth the amount of additional liability Hiller has agreed to assume and the additional amount payable by the Customer for the assumption by Hiller of such greater liability provided.

**Warranty.** Hiller warrants that the Work will be free from defects in materials and workmanship for a period of twelve (12) months from the date the Work was performed, provided (i) Products have been used, operated and maintained properly in accordance with Hillers instructions, (ii) such defects are not due to abuse, fire or decomposition by chemical or galvanic action, and (iii) such defects are not due to alterations, adjustments, attachments, modifications, changes to the layout of equipment or repairs performed or provided by persons other than Hillers authorized personnel. Customers sole and exclusive remedy with respect to Work found to be defective in materials or workmanship shall be the correction of such defective Work during the twelve (12) month warranty period. THIS EXPRESS WARRANTY IS IN LIEU OF AND EXCLUDES ALL OTHER WARRANTIES, GUARANTEES, OR REPRESENTATIONS, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR MERCHANTABILITY OR OF FITNESS FOR A PARTICULAR PURPOSE, AND SUCH WARRANTIES ARE HEREBY DISCLAIMED. CUSTOMER FURTHER ACKNOWLEDGES THAT NO



## **The Hiller Companies**

### **Standard Terms and Conditions**

ORAL OR WRITTEN INFORMATION, PROMISE, CONDITION, INDUCEMENT OR ADVICE GIVEN BY HILLER, ITS AGENTS OR EMPLOYEES SHALL CREATE A WARRANTY IN ANY WAY WHATSOEVER.

Notwithstanding the foregoing, Hiller shall have no responsibility for (i) normal wear and tear or (ii) work or services performed by others, and Hiller makes no warranty or guarantee with respect to any Product or materials not manufactured by it; provided, however, if any such Product or material is covered by a warranty from the manufacturer, Hiller will transfer the manufacturer's warranty to Customer to the extent it is transferable.

**Waiver of Subrogation.** So far as it is permitted by Customer's property insurance coverage, Customer hereby releases, discharges and agrees to hold Hiller harmless from any and all claims, liabilities, damages, losses or expenses, arising from or caused by any hazard covered by insurance in or on the Customer's premises whether said claims are made by Customer, Customer's agents or Customer's insurance company or other parties claiming under or through Customer. Customer agrees to indemnify Hiller against and defend and hold Hiller harmless from any action from subrogation which may be brought against Hiller by any insurer or insurance company or its agents, including the payment of all damages, expenses, costs and attorney's fees.

**Loss, Damage or Delay for Causes beyond Hiller's Control.** Hiller shall not be liable for any loss, damage, or delay occasioned by causes beyond Hiller's control, including, but not limited to, governmental actions or orders, embargoes, civil disobediences or unrest, strikes, differences with workmen, fires, floods, storms, material shortages, accidents, or transportation delays.

**Progress Payments.** Hiller reserves the right to invoice Customer monthly as the work progresses, for all materials delivered to the job site or to an off-site facility and for all Work performed on-site and off-site. If Customer becomes overdue in any progress payment, Hiller shall be entitled to suspend the Work and also to avail itself of any other legal remedies.

**Assignment.** The rights of Customer hereunder shall neither be assignable nor transferable without the written consent of Hiller.

**Attorney's Fees.** Customer agrees to pay Hiller all costs and expenses (including reasonable attorney's fees and costs and collection charges) incurred in the collection of amounts due and payable under the Agreement and otherwise in enforcing the terms of the Agreement.

**Governing Law; Venue for Dispute Resolution.** Any contract resulting from this proposal shall be governed by, construed, and enforced in accordance with the Laws of the State of Alabama, United States of America, exclusive of its choice of law rules that would result in application of another jurisdiction's law. Buyer and seller agree that in the event litigation arises in connection with the Agreement, including but not limited to the Products or Services hereof, any action must be brought in the State or Federal Courts located in Mobile County, Alabama. Customer expressly consents to, and irrevocably and unconditionally waives any objection to, exclusive jurisdiction and venue in either of said forums. If any part or provision of this Agreement is judicially declared invalid, such declaration shall not have the effect of invalidating or voiding the remainder of this Agreement. The Parties agree that the part(s) of this Agreement so held to be invalid, void or unenforceable shall be modified to the extent required to make it enforceable, or, if necessary, the Agreement shall be deemed to be amended to delete the unenforceable part or provision, and the remainder shall have the same force and effect as if such part or provision had never been included herein.

**Waiver of Jury Trial.** EACH PARTY IRREVOCABLY WAIVES ANY AND ALL RIGHT TO TRIAL BY JURY IN ANY LEGAL PROCEEDING ARISING OUT OF OR RELATED TO THE AGREEMENT.



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**Export Regulations.** The item(s) contained herein may be subject to the International Traffics & Arms Regulations. Exports may require the prior written approval of the United States Government. Re-exports and Re-transfers must have prior written approval of Hiller.

**Notices.** All notices provided for or required under the Agreement will be in writing, and delivered personally, mailed or sent via express delivery service to the applicable party at the address specified on the first page of the Agreement. All notices will be deemed given when received. Either party may from time to time and in accordance with the procedures set forth in this provision specify a different address for receipt of notices.

**Third Party Beneficiary.** It is further agreed that the liability limitations and the obligations of Customer set forth herein shall inure to the benefit of and apply to all parents, subsidiaries and affiliates of Hiller, whether direct or indirect, and their employees, officers and directors.

**Entire Agreement; Modifications.** The Agreement constitutes the entire agreement between Hiller and Customer and supersedes prior negotiations, representations, or agreements, either written or oral. Customer acknowledges and agrees that any purchase order issued by Customer is intended only to establish payment authority for Customers internal accounting purposes and shall not be considered a counteroffer, amendment, modification or other revision to the terms of the Agreement, and no terms or conditions included in any purchase order or other document issued by Customer will have any force or effect. No change, modification, or alteration of the Agreement shall be binding on Hiller, unless agreed to in a written amendment signed by Hiller that specifies in detail such modifications by identifying the specific paragraph or section of the Agreement being modified.

**Counterparts; Email.** The Agreement may be executed in any number of counterparts, each and all of which shall be deemed an original and all of which together shall constitute one and the same instrument. Any signed document transmitted by email will be treated in all manner and respects as an original document. The signature of a party will be considered for these purposes as an original signature and have the same binding legal effect as an original document.