



## Allied Universal® Proposal in Response Regional Transit Authority RFP #2023-001 for Transit Security Services

Presented to:

**Lona Hankins**  
Interim Chief Executive Officer  
Regional Transit Authority

Tel: 504.827.8340  
Email: [lhankins@rtaforward.org](mailto:lhankins@rtaforward.org)

Submitted by:

**Sarah Newchurch**  
Business Development Manager  
Allied Universal® Security Services

Tel: 504.247.6730  
Email: [sarah.newchurch@aus.com](mailto:sarah.newchurch@aus.com)

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Lona Hankins, Interim Chief Executive Officer  
Regional Transit Authority

February 8, 2022

Dear Ms. Hankins and Members of the Evaluation Committee:

Allied Universal® Security Services has carefully reviewed the materials in the RFP and is proud to participate. As pricing is not the only criteria for making a recommendation to award, Allied Universal® believes it offers Regional Transit Authority (RTA) the best value possible, having the **capability, manpower, technology, training, human resources, and financial capital in place** to perform from Day 1 the described work immediately upon contract award.

***Allied Universal® serves more transit clients in the United States than any other contract security company.***

We understand the local labor market; our compensation and retention plans reflect the competitive labor market, which will ensure the best staffing for the contract. With low unemployment rates, the local region can be a challenging labor market that only a company with robust recruiting capacity and human and capital resources can compete in.

We understand the unique challenges of working in a transportation environment and successfully combining world-class security and customer service training that not only helps secure your system, but also enhances the agency's brand and rider experience. Securing transit systems is different than any other security challenge. As a result, Allied Universal® has developed a curriculum based on our experience, FTA and DHS regulations.



***We are the only contract security company that fields a specific Transit Security Officer Training curriculum.***

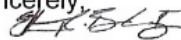
#### **Proven New Orleans Capabilities**

Allied Universal® provides more than 70,000 hours of weekly coverage in the New Orleans area while employing more than 2,600 dedicated Security Professionals locally. We are the trusted security partner of leading local companies like Entergy, Tulane University, The Riverwalk, Hancock Whitney Bank and many others. All of the resources of our locally-based team will provide RTA with unmatched support.

Allied Universal® is fully committed to providing a security program that achieves measurable results while continuing to evolve to meet new security issues or challenges. With Allied Universal®, value to RTA's security program will be made visible through **accountability, transparency, measurement, responsiveness and engaged management and staff.**

**We wish to note in response to RFP Paragraph 4.5, PLACE OF PERFORMANCE, we do not intend** to use one or more plants or facilities located at a different address from the address provided in this proposal.

Sincerely,

  
Elton Bradley, General Manager

**Allied Universal® Security Services**

## SECRETARY'S CERTIFICATE

**ACTION BY WRITTEN CONSENT  
OF THE SOLE MEMBER OF  
UNIVERSAL PROTECTION SERVICE, LLC**  
February 2, 2023

The undersigned being the sole member of Universal Protection Service, LLC, a Delaware limited liability company ("Company"), hereby takes the following action by written consent in lieu of a meeting, pursuant to Section 18-302 of the Delaware Limited Liability Company Act, and adopts the following resolutions and consents to the filing of this written consent ("Consent") in the minute book of the Company as of the date above written.

RESOLVED, that the following employee of the Company, Elton Bradley II, General Manager, be, and he hereby is, authorized to take the following actions: execute and deliver, on behalf of and in the name of the Company and any of its subsidiaries, any and all agreements, instruments, certificates and other documents, as deemed by such individual in the exercise of his judgment to be appropriate or necessary for the conduct of the business of the Company and its subsidiaries in the ordinary course regarding the following solicitation:

Request for Proposals (RFP) #2023-001 Transit Security Services, Issued by the New Orleans Regional Transit Authority,

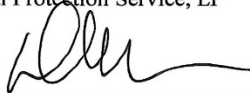
including without limitation, executing and delivering in the Company's name and on its behalf proposals, service contracts, and other documents concerning bids or proposals for service contracts, bonds and surety agreements and agreements of indemnity relating thereto, employment agreements, confidentiality agreements, real estate leases and equipment leases, and it is further

RESOLVED, that all actions previously taken by the Company and/or Elton Bradley II in connection with the matters contemplated by the foregoing resolutions are hereby adopted, ratified, confirmed and approved in all respects.

IN WITNESS WHEREOF, the undersigned sole member of the Company has executed this Action by Written Consent acting in such capacity as of the date first set forth above.

UNIVERSAL PROTECTION SERVICE, LLC  
By: Universal Protection Service, LP, sole member  
By: Universal Protection GP, Inc., general partner of  
Universal Protection Service, LP

By:



David I. Buckman  
Secretary



# SAMPLE CERTIFICATE OF LIABILITY INSURANCE



## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
01/04/2022

**THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.**

**IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).**

<b>PRODUCER</b> MARSH USA INC 1717 Arch Street Philadelphia, PA 19103 Attn: Philadelphia.certs@marsh.com / Fax: (212) 948-0360  CN118025105-ALL-STAND-22-23	<b>CONTACT NAME:</b> Marsh   U.S. Operations <b>PHONE (A/C, No, Ext):</b> 866-966-4664 <b>FAX (A/C, No):</b> <b>E-MAIL ADDRESS:</b> Philadelphia.Certs@marsh.com  <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">INSURER(S) AFFORDING COVERAGE</th> <th style="text-align: left;">NAIC #</th> </tr> </thead> <tbody> <tr> <td>INSURER A : Indian Harbor Insurance Company</td> <td>36940</td> </tr> <tr> <td>INSURER B : Greenwich Insurance Company</td> <td>22322</td> </tr> <tr> <td>INSURER C : XL Insurance America</td> <td>24554</td> </tr> <tr> <td>INSURER D : National Fire &amp; Marine Insurance Company</td> <td>20079</td> </tr> <tr> <td>INSURER E : N/A</td> <td>N/A</td> </tr> <tr> <td>INSURER F :</td> <td></td> </tr> </tbody> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : Indian Harbor Insurance Company	36940	INSURER B : Greenwich Insurance Company	22322	INSURER C : XL Insurance America	24554	INSURER D : National Fire & Marine Insurance Company	20079	INSURER E : N/A	N/A	INSURER F :	
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INSURER E : N/A	N/A														
INSURER F :															

**COVERAGES**                      **CERTIFICATE NUMBER:** CLE-006641027-12                      **REVISION NUMBER:** 13

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY			RES943799402	01/01/2022	01/01/2023	EACH OCCURRENCE	\$ 30,000,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 30,000,000
	<input checked="" type="checkbox"/> CONTRACTUAL LIABILITY						MED EXP (Any one person)	\$
	<input checked="" type="checkbox"/> SIR \$1,750,000						PERSONAL & ADV INJURY	\$ 30,000,000
GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGREGATE	\$ 40,000,000
<input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC							PRODUCTS - COMP/OP AGG	\$ 40,000,000
OTHER:								\$
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY			RAD943781805	01/01/2022	01/01/2023	COMBINED SINGLE LIMIT (Ea accident)	\$ 5,000,000
	<input checked="" type="checkbox"/> ANY AUTO						BODILY INJURY (Per person)	\$
	<input type="checkbox"/> OWNED AUTOS ONLY	<input type="checkbox"/> SCHEDULED AUTOS					BODILY INJURY (Per accident)	\$
	<input type="checkbox"/> HIRED AUTOS ONLY	<input type="checkbox"/> NON-OWNED AUTOS ONLY					PROPERTY DAMAGE (Per accident)	\$
								\$
D	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR			42XSF10009009	01/01/2022	01/01/2023	EACH OCCURRENCE	\$ 10,000,000
	<input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE						AGGREGATE	\$ 10,000,000
	<input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$							\$
C	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			RWD3001203-06(AOS)	01/01/2022	01/01/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	<input type="checkbox"/> Y <input checked="" type="checkbox"/> N	N/A	RWR300120406(WI)	01/01/2022	01/01/2023	E.L. EACH ACCIDENT	\$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000
A	Professional Liability			RES943799402	01/01/2022	01/01/2023	Limit	2,000,000
							SIR	1,750,000

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**  
 Certificate holder included as additional insured where required by written contract with respect to General Liability and Auto Liability. Liability coverage shall be primary and non-contributory where required by written contract. Waiver of subrogation is applicable where required by written contract.  
 Workers' Compensation policy #RWD3001203-05 covers employees in the state of New York.

<b>CERTIFICATE HOLDER</b>  Allied Universal Topco, LLC 161 Washington Street, Suite 600 Conshohocken, PA 19428	<b>CANCELLATION</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE  <div style="text-align: right;"><i>Marsh USA Inc.</i></div>
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ACORD 25 (2016/03)

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AGENCY CUSTOMER ID: CN118025105

LOC #: Philadelphia



**ADDITIONAL REMARKS SCHEDULE**

Page 2 of 2

AGENCY MARSH USA INC		NAMED INSURED Allied Universal Topco, LLC (See Attached for Additional Named Insureds) 161 Washington Street, Suite 600 Conshohocken, PA 19428	
POLICY NUMBER		EFFECTIVE DATE:	
CARRIER	NAIC CODE		

**ADDITIONAL REMARKS**

**THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,**  
**FORM NUMBER:** 25 **FORM TITLE:** Certificate of Liability Insurance

Excess Workers' Compensation  
 Policy No.: RWE943548206  
 Insurer: XL Specialty Insurance Company  
 Effective Dates: 1/1/2022 - 1/1/2023  
 Limit:  
 Employers Liability Each Accident: \$1,000,000  
 Employers Liability Disease-Policy Limit: \$1,000,000  
 Employers Liability Disease-Each Employee: \$1,000,000  
 SIR: \$1,000,000

Crime  
 Policy No.: 01-602-29-33  
 Insurer: National Union Fire Insurance Co  
 Effective Dates: 09/15/2021 - 09/15/2022  
 Limit:  
 Employee Theft or Dishonesty: \$2,000,000  
 Clients' Property: \$2,000,000  
 Deductible: \$1,000,000

Contractors Pollution Liability  
 Policy No.: CPO13303734  
 Insurer: Commerce and Industry Insurance Company  
 Effective Dates: 11/01/2021 - 11/01/2022  
 Limit: \$5,000,000  
 Deductible: \$250,000

The General Liability and Professional Liability policies evidenced above share in the limits shown. The limits do not apply separately to the individual coverages

**1.15 ADDENDA**

Proposers shall acknowledge receipt of all addenda to this Request for Proposals. Acknowledged receipt of each addendum shall be clearly established and included with each proposal. The undersigned acknowledges receipt of the following addenda.

Addendum No. 1, dated Feb 3, 2023 - RFP 2023-01  
Addendum No. \_\_\_\_\_, dated \_\_\_\_\_ Transit Security Services  
Addendum No. 1, dated Feb 3 - Scope of work & incl  
Addendum

Allied Universal Security Services  
Company Name  
[Signature]  
Company Representative  
RFP 2023-01  
RFP 2023-001





**ALLIED UNIVERSAL® TRANSIT SECURITY QUALIFICATIONS**

**45**  
Transit  
Systems  
Nationwide

Allied Universal® has a dedicated Government Services team that provides operations personnel and government clients an additional resource to ensure contract compliance and delivery of best practices. Our Government Services portfolio includes 850 plus clients valued at more than \$1 billion of government contract responsibilities.

**125k**

Weekly hours securing transit facilities nationwide



Allied Universal® serves more transit clients in the United States than any other contract security company including: **NY MTA, Miami Dade Transit, Washington Area Metropolitan Transit Authority (WMATA), Denver RTD, Milwaukee Transit and San Jose Transit.** We understand

**2,900**  
Transit security officers

the unique challenges of working in a transportation environment and successfully combine world class security and customer service training that not only helps secure your system, but also enhances the agency's brand and rider experience. Securing transit systems is different than any other security challenge. As a result, Allied Universal® has developed a curriculum based on our experience, FTA and DHS regulations. ***In fact, we are the only contract security company that fields a specific Transit Security Officer Training curriculum.***



Our services include system-wide security and fare verification and enforcement, as well as critical infrastructure and revenue protection. Whether working hand in hand with law enforcement agencies or directly managing the transit program ourselves, Allied Universal® has the experience and track record of success our clients deserve.



Allied Universal® has developed a national transit model with Senior Vice-President of Government Services Charles Bohnenberger, former board member of the Port Authority Transit Corporation (PATCO) High Speed Line and Governor’s Liaison to the Southeastern Pennsylvania Transportation Authority (SEPTA) Board of Directors (Philadelphia), providing executive oversight, leadership and transit expertise. Additionally, Allied Universal® is an active member of the American Public Transportation Association (APTA) serving on its Safety & Security Committees, helping develop industry bring best practices, and deploying them to our clients.

Successful partnerships are built on aligned corporate missions and core values. RTA’s mission is in line with Allied Universal®’s purpose to serve and safeguard our clients’ customers, communities, and people. Together we can build the most trusted transit service partnership in a world of evolving risk. We understand the current challenges transit systems are facing as confirmed during the APTA Rail Conference in San Diego where the following topics were addressed:

- Ridership Recovery after COVID
- Asset Monitoring
- Rider Safety/Rider Harassment
- Trespassing
- Homelessness
- Employee Wellness
- Cyber Security
- Track System Management Best Practices
- Safety Ambassador Programs



We believe our unique transit operating philosophy with integrated security services will provide RTA with not only the quality, dependable staffing required in this RFP, but a host of ancillary, value-added services to assist with any and all challenges it might face in the future.

## ABOUT ALLIED UNIVERSAL® IN NEW ORLEANS

Allied Universal® has a strong presence throughout the greater New Orleans area. And as a previous provider of armed and unarmed security services to RTA, we are confident that we can provide the caliber of service that RTA is looking for.

## KEY PERSONNEL

Our proposal for RTA includes the full commitment of our organization at the local, regional and national level, including a dedicated management team and Account Manager available 24 hours a day, 7 days a week.

Having experienced local management teams that are intimately familiar with the complexities of managing transit accounts is an immeasurable benefit for delivery excellence. Allied Universal® is uniquely positioned to meet the board geographic requirement with truly local, accessible, offices, support and management teams that can be onsite when needed and able to respond quickly and efficiently. The local support teams are available 24/7 to respond as needed and to provide addition around-the-clock field supervision to ensure ongoing quality control.

---

**Elton T. Bradley II, General Manager**

New Orleans, LA

**EXPERIENCE**

**Northside Toy Drive**

**Founder and President, Northside Toy Drive**

**December 2012- Present**

The current chairman of the Northside Toy Drive. NSTD is an organization that provides Christmas gifts to 4,000 children every year. NSTD now provides two college scholarships to low and moderate students to assist with tuition costs.

**Allied Universal® - General Manager**

**December 2022 – Present**

- Manage day-to-day operations of the branch, coaching, developing, and guiding the branch team to perform efficiently and effectively
- Implement and monitor ongoing compliance with all company-wide programs such as licensing, investigations (employee and general liability/auto), employee benefit programs, office procedures, vehicle patrol policies, and employee coaching/discipline.
- Responsible for branch profitability, overseeing control of all financial impacts to the branch, including daily and weekly unbilled overtime and training expenses

**Allied Universal®, Director of Operations**

**June 2021- Present**

- Oversee Allied Universal® Security operations for the New Orleans branch
- Develop, plan, and implement short and long-range strategies to improve security service
- Led process improvement efforts to streamline operation of local branch

**Allied Universal®, Phillips 66 Security Site Manager and AFSSO February 2018- June 2021**

- Serves as a key point for client contacts to ensure the delivery of high quality customer service for assigned accounts; evaluates service quality and initiates any necessary corrective action in a timely manner.
- Meets regularly with client representatives for status updates; addresses any actual or potential problems; assists line management in negotiation of client contract; provides support during client start-up; supports security planning, assessments and surveys; reviews and updates post orders.
- Ensure compliance with contracts and statement of work requirements.

**Consolidated Nuclear Security, LLC (Bechtel, Lockheed Martin, ATK, SOC)**

**U.S. Department of Energy Pantex Plant, Committee Member**

Committee member to recommend, participate, coordinate with management, and often lead improvement opportunities on the following committees:

- Safeguards and Security/ Emergency Service Safety Panel
- Safeguards and Security/ Emergency Service Strategic Initiative Implementation
- Safeguards and Security/ Emergency Service Effective Communication.

**Performance Excellence- Business Service Analyst V      October 2015 to February 2018**

- Manage, mentor, and coach employees working in technical, commercial, and production environments on continuous improvement utilizing *Lean Six Sigma* tools
- Communicate both verbally and in writing, to influence key strategic initiatives and establish buy-in across enterprise
- Manage and prioritize the continuous improvement roadmap

**Nuclear Safety Culture Advocate – Pantex Site      July 2014 to October 2015**

- Acts in the role of an ombudsman by working with site employees to investigate and resolve safety and culture issues
- Advises CNS Senior Management of safety and culture issues and facilitates teams to resolve issues
- Performs safety and cultural observations and advised CNS Senior Management of improvement opportunities

**B&W, LLC (Babcock & Wilcox, Bechtel, Honeywell), U.S. Department of Energy Pantex Plant  
Central Alarm Station Operator – Pantex Site      January 2014 – July 2014**

- Operated and monitored PIDAS (Perimeter Intrusion Detection and Assessment System) and Interior Building alarm systems
- Dispatched appropriate security or maintenance personnel
- Prioritized requests on incoming business and emergency telephone lines

**Security Police Officer      September 2006 - January 2014**

- Managed and led a team of Security Police Officers often during difficult situations involving sensitive issues
- Acted in the role of an ombudsman to resolve conflicts and issues within team and management
- Developed and maintained personnel schedules determining best use of resources

**EDUCATION**

**Wayland Baptist University, Amarillo, Texas**

Degree earned - *Master of Public Administration in Homeland Security & Emergency Management*

Graduation date: May 2018

Major: Public Administration

Emphasis: Homeland Security

**Sam Houston State University, Huntsville, Texas**

Degree earned- *Bachelor of Science in Criminal Justice*

Graduation date: May 2005



Major: Criminal Justice

Emphasis: Behavior Studies

**Training/Certifications**

- International Ombudsman
- Cyber security Human Reliability
- Emergency Management Human Performance Improvement
- Classified Protection & Control
- Operation Security Records Mgmt.
- Advance Firearms
- Nuclear Explosive Firearms Safety
- Active Shooter
- Intrusion Threat Response Protective Force Procedure
- Counterintelligence Threat Interpretation
- Security Incident Response Plan
- Explosive Safety
- IED Recognition
- Deadly Force
- Security Concern Awareness
- Occupational Health & Safety

**David T. Schlueter, Director of Operations**  
New Orleans, LA

### **Professional Experience**

#### **Allied Universal® Security Services**

**December 2022 – Present**

Director of Operations, Metairie, LA 70005

- Oversee Allied Universal® Security operations for the New Orleans branch
- Develop, plan, and implement short and long-range strategies to improve security service
- Led process improvement efforts to streamline operation of local branch
- Developed and foster cooperate client relationships while communicating best practice to support operational needs.
- Led emergency response efforts during Hurricane Ida to ensure multiple refineries and corporations maintain a healthy and active security presence.
- Implement and oversees personnel security and access control at multiple refineries
- Advisor for all new business development in the New Orleans region.

#### **Allied Universal® Security Services**

**November 2021 – December 2022**

Client Manager, Metairie, LA 70005

- Communicate high service level expectations consistently to my team to ensure client and employee satisfaction and retention
- Engage regularly with clients to share my expertise to enhance the value of Allied Universal®'s offering
- Work with assigned personnel to ensure that all contractually scheduled hours are met with a minimum of unbilled overtime
- Coach, counsel, and develop assigned personnel to assist with their opportunity for advancement/promotability
- Efficiently utilize WinTeam and other operating systems for scheduling and billing, and to produce all required reports for effective business management.
- Enforce Allied Universal®'s policies as outlined by handbooks and executive memos
- Work with all levels in the organization to identify, analyze and solve problems and create opportunities for continuous improvements.

#### **Entergy Corporation**

**April 2015 – November 2021**

Nuclear Security Officer and Rad Waste Technician, Killona, LA 70057

- Monitored and controlled the release of radioactive material coming and going from the plant
- Utilized radiation survey equipment to protect the health and safety of workers and general public from the release of any radioactive material
- Led and supervised several teams in the Rad Waste division during general work hours and during outage campaigns.
- Commonly trained new Rad Waste Technicians and Nuclear Security Officers
- Made relief at shift change
- Conducted periodic patrols in all areas of the plant at required and unrequired times to maximize plant safety.
- Responded to several alarms in a safe and timely manner
- Performed job duties according to guidelines and procedures

### **Kenner Police Department**

**November 2006 – April 2015**

Patrol Officer/Narcotics Detective, Kenner, LA 70062

- Made relief at shift change
- Handled calls for service, including medical and fire calls
- Obtained information and completed detailed reports of basic patrol situations.
- Monitored, noted, reported, and investigated suspicious persons and situations, safety hazards, and unusual or illegal activity in patrol area
- Performed specialized duties during natural disasters
- Handled several high stress situations (Undercover operations, High risk search warrants, buy/bust operations, Vehicle assaults)
- Handled several long-term investigations and have worked closely with members of the Drug Enforcement Administration (DEA); as well as Federal Bureau of Investigations (FBI) during these investigations.

### **St. Charles Sheriff's Office**

**January 2006 – November 2006**

Corrections Officers, Killona, LA

- Over saw care and custody of arrested persons; performed booking and intake reporting; operation of surveillance and fingerprinting equipment

### **Kenner Police Department**

**July 2003 – January 2006**

Communications Officer, Kenner, LA 70062

- Received emergency and non-emergency telephone calls from the public for police, fire, or other emergency services; determined the nature of the call and the resources necessary to respond
- Assisted police personnel in the field by quickly and accurately researching and relaying criminal history information and other requested data
- Updated and maintained electronic records and logs of data pertaining to calls and activities
- Monitored video surveillance cameras and/or alarms for Police Department

### **Awards**

- Firearms Award and Physical Fitness Award – Kenner Police Academy, 2007
- Letter of Commendation – Kenner Police Department, 2007
- Certificate of Appreciation – DEA, 2013
- Certificate of Appreciation – DEA, 2016

### **Certificates/Training**

- FEMA IS-100.C: Introduction to Incident Command System
- FEMA IS-200.C: Basic Incident Command System for Initial Response
- FEMA IS-700.B: An Introduction to the National Incident Management System
- FEMA IS-800.D: National Response Framework, an Introduction
- Certified Healthcare Security Manager (CHSP)
- Certified Healthcare Security Supervisor (CHSS) Certificate and prerequisite training (EDGE)
- Certified Healthcare Security Professional Exam Certification and prerequisite training (EDGE)

**William (Liam) S. Pierce, Allied Universal® Regional Trainer**  
Louisiana & East Texas

### **Professional Experience**

#### **Allied Universal® Security Services**

(2021 to Present)

Regional Trainer (Central Region)

- Firearms Instructor, (basic, intermediate, and advanced levels)
- Unarmed Security Instructor
- Less Lethal Instructor/trainer
- Conflict Resolution Instructor
- Conduct all levels of company training programs
- Public Safety Cycling Instructor
- Review use of force incidents
- Program and curriculum development
- Compliance training auditing

#### **ASM (Supper Dome, Smoothie King, Champion Square) (Part-Time)**

(2016 to Present)

Lieutenant Public Safety Department

- Past Third Shift Lieutenant Watch Commander
- Manage and provide oversight of Team members and all aspects of safety and security
- Scheduling, payroll
- Event Safety and Security set-ups
- Dispute resolution
- NOPD Special Officers Commission with arrest powers
- Protect property, visitors, customers and employees
- SMG Bike Team Supervisor
- Assist with ensuring a safe and fun experience by all who visit SMG property
- Training of new and current team members
- Provide oversight and training to Bike Team

#### **Pinnacle Security**

(2019-2020)

Security Officer (Part-Time)

- Contract security
- Patrol and protect customers and their property
- Monitor areas of concern
- Assist customers as needed
- Complete reports as it relates to site activities
- NOPD Special Officers Commission with arrest powers

#### **TLP Associates, LLC (part-time)**

(2016-Present)

**CEO/President/Instructor**

- Daily operational Management



- Sales and service of customers
- Budget management
- Instruction of all training programs
- Training Programs: NRA courses, State of Louisiana Canceled Handgun Permit Training, American Safety & Health Institute, Medic First Aid Brand Programs, International Police Mountain Bike Associations Course & other programs

**2014-2016 Diverse Safety & Scaffolding, New Iberia, LA**

(2014-2016)

HSE Manager

- ISN/SSQ/DISA Compliance
- Risk Management
- Policy and Procedure Review
- Safety Training and Education
- JSA & Behavior Based Safety Management and Review
- Incident investigation
- Injury case management
- Review of MSA/Bridging documents in relation to HSE

**JFP Safety Services, LLC, Lafayette, LA**

(2012-2014)

General Manager

- Offshore HSE Consultant
- Offshore Paramedic
- Lead and Direct Safety Meetings/tool box talks
- On site safety instruction
- Monitor contractor safety Compliance
- Development and modification of JSA's
- SMES Management database
- Rig Dispatcher; POB tracking, and general operations
- Incident reporting per customer requirements
- Post incident root cause investigation and mitigation recommendations
- Supervision of offshore safety, and fire specialists
- Assist with sales and on land operational issues as needed.
- Contract negotiations
- Offshore site assessments
- Equipment ordering and purchases
- Services provided on Barges, Jackeup's, Drills ships, FOP, platforms, shipyards
- ISN Administer

**Abbeville Police Department Abbeville, LA**

(2009-2014)

Full-Time Police Officer

- Patrol
- Bike Patrol Program
- Traffic Enforcement
- Special Events
- Special Assignments as needed

## GOVERNMENT SERVICES SUBJECT MATTER EXPERTS



**CHARLES BOHNENBERGER**  
**Senior Vice President, Government Services**

Charles Bohnenberger entered the private security industry more than a decade ago, bringing extensive experience in the public and private sectors. He leads our business in the local, state and federal government markets to provide security services to public agencies. He is responsible for contract compliance, financial performance, service offerings and brand development in such specialties as airports, port facilities, transit systems, government-owned utilities, courthouses and federal government facilities.

His experience in the public sector includes serving as a senior advisor to Pennsylvania Governor and former United States Secretary of Homeland Security Tom Ridge, and as an appointee in the George H.W. Bush Administration serving on the White House staff. His private sector experience includes serving as Senior Consultant with IBM and as IBM's Liaison to the United States Department of Homeland Security, where he coordinated the company's efforts supporting the establishment of that Federal Agency. He has also served as Senior Vice President and Team Leader of Government Banking for Santander Bank.

Charles holds a Bachelor of Arts in Political Science from Villanova University and a Master of Public Administration from the University of Pennsylvania. He is a Certified Maritime Facility Security Officer and holds the American Association of Airport Executives' ACE Certification for Aviation Security. He represents Allied Universal® as a member of industry-related organizations such as the American Public Transit Association (APTS), the International Association of Chiefs of Police (IACP), the National Sheriff's Association (NSA), and the National Association of Security Companies (NASCO) Federal Protective Service Advisory Council. He holds positions on various committees within these organizations and serves as a subject matter expert to their membership, helping to develop best practices and industry standards.



**TRACY FULLER**  
**President, Government Services**

During her tenure with Allied Universal®, Tracy Fuller helped lead the organization to becoming the industry leader in the state and local government markets. Our Government Services Division serves as the organization's Subject Matter Experts (SMEs) for all aspects of government contracting with Federal, State and Local agencies. In her current role as President - Government Services, Tracy is responsible for guiding marketing strategy, customer initiatives, contract compliance and industry engagement while achieving organizational goals and objectives.

## 2. TECHNICAL QUALIFICATIONS

Description of your team's approach and capability to provide transit security services for various RTA locations.

### RECRUITING

In today's highly competitive employment climate, the Allied Universal® Recruiter will leverage Allied Universal®'s unparalleled recruiting resources and well-established workplace reputation to give RTA's security program the edge needed to attract, hire, and retain top quality security professionals.

Our proven strategy for recruiting the best-fit candidates begins with our thorough understanding of RTA specific needs and requirements. This knowledge, coupled with our industry-leading technology and unparalleled organizational resources, enables us to attract individuals who represent the highest standards of both Allied Universal® and our clients.

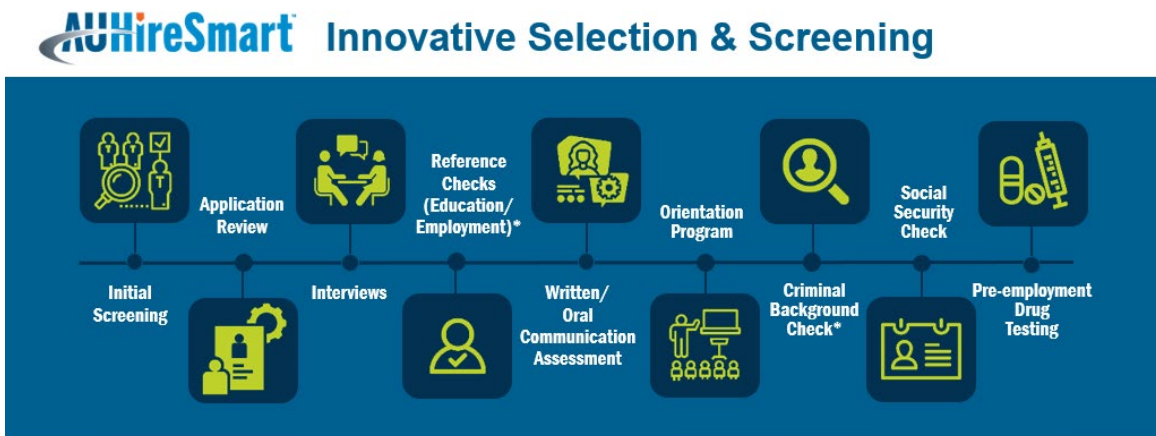
### INDUSTRY-LEADING TECHNOLOGY: AU HIRESMART

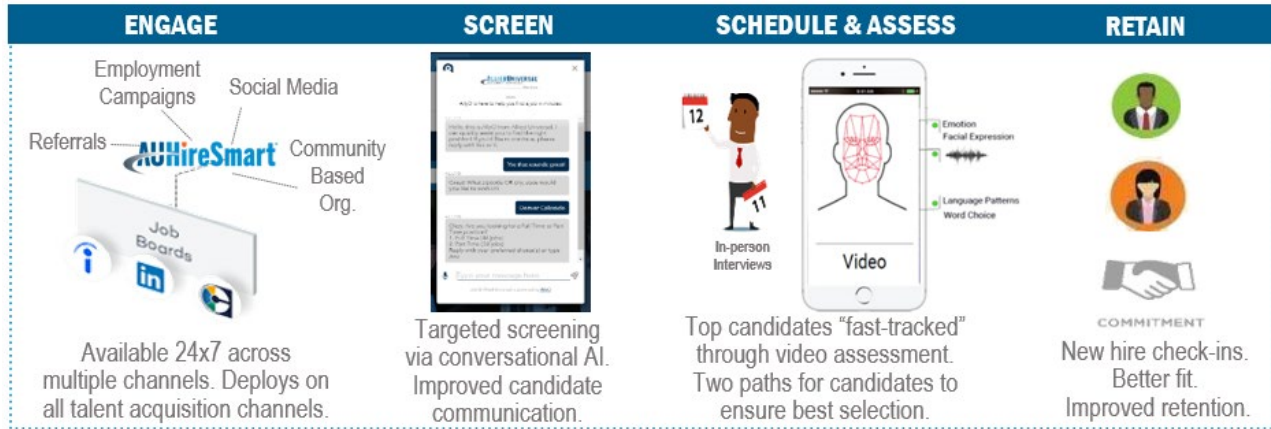
The recruiter will have the competitive advantage of AU HireSmart™ technology, Allied Universal®'s artificial intelligence (AI) solution for recruiting that shortens the time and effort needed to staff an account while simultaneously improving quality.



AU HireSmart's AI capabilities engage candidates in a chat-like question-and-answer session and translate video screening tests into data points that can accurately predict a candidate's aptitude for a given role. These videos measure information like emotional expression, tone, language patterns, and word choice to determine a candidate's fit for an available position. This data gives us the ability to match candidates with the roles most suited to them, which enhances the quality of services we provide and meaningfully decreases security professional turnover.

AU HireSmart's 24/7 interview and screening capability drastically expedite the hiring process. Through full integration with AU HireSmart, a candidate can apply over the weekend, perform the screening tests and video assessment, and be ready for an interview with a hiring manager by Monday morning. Hiring managers can view recorded video submissions through their mobile devices and make hiring decisions anytime, anywhere.





### BENEFITS OF HIRESMART®

AU HireSmart®--our collection of Artificial Intelligence-based recruiting systems—shortens the time needed to staff an account by 50 percent while simultaneously improving the quality of new hires by:

- Engaging potential candidates in a dialogue
- Assessing their aptitude for any given role
- Moving the most qualified applicants to “the front of the line”
- Matching candidates to jobs most suited to their skills and experience
- Getting the best individuals hired, trained, and on-site as fast as humanly possible

AU HireSmart® converts the highest quality applicants into employees through:

- **A seamless application experience:** Our mobile phone optimized website and “text-to-apply” options ensure the widest range of applicants. Our interactive candidate relations tool assists with prescreening, outreach, and automated interview scheduling by text-messaging applicants to answer their questions, help them apply, and guide the next steps.
- **Predictive video screening:** Translating 15-minute interviews into data points, AU HireSmart® predicts a candidate's likelihood of being a top performer by measuring information like emotional expression, tone, language patterns, and word choice. Responding immediately to ideal candidates as soon as they apply ensures those with the strongest skills are always the first to move forward.
- **24/7 interviews:** Accelerating the hiring process, AU HireSmart® allows a candidate to apply over the weekend or after-hours, complete video screening, and be ready for an interview with a hiring manager by the following morning. With full mobile access, our managers can make hiring decisions or schedule live interviews anytime, anywhere.





## UNPARALLELED ORGANIZATIONAL RESOURCES

Allied Universal®'s excellent reputation and depth of recruiting resources contribute directly to more than one million candidates in our hiring pipeline. Our strategic partnerships provide substantial networks of high-quality candidates for Allied Universal® recruiters and further our ability to attract candidates from multiple and diverse organizational sources, including the following.

### VETERANS' ORGANIZATIONS

Our Company-wide military hiring program, There for our Veterans™, is an essential part of our comprehensive security professional recruiting strategy. Our nation's military personnel are well-trained, responsible, and dedicated to serving their country and their communities. Allied Universal® has partnered with many leading military assistance groups to ensure that our service men and women have opportunities as they transition back to civilian life, including ESGR, Wounded Warrior Project, HireVeterans, H2H, National Guard, and Salute America's Heroes.



### NATIONAL STRATEGIC PARTNERSHIPS

- Civic and community organizations
- Colleges, universities, and trade schools
- Police, fire departments, and rescue squads
- Professional networking with member organizations (ASIS, BOMA, and ICSC)
- Promotion from within, employee referrals, and referral bonuses
- Job fairs and open houses









### QUALIFIED CANDIDATES MEAN LOWER TURNOVER





AU HireSmart™ is an Artificial Intelligence (AI) solution for recruiting that immediately engages candidates in a chat-like question and answer session. They provide their contact information and initial qualifications, which AU HireSmart™ can use to help them find the best job for them. This integrated solution provides many unique benefits:

- Larger pool of qualified candidates
- Faster time to fill positions
- Increase in completed applications
- 92% increase in candidate's satisfaction
- Collects and analyzes applicant data to improve application and recruiting process
- Available 24x7 across multiple channels to engage quickly with applicants.
- Targeted screening via conversational AI
- Improved candidate communication
- Top candidates "fast-tracked"
- Better fit and improved retention

## BACKGROUND SCREENING

Allied Universal®'s standard background screening includes:

OUR SCREENING PROCESS	
	<p><b>Application Review and Assessment</b>            We carefully analyze employment history, stability, and relevant experience and qualifications for each specific job opening.</p> 
	<p><b>Interviews</b>            Initial in-person interviews assess punctuality and appearance and clarify points of a candidate's application. We may conduct multiple interviews. Candidates who continue beyond the initial interview also attend our orientation program.</p>
	<p><b>Electronic I-9 and E-Verify</b>            We use E-Verify, the government's employment eligibility system, to verify identity and proof of eligibility to work in the U.S. for all potential employees.</p>
	<p><b>Management Testing</b>            Management testing involves one or more behavioral assessment tools that help assess a candidates' management abilities, drive, maturity and people skills, as well as evaluate whether they are a good fit for a specific position.</p>
	<p><b>Social Security Trace</b>            We run Social Security checks on each candidate to verify address history and determine what repositories should be included in our criminal background check.</p>
	<p><b>Criminal Background Checks</b>            Before we assign employees to a post, each employee undergoes a criminal records background check (except where that is conducted as part of the state guard licensing agency). Where required, we submit fingerprints to the appropriate law enforcement agency for a detailed background investigation. We also conduct statewide criminal checks as required. Allied Universal® only hires individuals suitable for employment in the positions for which they are being hired and who also meet eligibility requirements for a security guard license or credential where required by state law.</p>
	<p><b>National Sex Offender Registry</b> <i>(except CA and NV where such checks can only be done in accordance with state law)</i>            For the most complete and current report, this additional step in the background check process searches the Federal Department of Justice database, which includes real time listings of registered sex offenders.</p>

OUR SCREENING PROCESS	
	<p><b>Pre-employment Drug Testing</b> Applicants complete an oral ten-panel drug test prior to assignment. Lab urinalysis testing is available at an additional charge.</p>
	<p><b>Motor Vehicle Report</b> Security Professionals designated to drive a vehicle must have driving eligibility verified by a Motor Vehicle Report. They also complete on-site training before they can operate a vehicle.</p>
	<p><b>Security Professional Integrity/Honesty Assessment</b> – We may require behavioral assessments on a pre-placement basis to help evaluate attitudes and behaviors linked to integrity, honesty, trustworthiness, and customer service aptitude. Assessments, available for an additional charge, predict but do not guarantee performance or behaviors.</p>
	<p><b>Education and Employment Verification</b> – Allied Universal® will also include specific education and employment verification (for a nominal fee) at client's request.</p>

## RETAINING INCUMBENT STAFF

We recognize the value of qualified incumbent personnel. Our first priority, with the consent of RTA, is to retain existing personnel who meet our employment standards. During the transition phase, we will work as closely as possible with incumbent providers and existing employees to transition new and existing personnel in a seamless manner with a goal of having no impact on your continuing operation, making the process as seamless as possible. The incumbent workforce will be invited to open house events at nearby off-site locations providing immediate opportunities to meet Company managers and staff, learn more about the Allied Universal® story, and provide recruiters with an opportunity to distribute information and collect resumes. A number of events on different days will be planned to ensure incumbents have equal opportunity to verify and implement personal retention choices. Our online HireSmart Process allows future employees the option to apply and interview online from the comfort of their homes and at times that are convenient for them.

## RETAINING TOP TALENT

Many of our retention efforts are best illustrated through our **Incentive and Recognition** programs. Additionally, each of our management systems and solutions has elements designed to positively impact retention.

- Our screening process tests for an applicant's predisposition to remain with an employer.
- Our new hire surveys are conducted via text message on day 3, 15, 30 and 60 to measure their satisfaction and identify any issues that need to be resolved. Any issues reported automatically trigger a follow-up text validating the concern as well as an escalation to the hiring manager for follow-up. These timely interactions significantly improve employee

retention both in the short term and establish open communications that result in long term retention.

- Refresher training enhances and reinforces earlier learning.
- Our computerized scheduling system helps avoid assigning shifts that are too long and/or too close together.
- Personalized recruiting approach and profiling by position.
- Our Voice Program provides Security Professionals with a 24/7 online feedback tool to provide real-time information with a closed-loop follow-up process to ensure reported issues are identified and promptly addressed.
- Daily Pay provides employees instant access to their earned wages, starting on their first day on the job, as well as automated savings programs. Security Professionals enrolled in Daily Pay have 40% lower turnover.
- PerkSpot Discount Program offers discounts on thousands of items such as fitness memberships, childcare, cellular phone plans, computers, retail merchandise and credit union access.
- Payflex program allows employees to use pre-tax dollars to pay for eligible commuter and parking expenses, to lower federal taxable income and increase take home pay.

## ARMED SECURITY PROFESSIONALS

Allied Universal® has been providing security services across the United States for more than 60 years, and currently employs more than 17,500 armed professionals. RTA will benefit from complete assurance that your employees and assets are protected by armed security specialists who meet our strict hiring, background, and security training standards. Additionally, we go the extra mile by requiring our armed Security Professionals to meet or exceed all federal, state, and local laws and regulations with respect to firearms and nonlethal weapons licensing, training, and qualification.

### Armed Security Professionals

**Armed Personnel Screening**

- Comprehensive application review
- Personal initial interview
- SSN verification
- Criminal background check
- Statewide and/or county criminal history records search
- Fingerprint check through the State Identification Bureau and FBI Integrated Automated Fingerprint Identification System as permitted by state code or regulation
- Felony and misdemeanor search
- Conviction and (where permitted by state law) pending prosecution search
- As a matter of Allied Universal policy, applicants must not have a conviction for any of the following (see note below)\*



**Armed Requirements:**

- 21 or older
- U.S. citizen; legally authorized to work U.S.
- High school diploma/GED
- Valid driver's license; reliable transportation
- Not suffer from mental/physical ailment that would prevent safe firearm handling/operation
- No disqualifying convictions applicable to federal/state firearms licensing regulations

**Firearms Training**  
Varies by state regulation; generally 20 – 40 hours

- Use of firearms
- Ethical considerations of weapons use
- Liability for acts while armed
- Use-of-Force Continuum
- Search, seizure, & arrest procedures
- Firearm safety & maintenance
- Non-lethal weapons use
- Firearm qualification (range practice)
- Written examination; minimum passing score



\* Applicants must not have a conviction for: any felony; illegally using/carrying/possessing pistol or other dangerous weapon; burglary; making or possessing burglar's tools; buying/receiving stolen property; unlawful entry of a building; trespassing/loitering; corruption of minors; DWI/DUI within three years of application; forgery, fraud, deceptive practices, or false report; aiding escape from prison; unlawful possession or distribution of narcotics; theft, shoplifting, larceny, picking pockets; soliciting any person to commit sodomy/lewdness; recklessly endangering another person, including manslaughter; harassment; stalking; kidnapping; infant trafficking; making terroristic threats; aggravated simple assault, sexual assault, indecent assault, fighting; rape, involuntary deviate sexual intercourse; indecent exposure; incest; child abuse or endangerment; unlawful restraint or resisting arrest.

## **MEDICAL BENEFIT PROGRAMS FOR EMPLOYEE HEALTH AND WELL BEING**

Allied Universal® is committed to providing a range of affordable, competitive and comprehensive benefits for our employees who rely on them. The Allied Universal® benefits program is designed for employees to enjoy success on the job while living healthy and balanced lives. We offer medical, dental, and vision plans to all benefit-eligible employees through payroll deduction and/or client contribution, pursuant to our eligibility requirements and policies.

The Allied Universal® benefits platform provides our employees with 24/7 access to an array of online self-service tools and resources to manage their benefits securely and confidentially. From this member-only website, employees can evaluate healthcare and insurance options quickly and easily, review benefit documents, and search for in-network providers. Ensuring our employees remain connected to the information they need, when they need it, produces healthier choices and increases employee satisfaction.

We understand that an effective benefits package starts with comprehensive medical coverage. Security Professionals assigned to RTA can enroll in one of several medical insurance plans, each with different monthly premiums.

An affordable medical option that meets the individual responsibility mandate under the Affordable Care Act (ACA) is also available so employees will not be assessed a penalty under the law. Although these plans are not designed to cover the costs of serious or chronic illnesses or provide major medical coverage, these limited indemnity plans pay a fixed benefit per day for certain medical events to help offset expenses and cover out-of-pocket costs for common services such as doctor visits, intensive care, and hospitalization.

To help employees maintain dental health, we offer both a preferred provider organization (PPO) plan and health maintenance organization (HMO) plan (available in many areas) to cover most preventive and diagnostic care and offer affordable major and basic treatments. For employees enrolled in the PPO plan, additional savings are available by using dentists in the DPPO Advantage Network.

Allied Universal® offers a vision program designed to protect the visual wellness of our employees. Out-of-network benefits also are available with an allowance. Under this voluntary plan, employees pay 100% of the monthly premium.

We offer several other benefits in addition to these medical, dental and vision options. We provide Basic Life Insurance and Accidental Death and Dismemberment (AD&D) at no cost to the employee (\$10,000) and offer additional voluntary coverage of up to 5 times their salary to a maximum of \$500,000. Additional voluntary coverage is available for spouse, domestic partner, or dependent children. We also provide employees an opportunity to enroll in a variety of other insurance benefits including accident, critical illness, hospital, and short and long-term disability insurance plans.

## **RECOGNITION AWARDS THAT LEAD TO RETENTION**

Allied Universal® recognizes and motivates Transit Security Professionals through our formal recognition programs. We offer a variety of rewards and recognition to acknowledge truly outstanding Transit Security Professional achievements, exceptional performance of everyday duties, and those who serve as true assets to our security teams. Awards range from cash prizes and milestone recognitions to personal recognition from our CEO. Examples include:



- **Hero Award & Hero of the Year Award** – Recognizing acts of heroism, award recipients receive an "Allied Universal® Hero Award" certificate, a personal letter from the CEO, and a \$100 cash award. The Hero of the Year and one runner-up receive personal recognition by the CEO, an engraved "Allied Universal® Hero" statue, and a monetary award.
- **Annual Recognition Awards** – We give awards in honor of former Allied Universal® leaders, including the Paul Bryant "Security Professional of the Year"; Frank Rabena "Account Manager of the Year"; Lou Ligouri "Good Citizen of the Year"; and Harriett Lavender "Support Employee of the Year."
- **"You're Phenomenal" On-the-Spot Reward** – Recognized employees receive a gift card for actions that go above and beyond our already high standards of quality.
- **Length of Service/Tenure Awards** – These awards recognize and reward employees for continuous, loyal service at their 1, 3, 5, 10, 15, 20 (and each 5-year increment thereafter) year anniversaries.
- **Community Service Award** – We encourage employees to pursue opportunities in their communities to make things better for local citizens. Our Community Service Award Committee selects 10 recipients annually and awards \$500. All nominees receive a recognition letter from the CEO.
- **Partners in Growth** – Provides a referral bonus program for employees.

## DEVELOPING FUTURE LEADERS

Allied Universal® EDGE® (Educate, Develop, Grow and Engage), our proprietary enterprise-wide, online learning management system, provides employees with on-demand access to modules that prepare them for future responsibilities and career opportunities. EDGE® offers more than 1,500 courses, videos, webinars, virtual trainings, and learning tools, empowering employees to learn at their own pace. New topics are added to the system regularly to support employee demand and skill development. Last year, employees completed more than 4 million courses via EDGE®

AU Institute® is the umbrella under which all formal training and development opportunities exist. The AU Institute® utilizes a robust platform to PREPARE, DEVELOP, and ASSESS our Security Professionals through every stage of their career.



The AU Institute® Academies provide role specific development opportunities tailored to help our Security Professionals grow in their current role and also prepare for future success at Allied Universal®. Starting from Day 1, each employee will be enrolled in a role-specific Academy which

includes an online curriculum that covers functional skills training, business and site-specific curricula and leadership development. The six academies include:

- **Security Professional Academy** – for all new Security Professionals, focuses on the essentials of being a Security Professional and practical skills applications.
- **Supervisor (Site/Shift) Academy** – for security supervisors, contains trainings on Principles of Leadership, Time Management and Security Supervisor Essentials.
- **Security Management Academy** – course covering essentials for frontline managers, account managers, and operations managers, and is the next step once an employee moves into a managerial role; includes topics on supervising, training and communicating with staff.
- **Business Management Academy** – develops business management skills for client managers, general managers and branch managers including training on Principles of Account and finance for non-financial professionals.
- **Leadership Academy** – focuses on enhancing skills of executive level managers including Regional Presidents and Regional Vice Presidents; includes instruction on being inspirational leaders, thinking strategically and decision making skills.
- **Essentials Academy** – for support employees throughout the organization.

In addition to internal development resources, we also provide tuition assistance of up to \$3,000 toward the cost of tuition and/or qualified educational expenses, and we partner with more than a dozen colleges/universities to offer tuition discounts for employees who want to continue their education in security and related fields.

## TRAINING

Allied Universal® Transit Security Professionals have many opportunities to further their careers and expand their knowledge through our training opportunities. AU Institute® is the umbrella under which all formal training and development opportunities exist. Methods of training include eLearning on Allied Universal® EDGE®, Instructor-led, Virtual Instructor-led, On-the-Job Training, Scenario-based, and mLearning (mobile friendly). Allied Institute is supported by more than 50 full and part-time certified instructors, and provides both mandatory and voluntary courses, which are offered pre-assignment, on-the-job, and as continuing education. Training for RTA will be tailored to meet the specific roles in the RFP.

There are five phases of Security Professional onboarding and development. Each has a specific timeframe for completion, as well as testing guidelines to ensure comprehension. Training phases include:

- New Employee Orientation
- On-the-Job-Training Post Certification (to be completed within 21 days of hire)
- Core Training (must be completed in first six months)
- Quarterly Site Training (Ongoing and Refresher)
- CPR/First Aid/AED and other Certification Trainings

An overview of the training programs is provided below:

<b>CORE TRAINING</b>	Phase Three of the Security Professional and Development process consisting of 20 lessons, each with an exam that must be successfully passed. Core Training must be completed within six months of hire; and will be completed by all personnel assigned to RTA.
<b>SUPERVISOR TRAINING</b>	This training readies supervisors for their new roles so they are prepared for the challenges of leadership with eight (8) training modules focused on how to be a better supervisor. All supervisors assigned to RTA will complete (or will have completed within three (3) years) this supervisory training.
<b>MANAGEMENT TRAINING</b>	Management training covers a variety of business and security-related topics, with the goal of shaping proficient managers with smart business sense.
<b>MOBILE PATROL TRAINING</b>	In addition to the Core Training, this training readies Mobile Patrol Officers to provide safe and effective vehicle patrols for RTA.
<b>CPR, FIRST AID &amp; AED TRAINING</b>	This training is completed in a variety of ways, including pre-assignment at the local branch office with one of our full-time certified First Aid/CPR/AED instructors, with an outside certifying agency, or online via the EDGE®. We verify that trained employees receive appropriate certificates, and we track certification anniversary dates in our online compliance system to ensure certifications stay current.

Allied Universal® believes in reinforcement of initial training as a key to effective learning and long-term performance excellence. We use a structured process for refresher training on a variety of topics related to your needs and contract requirements. Local and branch management and

regional training staff deliver standard, company-wide training modules. We also provide programs focused on advanced topics or customized to meet Transit industry requirements.

Our local managers will work with RTA to identify training opportunities appropriate for the Transit Security Professionals in your program, and they will help ensure that ongoing training remains a top priority. Possible training topics include fire alarms, medical emergencies, safety awareness, and other important topics.

<p><b>CUSTOMER SERVICE TRAINING</b></p>	<p>Allied Universal® believes customer service is the essence of what we do each and every day. From welcoming passengers with a warm friendly smile, to giving directions to the nearest ATM to recommending the best local restaurant, the role of security personnel on a transit system has changed dramatically over the past few years and is still evolving. A Security Professional may perform a wide variety of tasks. Allied Universal® believes to go the extra mile, escorting customer to their vehicles after hours, assisting patrons in boarding and exiting transit modes, and even delivering critical medical services. Many transit agencies view these traits as crucial elements of an outstanding security program, necessary to add a special touch for a positive customer experience.</p>
<p><b>CULTURAL DIVERSITY TRAINING</b></p>	<p>Allied Universal® is committed to offering Cultural Diversity training to all security professionals working under the contract with RTA. The course is offered on the EDGE our enterprise-wide learning management system and is available 24/7. This course helps employees identify the differences between discrimination and diversity, describes the benefits of diversity, and informs employees on the dangers of stereotyping and how to avoid discrimination.</p>
<p><b>DEALING WITH DIFFICULT PEOPLE OR SITUATIONS TRAINING</b></p>	<p>This course prepares Security Professionals to respond to difficult people and situations and helps them to develop the confidence to handle adverse events. Employees will learn how to properly assess the situation, use effective de-escalation techniques, and diffuse the situation.</p>

## ACCOUNT MANAGER


Identified early as standout potential leaders, Allied Universal® Account Managers are experienced Security Professionals committed to exceeding your expectations and maximizing the efficiency of your security program. Our Account Managers have proven themselves in professional and supervisory positions, as well as law enforcement or the military. Their experience makes them capable managers and effective mentors for RTA’s on-site Security Professionals.

Allied Universal® will work to identify an Account Manager who is an ideal fit for your site and who aligns with your needs, goals, and organizational culture. Your Account Manager will:

- Oversee your team of Security Professionals and Supervisors
- Supervise personnel selection for your account

- Manage scheduling, payroll, training, coaching, and development in collaboration with the local support team
- Assist in the development, implementation, and training curriculum of post orders
- Take ownership of account changes
- Ensure all reporting and contract compliance requirements are met
- Deliver solutions focused on improving your satisfaction
- Serve as the liaison between you and our branch management
- Coordinate as needed with appropriate emergency services personnel, including fire, police, transportation, and technology services

**Benefits of an Allied Universal Account Manager**



**Transparency:** measure progress via Quality Business Reviews

**Value:** mitigate costs (e.g., reduce turnover; prepare for staffing spikes; identify efficiencies)

**Expertise:** assist with regulatory compliance; lead safety committees; conduct drills

**Response:** provide incident/emergency response

**Knowledge:** schedule, train, assess staff (including extra coverage)

## Allied Universal® Management Training

Account management training covers a variety of business and security-related topics, with the goal of shaping proficient manager with smart business sense. Topics include:

- Allied Universal® Training Programs and Processes
- Employee Benefits and Human Resources Procedures
- Selecting Talent and Talent Management
- Payroll and Invoicing Procedures and Best Practices
- Client Relationship Management
- Recruiting and Retention
- Employee Relations, Coaching/Counseling, and EEO
- Progressive and Attendance Discipline

Account managers receive the following training prepare them for their roles in management:

- Management training that covers both business and security topics for shaping proficient account managers with smart business sense
- Training Programs & Processes
- Employee Benefits & HR Procedures
- Selecting Talent & Talent Management
- Security Management Essentials
- Payroll & Invoicing Best Practices
- Recruiting & Retention
- Client Relationship Management

- Employee Relations, Coaching/Counseling & EEO
- Progressive & Attendance Discipline

## TRANSIT SECURITY PROFESSIONAL TRAINING

All Transit Security Professionals and managers will have completed at a minimum all state and Allied Universal®-required training **before attending the School of Transit Security**. At the conclusion of the program, the security officer will complete a 100-point exam. A minimum score of 80% or higher is required to earn designation as an Allied Universal® Transit Security Officer.

TRANSIT SECURITY OFFICER COURSE DESCRIPTION			
<p><b>Transit Security Basics</b> - This course is designed to give new officers a basic understanding of the challenges related to providing security in transit operations. Topics include:</p>			
<ul style="list-style-type: none"> <li>• Overview Light Rail</li> <li>• Fare Inspections</li> <li>• Manual Block</li> <li>• Standard Routes</li> <li>• Revenue Transfer Log</li> <li>• Accident Reporting</li> </ul>	<ul style="list-style-type: none"> <li>• Adjacent Modes Transportation</li> <li>• Fine Procedures</li> <li>• Citation Preparation</li> <li>• Coin Hoppers</li> <li>• Rail Collisions</li> <li>• Evacuations</li> </ul>	<ul style="list-style-type: none"> <li>• Bus Operations</li> <li>• Fine Structure</li> <li>• Revenue Vehicle Ops</li> <li>• Special Event Procedures</li> <li>• Rail Rule Book</li> <li>• Delays/Service Disruptions</li> </ul>	<ul style="list-style-type: none"> <li>• TVM's</li> <li>• Fare Sweeps</li> <li>• Revenue Transfer Procedures</li> <li>• Escort Protection Officer</li> <li>• Crisis Communication</li> </ul>
<p><b>Transit Operations Rules &amp; Regulations</b> - It is imperative that our officers understand the special needs and challenges of dealing with the public in a transit environment. Topics covered include:</p>			
<ul style="list-style-type: none"> <li>• Rail Operations Overview &amp; Definitions</li> <li>• Bus Operations Overview &amp; Definitions</li> <li>• 49 CFR 214/Railroad Workplace Safety</li> </ul>	<ul style="list-style-type: none"> <li>• Rail Equipment Familiarization</li> <li>• Bus Equipment Familiarization</li> <li>• 49 CFR 239 Passenger Train Emergency Preparedness</li> </ul>		
<p><b>On-site Procedural Training</b> - Our On-the-job Training program consists of an extensive checklist of general policies and procedures all officers must know to be successful at their worksite. This training is conducted in conjunction with the OJT Guidebook, a manual that provides instruction for both new employees and facilitators on how to execute this training. This program contains a variety of site-specific training topics, including:</p>			
<ul style="list-style-type: none"> <li>• Post Orders</li> <li>• Chain of Command</li> <li>• Patrol Routes and Procedures</li> <li>• Site Specific Equipment</li> <li>• Customer Service</li> <li>• Medical Emergency Procedures</li> </ul>	<ul style="list-style-type: none"> <li>• Access Control Procedures</li> <li>• Emergency Phone Numbers</li> <li>• Fire Emergency Procedures</li> <li>• Bomb Threat Procedures</li> <li>• Safety Orientation</li> <li>• Management of Aggressive Behavior/Crisis Management</li> </ul>		



## TRANSIT SECURITY OFFICER COURSE DESCRIPTION

**Effective Patrolling Techniques** - Since many environments are decentralized and comprised of several locations, it is important that our officers know how to effectively and efficiently patrol. This section covers tips and techniques for conducting thorough and comprehensive patrols.

- Static Patrol
- Vehicle Patrol
- Foot Patrol
- Using Your Senses

**CPR/First Aid/AED** – Allied Universal® offers the American Heart Association CPR, First Aid and AED certification training. This training usually is conducted by a local Allied Universal® trainer of AHA trainer. Advanced EMS services training is also available.

**Emergency Preparedness** - This training was designed to give security officers the basic knowledge necessary to effectively manage most emergency situations. The curriculum covers a wide variety of important topics, including:

- Natural Disasters
- Intro to Incident Command System
- Emotional Reactions to Disasters
- Evacuation Procedures
- Emergency Considerations
- Crime Scenes
- Accidents/Collisions
- Terrorism Tactics, Tools, Training
- Recovery
- Communicating Evacuation Orders
- Accommodating Special Needs
- HAZMAT

**Communication** - This training covers the proper use of radios and cell phones. Includes advanced concepts of verbal communication to provide the most effective communication.

- Incorporate client maintenance & facilities staff
- Call Signs/10 Codes/Signal Codes
- Dispatch
- Equipment Maintenance
- Specialized Codes (Fire Rescue/Law Enforcement)
- Patrol & Communications
- Radio Checks
- Use of a repeater or air time

## UNIFORMS AND APPEARANCE

The uniform color, type and style shall be subject to the prior approval of RTA. Security Professionals are expected to always display a professional appearance and to maintain the Company standard of presenting a clean, polished image to everyone they come into contact. They are expected to be in proper uniform and well-groomed at all times while on duty. Their appearance will help determine the level of respect they command.

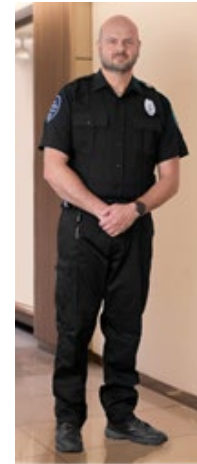
Uniforms are changed twice a year, with the seasons between long sleeved and short sleeved, as appropriate. Uniforms are replaced at no cost to the employee on an as-needed basis.



<b>HAIR</b>	<ul style="list-style-type: none"> <li>• Must be clean, neatly cut and groomed.</li> <li>• Length of hair should not extend past the shirt collar or must be pulled back away from the face and secured for your safety. Any hair accessory must be conservative and complementary to the uniform.</li> <li>• Hair sculpting or extreme hairstyles are not permitted.</li> <li>• Extreme dyeing, bleaching, tinting are not permitted. If hair is dyed, it must be a natural color.</li> </ul>
<b>FACIAL HAIR</b>	<ul style="list-style-type: none"> <li>• Sideburns must be neatly trimmed and cannot extend past the bottom of the earlobe.</li> <li>• Where mustaches and/or beards may be permitted under Customer standards, such facial hair must be neatly trimmed and conform to the contours of the face. Exceptions may be made for medical or religious reasons as a reasonable accommodation.</li> </ul>
<b>PERSONAL GROOMING</b>	<ul style="list-style-type: none"> <li>• Conservative makeup is permitted, as determined by your supervisor.</li> <li>• Hand and fingernails are to be kept clean and trimmed. Nail polish may be used in a conservative manner and color. No extreme colors or styles or length.</li> <li>• Use of a deodorant or antiperspirant along with regular bathing is required due to the constant close interaction with others.</li> <li>• Reporting to work or being on duty while smelling of alcohol is strictly prohibited. In addition to violating the Company's personal grooming standards, doing so may constitute reasonable cause for requiring the Employee to submit to drug/alcohol testing under the Company's Alcohol and Drug Free Workplace Policy.</li> <li>• Cologne, aftershave, and perfume are permitted only in minimal amounts and when not offensive to others.</li> </ul>
<b>JEWELRY</b>	<ul style="list-style-type: none"> <li>• Only one ring per hand is permitted, and it must not be unreasonably large.</li> <li>• Watches and tie clips are permitted, but bracelets and chains are not.</li> <li>• One set of conservative post-style earrings, not to exceed the size of a dime, are permitted.</li> <li>• Other than the earrings and rings noted above, no other visible rings or jewelry are permitted on the body (tongue, brow, nose, etc.).</li> <li>• The only items permitted to be on a uniform are issued name tags and Allied Universal® issued service pins.</li> </ul>

## Sample Selection of Available Uniforms

We offer our **BATTLE DRESS UNIFORM** for clients who require a military or law enforcement style.



Our **TRADITIONAL MILITARY-STYLE UNIFORM** offers high visibility combined with an authoritative presence that looks professional and will represent RTA's brand positively.

Uniform components include:

- Shirts in blue, white, tan or gray
- Shoulder epaulets
- Two pleated chest pockets with 3-point flaps
- Permanent military creases
- Reinforced sewn-in badge tab
- Pleated pockets with pen slot
- Three-point scalloped flaps
- Flat-front uniform pants (black/navy/heather gray)
- Duty belt

Our **EXECUTIVE-STYLE UNIFORM** presents a polished, professional look designed to enhance the customer service experience and reinforce your professional environment. Our executive-style uniform features:

- Single-breasted black or navy blazer with gold buttons
- Single-breasted executive suit coat in black, navy, navy pinstripe or charcoal
- Cotton polyester broadcloth executive dress shirts in white, French blue or light blue
- Pleated front executive dress slacks in black, charcoal or navy
- Leather belt



### 3. ACCOMPLISHMENTS

Prior experience and results on similar projects.

The following references can also be found in response to Consultant Form CQ-2012.

a. Project name, location, and owner's name	b. Reference contact name, telephone number, and e-mail	c. Project description	d. Nature of firm's responsibilities	e. Completion date (actual or estimate)
Regional Transportation District - Denver 1600 Blake Street, Denver CO 80202	Deputy Chief Steve Martingano steve.martingano@RTD-Denver.com, Phone: (719) 492-1371	Scope of Work Highlights • Armed Security Services • Fare Verification • Special Events • Exterior Patrols • CPR / First Aid Certified Officers • Quality Assurance Program • Rider Assistance • Bike Patrol	Allied Universal provides all supervision, tools, materials, equipment, supplies and expertise to perform Armed Security Guard Services for the Regional Transportation District in Denver Colorado.	Ongoing
Phoenix Valley Metro Authority - 302 North 1st Ave., Suite 1300 Phoenix AZ 85003	Don Schneidmiller, Transit Security Manager 602-523-6082 dschneidmiller@valleymetro.org	Scope of Work Highlights • Unarmed • Fare Enforcement • CCTV/Alarm • Revenue Protection	Allied Universal Security officers are responsible for employee/contractor and passenger security, property and revenue protection, lost and found, fixed asset inventory, site security and facility access control, security at special events, and other security services as required by Valley Metro.	Ongoing
Santa Clara Valley Transportation Authority - 331 North First Street, Santa Clara CA 95134	Octavio Garcia, Manager of Security Programs - 408 321-2300 octavio.garcia@vta.org	Scope of Work • Armed/Unarmed • CCTV/Alarm • Revenue Protection • Customer Service & Passenger Assistance	Allied Universal is responsible for employee/contractor and passenger assistance and security, property and revenue protection, lost and found, fixed asset inventory, site security and facility access control, crowd control for special events, undercover and special operations, and other services as required by VTA.	Ongoing
VIA METRO TRANSIT San Antonio, TX - 123 North Medina Street, San Antonio TX 78207	Mark Witherell, Chief of Police 210-508-8761 Mark.Witherell@viainfo.net	Armed & unarmed guard service, patrol, CCTV monitoring since 2018	Allied Universal provides all supervision, tools, materials, equipment, supplies and expertise to perform Armed and Unarmed Security Guard Services for the VIA Metro Transit.	Ongoing

## 4. FIRM’S PROPOSED START DATE AND TENTATIVE SCHEDULE

Allied Universal®’s local Greater New Orleans branch office is fully equipped and experienced to manage client transitions and job starts based on the clients needs and transition timeline requirements. We have started new client sites ranging from 40 hours per week up to 6000 hours per week. We have a local in-house recruiter who is based out of our local office in addition to our support backbone that includes, human resource coordinators, operations managers, field supervisors and in-house trainers. **We have fully able and committed to starting the RTA account in the 30-day transition window requested and are poised to start earlier than that, should the need arise.**

Allied Universal®’s formal four-step process, DX4 (Discover, Develop, Deliver, Document) will help us to understand and meet RTA’s security needs, and bring continuous improvement to your transit security program. Local branch management will meet with your designated personnel regularly to review progress and make value visible.

During the **DISCOVER** stage, the Company learns what matters most to RTA regarding current concerns, existing priorities, and expectations. Allied Universal® then **DEVELOPs** customized plan tailored to meet your security needs and priorities. This plan includes performance standards so results can be monitored and tracked.

Our ultimate goal is to continually **DELIVER** what is important to you, visibly and measurably. We conduct formal Operations Business Reviews (OBRs) to review accomplishments, create benchmarks for future reviews and establish measurable goals. These client OBRs are an essential part of the Allied Universal® service model. The Company will review RTA’s security program regularly to ensure it is successful and meeting your expectations. The Company **DOCUMENTs** each client contact and tracks and trends all initiatives as well as any incidents that may occur in an effort to drive operational excellence.

### TRANSITION PLAN

The following schedule summarizes the major activities and timeframes during the phase-in period.

Sample 30-Day Transition Plan					
TASKS	Week 4	Week 3	Week 2	Week 1	Start
<b>Administrative</b>					
Award Notification					
Finalize Transition Schedule					
Contact Current Service Providers					
Transition Management Group					
Progress Meeting/In-person or Teleconference					
Order Vehicles					
Set-up Vehicle Maintenance/Fuel Account					
Prepare Electronic Interface					
Prepare Inventory & Transfer					

Sample 30-Day Transition Plan					
TASKS	Week 4	Week 3	Week 2	Week 1	Start
Order Uniforms					
Contract Review					
Certificate of Insurance					
Educate Branch Staff on Client Expectations					
<b>Site Start Date</b>					
<b>Training</b>					
Develop Site Specific Training Segments					
Orientation Training					
Develop On-going (Armed) /Refresher Training					
<b>Operations</b>					
Develop Standardized Data Collection					
In-depth Site Familiarization					
Review of Existing Plan/Program					
Site Security Survey & Audit					
Develop Post Instruction Manuals					
Review Staffing Plan					
Develop Site Tests					
Client Review of Post Orders					
<b>Human Resources</b>					
Employment Pack to Incumbents Retained					
Develop Post Assignment Job Analysis					
Develop Supervisory Job Descriptions					
Open House: Incumbent Security Professionals					
Contact Recruiting Sources					
Develop Client Specific Pre-screening					
Telephone Interviews, Applications & Interviews					
Security Professional Information Seminar					
Background Investigations					
Second Level Interview					
Benefits Briefing & Offer Extended					

## LOCAL/REGIONAL/NATIONAL HUMAN CAPITAL RESOURCES

The following table lists all key personnel and support staff available to RTA while under contract with Allied Universal®.



Local New Orleans Branch Management	
<b>General Manager</b> Elton Bradley II	<ul style="list-style-type: none"> <li>Responsible for the overall financial, operational and administrative management for the Metairie branch office.</li> <li>Directly support the operations team for RTA</li> <li>Attends Operational Business Reviews</li> <li>Oversees RTA's security operations</li> </ul>
Regional Southeast Management and Resources	
<b>Regional President</b> Justin Nagy	Responsible for the overall growth, service and management of more than 22,000 personnel, including vice presidents, branch managers, directors of operations, account managers, supervisors, security professionals, and support staff.
<b>Regional Vice President</b> Dave Rekow	Responsible for the overall operations management of all sites and staff.
<b>Regional HR Director</b> Katherine Alyea	Oversight of all HR activities, coordination of all HR support staff and functions. Oversee any grievances or employment issues from team members
<b>Regional Recruiting Managers</b> Devette Sproaps	Responsible for site-specific recruiting, background checks and compliance. Directs, supports and manages the Staffing Specialist Team Responsible for driving applicant flow to the branch and identifying qualified candidates.
<b>Regional Recruiting Director</b> Gilbert Guzman	Oversight of all recruiting activities, coordination of all recruiting support staff and functions.
<b>Regional Trainer</b> Michael Barnett	Oversight of training for security officers, including compliance and specialized training. Oversees local area trainers to ensure compliance and training to industry, state and Federal standards.
Branch Office Personnel	
<b>Branch Trainer</b> William Pierce	Local branch trainer for security officers, including compliance and specialized training. Will support branch team with training for RTA account.
<b>HR Manager</b> Sydney Bowman	Oversight of all branch HR activities, coordination of all HR support staff and functions.

Local New Orleans Branch Management	
<b>HR Representative</b> Miaya Hansell	Coordination of all HR support staff and functions.
Government Services Executive Sponsorship and Support	
<b>President Government Services</b> Tracy Fuller	Leads the local, state, and federal government business for Allied Universal®. Will oversee RTA's contract compliance, financial performance, and service offerings. As President of Government Services has experience with every transit agency Allied Universal® services in the nation.
<b>Senior Vice President, Gov't Services</b> Charlie Bohnenberger	Provides executive oversight of Government Services contracts, bringing 22 years of experience and expertise successfully delivering security services to municipal, state and federal contracts nationwide.

## 5. PRICE

New Orleans Regional Transit Authority						
Rate Card and Total Spend						
Post	Site	HPW	Wage Rate	Bill Rate	Holiday / OT Rate	Annual Cost
Armed Security Officer	Carrollton Street Facility	168	\$17.50	\$24.24	\$36.35	\$211,723.51
Shift Supervisor	A. Randolph Facility Front Desk	168	\$19.50	\$27.01	\$40.51	\$235,920.48
Dedicated Account Manager	A. Randolph Facility Front Desk	40	\$28.85	\$38.94	EXEMPT	\$81,000.00
Armed Security Officer	A. Randolph Facility Money Room	40	\$17.50	\$24.24	\$36.35	\$50,410.36
Armed Security Officer	A. Randolph Facility Perimeter/Garage	168	\$17.50	\$24.24	\$36.35	\$211,723.51
Armed Security Officer	A. Randolph Facility Rear Gate	168	\$17.50	\$24.24	\$36.35	\$211,723.51
Armed Security Officer	East New Orleans Facility	168	\$17.50	\$24.24	\$36.35	\$211,723.51
Armed Security Officer	Main Library	168	\$17.50	\$24.24	\$36.35	\$211,723.51
Armed Security Officer	New Orleans East Library	168	\$17.50	\$24.24	\$36.35	\$211,723.51
Armed Security Officer	Canal St. Ferry Terminal	112	\$17.50	\$24.24	\$36.35	\$141,149.01
Sub-Total		1368				\$1,778,820.92
<u>Direct Bills (Estimate)</u>						<u>Annual Cost</u>
Vehicle (2)						\$36,666.00
Sub-Total						\$36,666.00
<b>Grand Total</b>						<b>\$1,815,486.92</b>

### Notes to Pricing – New Orleans Regional Transit Authority

- Overtime requests with less than 48 hours' notice to be billed at 1.5 times straight-time bill rates
- Bill rates not inclusive of sales tax
- Bill rates based on 30-day payment terms
- Bill rates inclusive of the following items
  - Wage
  - Payroll taxes
    - FICA
    - FUI
    - SUI
  - Insurances
    - Worker's Compensation
    - General Liability
  - Medical
    - Health
    - Dental
    - Vision
    - Life
  - Training
    - Pre-assignment
    - On-the-job
    - Annual refresher
  - Vacation coverage
  - Holidays
  - Sick coverage
  - Background checks and screenings
  - Uniforms
  - Equipment
    - Firearms and related equipment
    - Cellphone and laptop for account manager
  - NBOT
  - Overhead
  - Profit
- Two Toyota Corolla's direct billed at \$1,527.75/month per vehicle – Includes gas and maintenance

## REQUIRED FORMS

### CERTIFICATION ON PRIMARY PARTICIPANT REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

The Primary Participant (Potential Contractor for a major third party contract), certifies to the best of its knowledge and belief, that it and its principles:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal Department or agency;
2. Have not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, State, or local) transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
3. Are not presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and
4. Have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.

(If the primary participant is unable to certify to any of the statements in this certification, the participants shall attach an explanation to this certification.)

THE PRIMARY PARTICIPANT, (POTENTIAL CONTRACTOR FOR A MAJOR THIRD PARTY CONTRACT, CERTIFIES OR AFFIRMS THAT TRUTHFULNESS AND ACCURACY OF THE CONTENTS OF THE STATEMENTS SUBMITTED ON OR WITH THIS CERTIFICATION AND UNDERSTANDS THAT THE PROVISIONS OF 31 U.S.C. SECTION 3801 ET SEQ ARE APPLICABLE HERETO.

COMPANY Allied Universal Security Services

ADDRESS 433 Metairie Road, Suite 408, Metairie LA 70005

DATE February 8, 2023

  
Signature of Offeror's Authorized Representative


**CERTIFICATION REGARDING DEBARMENT  
SUSPENSION, INELIGIBILITY AND VOLUNTARY  
EXCLUSION - LOWER TIER COVERED TRANSACTION**

1. The prospective lower tier participant certifies, by submission of this offer, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.

2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participants shall attach an explanation to this offer.

3. The Lower-Tier participant (Potential Contractor under a major Third Party Contract), certifies or affirms the truthfulness and accuracy of the contents of the statements submitted on or with this certification and understands that the provisions of 31 U.S.C., 3801 ET SEQ are applicable thereto.

COMPANY Allied Universal Security Services  
ADDRESS 433 Metairie Road, Suite 408, Metairie, LA 70005  
DATE February 8, 2023



Signature of Offeror's Authorized Representative

CERTIFICATION OF RESTRICTIONS ON LOBBYING

I, Elton Bradley hereby certify on  
(Name and Title of Offeror Official)

behalf of Allied Universal Security Services that:  
(Name of Offeror)

- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation renewal, amendment, or modification of any Federal contract, grant, loan or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance is placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Executed this 6<sup>th</sup> day of February, 2023.

BY *Elton Bradley*

Witnesses: *[Signature]*  
(Signature of Authorized Official)

*General Manager*  
(Title of Authorized Official)

Sworn to and subscribed before me on this 6<sup>th</sup> day of February, 2023.

Notary Public In and For Orleans Parish/County

State of Louisiana

*Cynthia Cabibi Bird*

CYNTHIA CABIBI BIRD  
NOTARY PUBLIC  
State of Louisiana #26411  
Commission Issued for Life



NON-COLLUSION AFFIDAVIT

STATE OF Louisiana  
PARISH OF Orleans

Elton Bradley, being first duly sworn, deposes and says that:

- (1) He is (Owner) (Partner) (Officer) (Representative) or (Agent), of Allied Universal Security, the Contractor that has submitted the attached bid;
- (2) Such Bid is genuine and is not a collusive or sham Bid.
- (3) The attached bid is not made in the interest of or on behalf of any undisclosed person, partnership, company association, organization or corporation; that such bid is genuine and not collusive or sham; that said bidder has not, directly or indirectly, induced or solicited any other bidder to put in a false or sham bid, and has not, directly or indirectly colluded, conspired connived or agreed with any bidder or anyone else to put on a sham bid, or refrain from bidding; that said bidder has not in any manner, directly or indirectly, sought by agreement, communication or conference with anyone to fix the bid price of said bidder or any other bidder, or to fix any overhead, profit, or cost element of such bid price or that of any other bidder, or to secure any advantage against RTA or anyone interested in the proposed contract; that all statements contained in such bid are true; that said bidder has not, directly or indirectly, submitted his bid price or any breakdown thereof or the contents thereof, or divulged information or data relative thereto, or paid or agreed to pay, directly or indirectly, any money or other valuable consideration for assistance or aid rendered or to be rendered in procuring or attempting to procure the contract above referred to, to any corporation, partnership, company, association, organization or to any member or agent thereof, or to any other individual; and further that said bidder will not pay or agree to pay directly or indirectly, any money or other valuable consideration to any corporation, partnership, company, association, organization or to any member or agent thereof, or to any individual, for aid or assistance in securing contract above referred to in the event the same is awarded to said bidder.

Signed: Elton Bradley

Title: General Manager

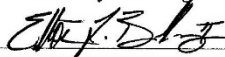
Sworn to me and subscribed in my presence this 6<sup>th</sup> day of February 2023, A.D.,

Cynthia Cabibi Bird  
NOTARY PUBLIC

CYNTHIA CABIBI BIRD  
NOTARY PUBLIC  
State of Louisiana #26411  
Commission Issued for Life

**PARTICIPANT INFORMATION FORM**

All offerors are required to submit the information contained on this form. This information is a condition of submitting an offer to the RTA. Offerors must insure that **ALL** sub-contractors, sub-contractors or others at all tiers, which are proposed to be used or used under any agreement issued by RTA have submitted an executed copy of this form. RTA is required to maintain this information by the Federal Transit Administration and it is not subject to waiver.

Firm Name Allied Universal Security Services  
 Firm Address 433 Metairie Road, Suite 408, Metairie, LA 70005  
 Telephone Number 504.648.3726  
 Fax Number 504.835.3560  
 E-Mail Address govservices@aus.com  
 Firm's status as Disadvantaged Business Enterprise (DBE) or Non-DBE Non-DBE  
 Age of the firm 60+ years  
 Annual gross receipts of the firm \$16B+ (Global Revenue)  
 Prime or Sub-Contractor Prime  
 NAICS code (s) 561612  
 I certify to the best of my knowledge that the above information is true and correct:  
 Signature   
 Title General Manager  
 Date February 8, 2023  
 RTA Project No. #2023-001

FAILURE TO PROVIDE AN EXECUTED COPY OF THIS FORM AS STIPULATED HEREIN MAY PRECLUDE YOUR OFFER FROM CONSIDERATION FOR AWARD.



**DBE FORM 1 - CONTRACT PARTICIPATION AND DISADVANTAGED BUSINESS ENTERPRISE  
(DBE) COMMITMENT**

**Column A.** Indicate the firm's role: prime, sub-tier 2 (first-level sub), sub-tier 3 (sub of a sub), manufacturer, regular dealer/supplier, or broker/agent. Please note that only 60% of the value of regular dealer/supplier commissions and fees can be counted toward Disadvantaged Business Enterprise (DBE) participation. All firms participating (DBE and non-DBE, prime and subs) must be included on the form.

**Column B.** Provide the name and address of the firm.

**Column C.** Provide the principal contact person and phone number of the firm.

**Column D.** Describe the work, goods, and/or services to be provided by the firm.

**Column E.** Indicate the dollar amount of total bid (including all alternatives) assigned to the firm. Enter NIA for qualification statements (RFQ).

**Column F.** Indicate the percent value of the bid amount of work assigned to the firm. Total percent value of work should equal 100% to account for all work being performed on the contract.

**Column G.** Indicate whether firm is a DBE, SLDBE, or non-DBE. DBE-certified means federally certified by a member of the Louisiana Unified Certification Program ([www.LAUCP.org](http://www.LAUCP.org)). An SLDBE designation recognizes the firm as certified by the City of New Orleans SLDBE Program. For federally-funded projects, only DBE firms certified through the LAUCP program can be counted toward the DBE goal. For non-federal projects, both LAUCP and SLDBE certification is acceptable.

Revised December 17, 2018. Previous versions obsolete.



**DBE FORM 1 - CONTRACT PARTICIPATION AND DISADVANTAGED BUSINESS ENTERPRISE (DBE) COMMITMENT (CONTINUED)**

Project Title: Transit Security Services Project No.: RFP 2023-001  
 Project Type (Specify DBE or SLDBE) SLDBE DBE Contract Goal 23 %

A.	B.	C.	D.	E.	F.
FIRM ROLE (Prime, sub-tier 2, sub-tier 3 manufacturer, supplier, etc.)	FIRM NAME AND ADDRESS	PRINCIPAL CONTACT NAME AND PHONE NUMBER	WORK TO BE SUBCONTRACTED/GOODS/SERVICES TO BE PURCHASED	% VALUE OF WORK/ PURCHASES	DBE, SLDBE, OR non-DBE
Subcontractor	Excelsior Arms Security Services, LLC 3824 Woodbriar Drive Harvey, LA 70058	Robert Mitchell, CEO (504) 533-9861	Transit Security Services	<b>23</b> %	SLDBE
				%	
				%	
				%	
				%	
				%	
				%	
				%	

TOTAL VALUE OF PARTICIPATION FROM CONTINUATION PAGES:

	<b>77</b> %	<b>23</b> %
Enter Total Bid Amount	Total Must Equal 100%	Total DBE Participation
\$ 1,825,785	1,405,855 %	419,930 %

TOTAL VALUE OF PARTICIPATION:

*\*Supplier/Manufacturer/Purchase/Dealer work is counted at 60% participation toward DBE goal.*

*\*Total DBE participation is less than the goal, refer to the Good Faith Efforts section of the instructions, and attach a Schedule C and all other necessary documentation. Firms must be DBE-certified with an authorized agent of the LAUCP to count participation towards the goal.*

The undersigned prime firm will enter into a formal written agreement with the subcontractors | consultants/vendors identified herein for work and/or goods and services as shown in this schedule, conditioned upon the execution of a contract with the RTA. The undersigned agrees to be contractually bound to maintain the level of DBE participation set forth above. Failure to comply with this agreement constitutes breach of contract.

Signature:  Date: February 8, 2023  
 Printed Name: Robert J. Mitchell Title: President/CEO

Revised December 17, 2018. Previous versions obsolete.




### DBE FORM 2 - DBE PARTICIPATION QUESTIONNAIRE

**INSTRUCTIONS:** Unless otherwise instructed by the Bidding Documents, this form must be submitted at time of Submission. This information is to be collected and documented for all federally-funded projects as required by the Department of Transportation 49 CFR Part 26. All items requested on the form are required. If an item is not applicable, respondents shall enter *N/A*. Each prime firm participating as a joint venture should complete a separate form and indicate (Item 9) that the response is a joint venture.

1. Project name, project number and date of submittal: <b>Transit Security Services</b>	2. Official name of firm: Excelsior Arms Security Services, LLC  Indicate if prime or subcontractor: <b>Subcontractor</b>	3. Address of office to perform work: <b>3824 Woodbriar Drive Harvey, LA 70058</b>
4. Name of parent company, if any:  <b>N/A</b>	5. Location of headquarters (city): <b>3824 Woodbriar Drive Harvey, LA 70058</b>	6. Age of firm:  <b>8 years</b>
7. Name, title, and telephone number of principle contact: <b>Robert Mitchell, CEO (504) 533-9861</b>	8. Indicate Special Status:  <input checked="" type="checkbox"/> Small Business <input checked="" type="checkbox"/> SLDBE certified <input checked="" type="checkbox"/> Minority-Owned Business <input checked="" type="checkbox"/> LAUCP certified* <input type="checkbox"/> Woman-Owned Business <input checked="" type="checkbox"/> SBE certified*  <small>*A firm participating as a DBE or SBE must be certified by the Louisiana Unified Certification Program (LAUCP) by the date of submittal. Current letter of certification shall be attached.</small>	
9. Is this submittal a joint venture (JV)? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  If yes, have the firms worked together before? <input type="checkbox"/> Yes <input type="checkbox"/> No	10. Summary of firm's annual revenues (insert index number): Ranges of annual revenues received: Last Year <u>1</u> 2 Years Ago <u>1</u> 3 Years Ago <u>1</u> 1. less than \$500,000 2. \$500,000 - \$1,000,000 3. \$1,00,000 - \$2,000,000 4. \$2,000,000 - \$4,000,000 5. \$5,000,000 - \$6,000,000 6. \$6,000,000 or greater	

I have reviewed the attached DBE Form I Schedule of Contract Participation and DBE Commitment, and confirm that the scope and price described was fairly negotiated. I further affirm that my firm is ready, willing, and able to perform the work as described and according to the requirement of the bid specifications.

I do solemnly declare and affirm under the penalties of perjury that the contents of this document are true and correct, and that I am authorized on behalf of this firm to make this affidavit.

Signature:  Date: February 8, 2023  
 Print Name: **Robert J. Mitchell** Title: **President/CEO**

Revised December 17, 2018. Previous versions obsolete.




**Regional Transit Authority**  
**DBE FORM 4 --DBE PARTICIPATION PLAN (For RFPs and RFQs)**

**RESPONDENTS TO RFPs AND RFQs:** This completed form must be furnished with your proposal. You must complete every section of the form or your proposal will be deemed non-responsive. If a section is not applicable to your proposal, you must explain why it is not applicable or your proposal will be deemed non-responsive. You must submit your response on the DBE Responsiveness Form 4 or your proposal will be deemed non-responsive. You may use additional pages as warranted.

RFP/RFQ/Solicitation #: RFP 2023-001 Date: 02 / 08 2023

Description: Transit Security Services

Name of Respondent: Allied Universal Security Services

Please check the appropriate space:

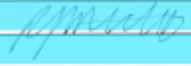
- The proposer is committed to the contract goal of 23 % DBE utilization on this contract. (If selected, you must complete and submit DBE Compliance Form 1 and 2 in order to be awarded a contract.)
- The proposer is unable to meet the DBE contract goal, however is committed to a minimum of        % DBE utilization on this contract and will submit documentation demonstrating good faith efforts. (If selected, you must complete and submit DBE Compliance Forms 1 and 3 and DBE Compliance Form-2 if applicable along with all required supporting documentation in order to be awarded a contract.)

**SECTION I - DBE COMMITMENT TO CONTRACT GOAL:** You must list all DBE firms that you have identified to participate on the contract. **PLEASE NOTE:** Every DBE firm listed **MUST** be utilized on the project. To remove and/or replace a DBE firm you must submit a request for removal and substitution and you must receive approval from the DBELO to remove and/or replace the firm.

DBE FIRM & NAME of DBE	PHONE	SOURCE OF CERTIFICATION (SLDBE or LAUCP)	SCOPE OF WORK TO BE PERFORMED BY THE DBE	VALUE of PROPOSED CONTRACT with DBE (If Known)	ESTIMATED % OF TOTAL CONTRACT
1. <u>Excelsior Arms Security Services, LLC</u>	<u>(504) 533-9861</u>	<u>SLDBE</u>	<u>Transit Security Services</u>	<u>\$442,032.00</u>	<u>23</u> %
2.				\$	%
3.				\$	%
4.				\$	%
5.				\$	%
6.				\$	%
7.				\$	%
8.				\$	%
<b>TOTALS</b>				\$	%

**RTA**  *Regional Transit Authority*  
**DBE FORM 4 --DBE PARTICIPATION PLAN (For RFPs and RFQs)**

**SECTION II - DBE AFFIRMATIONS:** For the DBE firms listed above, please provide the name and signature of the firm's authorized representative.

NAME OF DBE FIRM	PRINT NAME OF DBE FIRM'S AUTHORIZED REPRESENTATIVE	SIGNATURE OF DBE FIRM'S AUTHORIZED REPRESENTATIVE	DATE
Excelsior Arms Security Services, LLC	Robert Mitchell Chief Executive Officer		02/03/2023

**SECTION III - SPECIFIC PORTIONS OF WORK IDENTIFIED FOR DBE SUBCONTRACTOR:** If you have not identified DBE firms for attainment of the DBE goal and have not listed a commitment to specific DBE firms for participation in Section I that equals the total contract goal for this project, you must list all selected scopes or portions of work that you identified to be performed by DBE(s) and the estimated percentage value of each scope of work identified in order to increase the likelihood of meeting the contract goal for this project.

SCOPE OR PORTIONS OF WORK IDENTIFIED FOR DBE PARTICIPATION	ESTIMATED % OF CONTRACT VALUE
1. Armed Security Guard Service (Officers)	23%
2.	
3.	
4.	
5.	
6.	
7.	
8.	
<b>TOTAL</b>	


**Regional Transit Authority**  
**DBE FORM 4 --DBE PARTICIPATION PLAN (For RFPs and RFQs)**

**SECTION IV - PAST PERFORMANCE:** You must provide details of you firm's past performance in compliance with DBE goals.

AGENCY NAME	PROJECT NAME	COMPLETION DATE	DBE PARTICIPATION ACHIEVED	DBE OFFICE VERIFICATION

**SECTION V - OTHER:** If you have not identified DBE firms for attainment of the DBE goals and have not listed commitments to specific DBE firms for participation in Section I that equals the total contract goal for this project, you must provide narrative details of any other efforts your firm will conduct to attain the DBE goal.





Office of the Secretary  
PO Box 94245 | Baton Rouge, LA 70804-9245  
PH: 225-379-1200 | FX: 225-379-1851

John Bel Edwards, Governor  
Shawn D. Wilson, Ph.D., Secretary

February 6, 2023

**Excelsior Arms Security, LLC**  
Attn: Robert Mitchell, Sr.  
3824 Woodbriar Drive  
Harvey, LA 70058

Dear Robert Mitchell, Sr.:

The Louisiana Department of Transportation and Development (LADOTD) have received your firm's Disadvantaged Business Enterprise (DBE) and Small Business Element (SBE) annual affidavit. Based on the information, which you provided, it has been confirmed that your firm continues to meet the eligibility requirements of our program and remains certified for only the following specific work categories that fall under the listed NAICS and/or DOTD Work codes:

**NC561612 - Security Guards and Patrol Services**  
**C55 - Security Surveillance**

*Please note that per the federal regulations, suppliers only receive 60% goal credit towards the materials they provide. Also, note that any contractor performing work in excess of \$50,000 with the exception of electrical, mechanical and plumbing requires A Louisiana Contractor's License, which are required to have a license if work is in excess of \$10,000. You may contact the State Licensing Board for Contractors at (225) 765-2301 for more information. All participants of the Louisiana Unified Certification Program will recognize your firm's certification. This includes all entities receiving federal transportation funding within the boundaries of our state.*

You will be required to submit an annual affidavit with all supporting documents (**Business taxes with all attachments, such as 1098, 1099, K-1's and/or W-2's**) stating your firm continues to meet the eligibility requirements of the program. An email informing you to submit the necessary documentation will be forwarded to you approximately six (6) weeks prior to your anniversary date of **January 31, 2024**. However, should you not receive notification from this office for your annual affidavit; it is your responsibility to contact us. Additionally, you must notify our office immediately regarding any changes, which affect the social and economic disadvantage, size, ownership or control of your firm.

Excelsior Arms Security Services, LLC  
February 6, 2023  
Page 2

The Department has contracted with Urban League of Louisiana Center for Entrepreneurship & Innovation to provide DBE Supportive Services to all certified DBEs at no cost to you. This consultant can offer your firm assistance and guidance on areas such as marketing, estimating, bidding, financial preparations, etc. Contact Klassi Duncan with Urban League of Louisiana Center for Entrepreneurship and Innovation at (504) 620-9647 for any assistance needed to grow your organization.

We reserve the right to withdraw this certification, if at any time, it is determined that **DBE and SBE** certifications was knowingly obtained by the submission of false, misleading or incorrect data. We further reserve the right to request additional information and/or conduct an on-site visit at any time during your certification period.

We are pleased to have you as a participant in the LAUCP and wish you much success.

If you have any questions regarding the content of this letter, contact the LADOTD New Orleans DBE Certification Unit at (504) 376-0233.

Respectfully,



Rhonda Wallace  
DBE/SBE Programs Manager

Enclosure (Certificate)



## **LOUISIANA UNIFIED CERTIFICATION PROGRAM**

### **Disadvantaged Business Enterprise Program (DBE)**

### **Small Business Element (SBE)**

This is to certify that under Title 49, Part 26 of the Code of Federal Regulations  
& under the State of Louisiana United Certification Program (LAUCP)

## **Excelsior Arms Security Services, LLC**

Is a Certified Disadvantaged Business Enterprise (DBE) & Small Business Element (SBE) in the following specialties:

**NC561612**

*NOTE: There may be other approved NAICS Codes. The online DBE Directory includes a complete list of approved codes.*

### **Certificate Eligibility: January 2023 to January 2024**

*This certificate is valid through the above date provided. This firm meets the on-going programmatic standard and fulfills the annual update requirement to remain in good standing as a DBE. This certification is subject to annual verification and suspension or revocation based upon reasonable cause to believe that the firm is ineligible.*

*Rhonda Wallace*

---


**Rhonda Wallace, DBE/SBE Programs Manager**

*Louisiana Department of Transportation & Development*



**FORM CQ - 2012**

**Instructions:** The prime, each subconsultant, and any other tier subconsultant must submit a fully completed CQ-2012 form. All items requested on the form are required, if an item is not applicable, respondents are instructed to enter N/A. Each prime firm participating as a joint venture should complete a separate CQ-2012 form and indicate on the form in item 10 that the response is a joint venture.

<p><b>Regional Transit Authority</b> Contractor/Consultant Questionnaire CQ-2012</p> 	<p>1. Project name, project number and date of submittal: Project Name: Transit Security Services Request for Proposals Project number: (RFP) #2023-001 Submittal Date: 2/8/2023</p>	<p>2. Official name of firm, indicate if prime or subconsultant: Prime: Universal Protection Service, LP d/b/a Allied Universal Security Services</p>	<p>3. Address of office to perform work: 433 Metairie Road Suite #408 Metairie, LA 70005</p>																																																																													
<p>4. Name of parent company, if any: Universal Protection Service, LP</p>	<p>5. Location of headquarters (city): Irvine, CA Conshohocken, PA</p>	<p>6. Name, title, and telephone number of principal contact: Sarah Newchurch, Business Development Manager, 504-247-6730</p>	<p>7. Name, title, and telephone number of project manager: David Schlueter, Director of Operations - 504 344 0310</p>																																																																													
<p>8. Specify Type of Business Entity:</p> <p><input type="radio"/> Corporation</p> <p><input type="radio"/> Proprietorship</p> <p><input type="radio"/> Partnership</p> <p><input checked="" type="radio"/> Limited Liability Corporation (LLC)</p> <p><input type="radio"/> Other _____</p>	<p>9. Indicate Special Status:</p> <p><input type="checkbox"/> Small business</p> <p><input type="checkbox"/> Minority-owned business</p> <p><input type="checkbox"/> Woman-owned business</p>	<p>10. Indicate certifications held regarding special status:</p> <p><input type="checkbox"/> SBE certified</p> <p><input type="checkbox"/> SLDBE certified</p> <p><input type="checkbox"/> LAUCP certified</p>	<p>11. Is this submittal a joint venture (JV)?</p> <p><input type="radio"/> Yes <input checked="" type="radio"/> No</p> <p>If so, has the JV worked together before?</p> <p><input type="radio"/> Yes <input type="radio"/> No</p> <p>Indicate the legal name of the JV:</p>																																																																													
<p>12. List full-time personnel by primary function. Count each only once.</p> <table border="1"> <thead> <tr> <th>#</th> <th>Function (e.g. civil engineer)</th> <th></th> <th></th> <th></th> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td>1</td> <td>General Manager</td> <td>6</td> <td>Operations Manager</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>5</td> <td>Service Manager</td> <td>5</td> <td>Security Professionals</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>6</td> <td>Human Resources</td> <td>2400</td> <td></td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>20</td> <td>Field Supervision</td> <td></td> <td></td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>1</td> <td>Recruiting Manager</td> <td></td> <td></td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>1</td> <td>Director of Operations</td> <td></td> <td></td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>1</td> <td>Regional President</td> <td></td> <td></td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>6</td> <td>Client Manager</td> <td></td> <td></td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td colspan="5"></td> <td>2447</td> <td><b>Total Personnel Domiciled in LA</b></td> </tr> <tr> <td colspan="5"></td> <td>2447</td> <td><b>Total Personnel</b></td> </tr> </tbody> </table>				#	Function (e.g. civil engineer)						1	General Manager	6	Operations Manager	_____	_____	_____	5	Service Manager	5	Security Professionals	_____	_____	_____	6	Human Resources	2400		_____	_____	_____	20	Field Supervision			_____	_____	_____	1	Recruiting Manager			_____	_____	_____	1	Director of Operations			_____	_____	_____	1	Regional President			_____	_____	_____	6	Client Manager			_____	_____	_____						2447	<b>Total Personnel Domiciled in LA</b>						2447	<b>Total Personnel</b>
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13. List all outside subcontractors or subconsultants you intend to employ for this project.

a. Name and address of subconsultant or subcontractor	b. Specific work to be performed on this project	c. Worked with prime firm before?
Excelsior Arms Security Services, LLC P.O. Box 2924 Harvey, LA 70058	Armed Security Services	No

14. Brief resumes of key persons anticipated for this project (clearly identify if alternate office location if different than listed in item 3).

<p>a. Name and title: <b>Elton Bradley, General Manager</b></p>	<p>a. Name and title: <b>David Schlueter, Director of Operations</b></p>
<p>b. Position or assignment for this project: <b>Oversee New Orleans Branch operations</b></p>	<p>b. Position or assignment for this project: <b>Manage dedicated Account Manager for RTA and other accounts</b></p>
<p>c. Years of professional experience with this firm: <b>5</b>      With other firms: <b>12</b></p>	<p>c. Years of professional experience with this firm: <b>3</b>      With other firms: <b>15</b></p>
<p>d. Education: College or University/ Degree / Year / Specialization <b>Sam Houston State University, Huntsville TX - Bachelor of Science in Criminal Justice</b> <b>Wayland Baptist University, Amarillo TX - Master of Public Administration in Homeland Security &amp; Emergency Management</b></p>	<p>d. Education: College or University/ Degree / Year / Specialization <b>N/A</b></p>
<p>e. Active registration or applicable certifications: State / Discipline/ License number / First year registered <b>N/A</b></p>	<p>e. Active registration or applicable certifications: State / Discipline/ License number / First year registered <b>N/A</b></p>
<p>f. Experience and qualifications relevant to this project:</p> <p>Training/Certifications</p> <ul style="list-style-type: none"> <li>• International Ombudsman</li> <li>• Cyber security</li> <li>• Emergency Management</li> <li>• Intrusion Threat Response</li> <li>• Counterintelligence</li> <li>• Security Incident Response Plan</li> <li>• Classified Protection &amp; Control</li> <li>• Operation Security</li> <li>• Advance Firearms</li> <li>• Nuclear Explosive Firearms Safety</li> <li>• Active Shooter</li> <li>• Explosive Safety</li> <li>• IED Recognition</li> <li>• Deadly Force</li> <li>• Security Concern Awareness</li> <li>• Occupational Health &amp; Safety</li> </ul> <p style="margin-left: 150px;">Human Reliability Human Performance Improvement Protective Force Procedure Threat Interpretation</p> <p style="margin-left: 150px;">Records Management</p>	<p>f. Experience and qualifications relevant to this project:</p> <ul style="list-style-type: none"> <li>• 11 years law enforcement and investigations experience</li> <li>• 4 years contract and union based nuclear and private security experience</li> <li>• Currently managing 13,000+ hours of billable time per week at over 17 different locations, and overseeing 400+ security professionals within the Metropolitan area of New Orleans, LA</li> <li>• Experience dealing with healthcare patients at healthcare facilities while in police custody</li> <li>• Excels in creating relationships and retaining security clients</li> <li>• Proficient in all Allied Universals operating systems (WinTeam, Courier, DOMO, ect.)</li> <li>• 2 years of Radiation Protection/Rad Waste experience</li> <li>• Member of the Mock Adversary Team for Waterford 3 Nuclear plant</li> <li>• Experience working proficiently in a team environment, good communication, and radio skills</li> <li>• Experience in training several recruits and other officers in defensive tactics, weapons handling, proactive criminal patrol, narcotics and criminal investigations, vehicle searches, and report writing</li> <li>• Experience in supervising officers and detectives during everyday police operations; as well as, during high stress operations</li> <li>• Experience in writing and rewriting nuclear security and radiation protection procedures to comply with new and safer practices</li> <li>• 2 years of Department Performance Improvement Coordinator duties; as well as, assisting in corrective action programs</li> <li>• Experience in conducting new hire interviews and on boarding processes</li> <li>• Able to learn job parameters in a timely manner</li> <li>• Punctual; worked overtime, weekends, holidays and overnight shifts with little to no notice</li> <li>• Proficient with computers and is capable of filling out forms correctly and preparing detailed and accurate reports</li> <li>• Trained in interviewing and interrogation techniques</li> <li>• Has demonstrated above average firearm skills and safety</li> <li>• Experience in conducting background checks in state and federal data bases</li> <li>• Has successfully completed required Edge training for Certified Healthcare Security Professional, Supervisor, and Manager</li> </ul>

15. List work by firm and the firm's personnel to be assigned to this project which best illustrates current qualifications relevant to this project (limit 15 projects).

a. Project name, location, and owner's name	b. Reference contact name, telephone number, and e-mail	c. Project description	d. Nature of firm's responsibilities	e. Completion date (actual or estimate)	f. Estimated fees (000's)	
					Entire project	Firm's work
Regional Transportation District - Denver 1600 Blake Street, Denver CO 80202	Deputy Chief Steve Martingano steve.martingano@RTD-Denver.com, Phone: (719) 492-1371	Scope of Work Highlights • Armed Security Services • Fare Verification • Special Events • Exterior Patrols • CPR / First Aid Certified Officers • Quality Assurance Program • Rider Assistance • Bike Patrol	Allied Universal provides all supervision, tools, materials, equipment, supplies and expertise to perform Armed Security Guard Services for the Regional Transportation District in Denver Colorado.	Ongoing	N A	NA
Phoenix Valley Metro Authority - 302 North 1st Ave., Suite 1300 Phoenix AZ 85003	Don Schneidmiller, Transit Security Manager 602-523-6082 dschneidmiller@valleymetro.org	Scope of Work Highlights • Unarmed • Fare Enforcement • CCTV/Alarm • Revenue Protection	Allied Universal Security officers are responsible for employee/contractor and passenger security, property and revenue protection, lost and found, fixed asset inventory, site security and facility access control, security at special events, and other security services as required by Valley Metro.	Ongoing	N A	NA
Santa Clara Valley Transportation Authority - 331 North First Street, Santa Clara CA 95134	Octavio Garcia, Manager of Security Programs - 408 321-2300 octavio.garcia@vta.org	Scope of Work • Armed/Unarmed • CCTV/Alarm • Revenue Protection • Customer Service & Passenger Assistance	Allied Universal is responsible for employee/contractor and passenger assistance and security, property and revenue protection, lost and found, fixed asset inventory, site security and facility access control, crowd control for special events, undercover and special operations, and other services as required by VTA.	Ongoing	N A	NA
VIA METRO TRANSIT San Antonio, TX - 123 North Medina Street, San Antonio TX 78207	Mark Witherell, Chief of Police 210-508-8761 Mark.Witherell@viainfo.net	Armed & unarmed guard service, patrol, CCTV monitoring since 2018	Allied Universal provides all supervision, tools, materials, equipment, supplies and expertise to perform Armed and Unarmed Security Guard Services for the VIA Metro Transit.	Ongoing	N A	NA



16. List all projects currently under contract or under contract negotiations that are being (or will be) performed by the firm's office as listed in item 3.

a. Project name, location, and owner's name	b. Nature of firm's responsibility	c. Indicate whether work completed as prime, subconsultant or joint venture	d. Percent complete	e. Estimated fees (000's)	
				Total fee	Fee remaining
TULANE New Orleans, LA Contact Name: Jarrod Sullivan, Deputy Chief	Scope: Access control, hospital security, campus security, bike patrol, vehicle patrol, roving patrol, event security HPW: 5,200 +	Prime	Ongoing	N A	NA
Riverwalk Mall 500 Port of New Orleans Place Suite 101 New Orleans, LA 70130 Attn: Yvette Watkins	Scope: Entry Control, Vehicle Patrol, Control Room Operations, Unarmed, Parking Lot Security, HPW 500	Prime	Ongoing	N A	NA
University Medical Center 2000 Canal Street New Orleans LA 70122 Attn: TJ Freeman	Scope: Unarmed security professionals, access control, security as a deterrent HPW 700	Prime	Ongoing	N A	NA
PBF Energy 500 West St. Bernard Hwy Chalmette, LA 70043 Attn: Robert Farrell	Scope: Access control, vehicle and visitor Management, security as a deterrant HPW 1200	Prime	Ongoing	N A	NA
Bayer USA 12501 River Ridge Road Luling, LA 70070 Atth: Jody Farig	Scope: Access control, vehicle and visitor Management, security as a deterrant HPW 1200	Prime	Ongoing	N A	NA
Entergy Corporation 639 Loyola Avenue New Orleans, LA 70113 Attn: Marla Duplantis	Scope: Unarmed security for all Entergy security needs - fixed assets, planned and unplanned outages and emergency HPW: 5500	Prime	Ongoing	N A	NA
Fidelity Homestead 5530 Crowder Blvd. New Orleans LA 70127 Attn: Anthony Bridges	Scope: Access control and security as a deterrent HPW: 80	Prime	Ongoing	N A	NA

17. Use this space to provide any additional information or description of resources supporting your firm's qualifications for the proposed project.

Allied Universal Security Service has our own in-house certified weapons trainer. He will work with the Account Manager to set up and maintain an armed training, certification and compliance program for the RTA security program thru Allied.

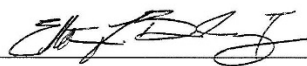
We are proposing a dedicated Account Manager who will be over all of hours for the RTA. We have specific trainings and programs that are outlined for our dedicated Account Managers who operate many of our various client accounts that run over 700 Hours per week. This dedicated Account Manager will be your primary point of contact and will be located on-site at the RTA location for 40+ Hours a week. Account Managers are also paid a salary vs. hourly rate. This allows for the Account Manager to be in communication and provide guidance and oversight to the RTA account as needed "after hours".

Finally, Allied Universal has the strongest and biggest base of Security Professionals in the Greater New Orleans area and this allows us to provide back up or fill in for officers taking vacation or sick leave. This means that you will always have a full staff to protect the RTA's employees and assets.

18. Ethics Questionnaire: If any owner, officer, or employee of respondent or any of the respondent's subcontractors (whether identified in the submittal or not) is currently an officer, employee, or board member of the City of New Orleans or of any of its departments, boards, or commissions, committees, authorities, agencies, public trusts, or public benefit corporations, please state the name or names of said owner, officer or employee, the relationship to respondent and/or respondent's subcontractor(s), the relationship with City board, agency, department, commission, authority, public trust, or public benefit corporation; if respondent or person(s) identified believe that the relationship is not or would not be a violation of applicable ethics laws, fully explain why not. If applicable, please complete ethics questionnaire on company letterhead attached to the back of this form. By signing below, you have completed the ethics questionnaire or you have not identified any ethical conflict at this time.

19. Pursuant to Louisiana Revised Statute 42:6.1, I hereby authorize the Regional Transit Authority to discuss the character and professional competence of this firm in Executive Session.

20. The forgoing is a statement of facts.

Signature:   
Typed Name: Elton Bradley

Date: February 7, 2023  
Title: General Manager



The logo for Allied Universal, featuring the company name in a bold, white, sans-serif font. A grey, curved swoosh underline is positioned beneath the text, starting under the 'A' and ending under the 'L'.

**ALLIEDUNIVERSAL<sup>®</sup>**