

**RESPONSE TO  
REQUEST FOR PROPOSAL  
JANUARY 20, 2021  
RFP 2020-032 TRANSIT  
SECURITY SERVICES**

**SEAL**

Security Experts and Leaders  
[www.sealsecuritygroup.com](http://www.sealsecuritygroup.com)

Submitted by Natalie T. Rowe  
[nrowe@sealsecuritygroup.com](mailto:nrowe@sealsecuritygroup.com)

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**S.E.A.L. Security Group**  
**SECURITY EXPERTS AND LEADERS**

6600 Plaza Drive New Orleans, Louisiana 70127  
Office 504.248.7174 Fax: 504.248.7131  
[www.sealsecuritygroup.com](http://www.sealsecuritygroup.com)

January 20, 2021

Re: Response to Request for Proposal

Security Experts and Leaders (SEAL) responds to this RFP for the purposes of providing security service at multiple transit facilities for The Regional Transit Authority of New Orleans. We believe our company has the credentials and professionalism to provide a cohesive plan of action that will support safe and secure premises. We have read the requirements and verify that we have the following qualifications:

- We have an established company Chain of command that mirrors the New Orleans Police Department.
- We presently operate our organization with account managers that are dedicated to specific clients and their needs
- We have more than 18 years of experience serving comparable sites.
- Project Manager is trained through DHS in Terroristic Threats and Chemical Threats and assures all assigned personnel will have the same credentials.
- Project Manager has more than 10 years of experience as an officer with the New Orleans Police Department (NOPD) prior to starting SEAL.
- Company assures that we have vehicles suitable to facilitate operations as needed.

Thank you in advance for your consideration. We look forward to doing business with RTA of New Orleans.

Sincerely,

*Natalie Rowe*

Natalie Rowe  
Chief of Administration

# TABLE OF CONTENTS

<b>Part I: Company Profile</b> .....	3
Our Mission .....	3
Our Experience .....	3
Current Personnel & Contracts .....	3
<b>Our Leadership</b> .....	4
Reginald Rowe, Chief of Security/President .....	4
Natalie Rowe, Chief of Administration.....	4
<b>Part II: Current Projects/References</b> .....	6
Liberty Bank and Trust .....	6
Audubon Nature Institute .....	6
<b>Part III: Plan of Action</b> .....	7
Personnel to Be Utilized .....	7
Implementation Timeline .....	8
24-Hour Dispatch & GPS Tracking System .....	9
Body Cameras.....	9
Cloud Reporting.....	9
<b>Part IV: Staffing Requirements</b> .....	10
Staffing Operational Standards .....	10
Staffing Appearance .....	10
<b>Part V: Holiday/Emergency</b> .....	10
Plan for Holidays, Emergencies and Natural Disasters .....	10
<b>Part VI: Training &amp; Procedures</b> .....	11
Internal & External Training Overview .....	11
<b>Part VII: Billing Rates</b> .....	12
<b>Part VIII: Attached Documents</b> .....	13
License from State Board	
Liability Insurance	

## **COMPANY PROFILE**

### **PRINCIPALS**

Reginald Rowe	Natalie Rowe
Chief of Security/President	Chief of Administration
504-248-7174 office	504-248-7174 office
504-237-4713 cell	504-628-1950 cell
rrowe@sealsecuritygroup.com	nrowe@sealsecuritygroup.com

### **OUR MISSION**

It is the mission of SEAL Security Group to provide a safe community, to protect those who cannot protect themselves and to change the culture of the security service industry. Our core values as an organization are to protect with honor and to serve with integrity. Putting service before self is what we stand for. With this belief, we envision developing leaders within our company as well as our local community.

### **OUR EXPERIENCE**

Security Experts and Leaders (SEAL) was formed in 2013 by former local law enforcement officers with over 20 years of experience. The company continues to provide certified, licensed, insured and trained security officers to mitigate the possibility and opportunity for theft and injury to persons at their assigned facilities. Our security officers participate in 200 hours of training annually and are CPI (Crisis Prevention Institute) trained and certified.

### **CURRENT PERSONNEL & CONTRACTS**

SEAL presently employs full-time and part-time security personnel. We are also able to hire additional on-call personnel to accommodate larger events and emergency conditions. Our approach has been to recruit a team that reflects our standards. Some of our personnel have formerly served as NOPD officers and some have served in the armed forces. By having individuals on our team with this level of experience, we have been afforded the opportunity to build a culture of professionalism that works hand in hand with local law enforcement. This has been key in securing contracts across the Greater New Orleans Area. Our portfolio currently includes financial institutions, Louisiana Department of Safety Emergency Preparedness Team, United States Environmental Protection Agency (EPA) local schools, special events, corporate

conferences, executive protection services, local government protection services, private businesses, local festivals, etc.

## **OUR LEADERSHIP TEAM**

### **REGINALD ROWE**

At the helm of our company is our Chief of Security/President, Reginald Rowe. After working ten (10) years with the New Orleans Police Department (NOPD), Mr. Rowe started SEAL to be a part of cultivating change in the security industry. Mr. Rowe's background in law enforcement included a wide range of experiences. He has worked in the areas of Community Policing, Field Training, Specialized City-Wide Task Force Team, Crowd Control Officer in New Orleans French Quarter and as a School Resource Officer. Mr. Rowe has an extensive safety background he is trained and has expertise in the following areas:

- Explosive devices, bomb threats and search/ Fire Prevention, detection, and response
- Identifying Hazardous Materials
- Strikes, Crowd Control and Labor Relations
- Identifying and controlling workplace violence
- Identifying workplace substance abuse and response
- Crisis Intervention/Hostage Negotiations/ Security Awareness
- Environmental Crime Control
- Operations Risk Management
- Emergency Planning and Disaster Response and Control
- Active Shooter /Terrorism (Biological threats and chemical threats)
- Homeland Security Counter terrorism and Secret Service dignitary protection
- Identifying Weapons of mass destruction
- Crime Scene procedures and preservation
- Specialized Surveillance
- Interviewing and Interrogations
- Force Continuum
- Rail Safety and Operating Procedures
- NIMS ICS 100,700, 800

After Hurricane Katrina, he worked as a part of a collaboration with NOPD and Harbor Police to secure the Port of New Orleans. To add to his credentials, Mr. Rowe has Secret Service Clearance which allows him the honor to provide protection for high ranking government officials and dignitaries. As an advocate for public safety, Mr. Rowe appears on local television as a Security/Safety Expert for WWL-TV New Orleans.

## **NATALIE ROWE**

Natalie Rowe, Chief of Administration, adds excellent value to SEAL Security Group. Prior to co-founding the company, she worked for more than 20 years in corporate America, eventually gaining the position as the Human Resources Mediator and Public Relations Specialist Gulf South Division with The Coca-Cola Bottling Company. Her management experience helps to position SEAL for effective management and coordination of personnel to better serve our clients of any size.

Natalie Rowe oversees and administrates the team of employees at multiple sites focusing on internal and external quality control and ethical administration of each contract. Clients of SEAL Security Group express confidence in her ability to direct the tasks that support security personnel as well as cultivate good relations with stakeholders and the public.

## CURRENT PROJECT DESCRIPTION 1

<b>PROJECT NAME</b>	Emergency Coverage
<b>Client Name</b>	Liberty Bank and Trust
<b>Client Contact Name/Title</b>	Todd McDonald
<b>Client Phone Number</b>	504-240-5253
<b>Client Email</b>	tomcdonald@libertybank.net
<b>Project Lead</b>	Reginald Rowe for SEAL Security Group
<b>Project Scope</b>	
24 Hour management of bank locations to prevent theft and provide safety for employees	
<b>Project Staff</b>	6
<b>Involvement of Stakeholders</b>	Coordinated and communicated with stakeholders that included bank head of security
<b>Project Outcomes</b>	
The were no incidents or breaches during our coverage. All visitors and staff were able to enter with proper credentials. Partners and stakeholders were satisfied with the coordination and performance of our team.	

## CURRENT PROJECT DESCRIPTION 2

<b>PROJECT NAME</b>	Daily Service and Emergency Management
<b>Client Name</b>	Audubon Nature Institute
<b>Client Contact Name/Title</b>	Lt. Jeff Trong
<b>Client Phone Number</b>	(504) 628-3988
<b>Client Email</b>	jtruong@auduboninstitute.org
<b>Project Lead</b>	Reginald Rowe for SEAL Security Group
<b>Project Scope</b>	
To develop and execute a plan to secure the premises and provide a safe environment for visitors and staff every weekday and weekends. To provide active shooter readiness training for each officer and develop a clear line of communication to ensure real time reporting of any breaches and/or incidents. To provide emergency security in the event of natural disasters such as hurricanes or other states of emergency	
<b>Project Staff</b>	30
<b>Involvement of Stakeholders</b>	Coordinate with security director to determine needs and climate of the premises.
<b>Project Outcomes</b>	
During our contract, there have been no breaches of entry points. Partners and stakeholders are satisfied with the performance of our officers.	

## PLAN OF ACTION

Upon receipt of the contract proposed herein, SEAL's Chief of Security would implement the following plan of action. This plan would be adjusted as necessary to accommodate the needs and current conditions as per consultation with RTA's Project Manager.

### ➤ PERSONNEL TO BE UTILIZED FOR THIS CONTRACT

Project Lead: Reginald Rowe	Experience: 17+ Years
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To secure multiple facilities, SEAL proposes a team of armed security officers and supervisors which will include full-time and part-time staff along with an account manager who will serve as a liaison between RTA's Project Manager and SEAL staff to ensure all duties are performed and SEAL staff is in compliance with post orders. This assigned team will also include cross-trained personnel to provide fill-in services when necessary. Security Officers will be supplied with a Company Cellphone with GPS Tracking, Company Vehicle with GPS Tracking and Two-Way Dash Camera to ensure public and officer safety and a Body Camera. Activity Reports will be made daily and incidents reports will be documented when incidents occur. All reports will be completed via electronic device and uploaded in our digital cloud reporting system. Each facility will be manned with diverse, well-trained security personnel that are knowledgeable of the requirements and directives of RTA's Security Plan and adhere to SEAL's customer service training program. Supervisors will be available to oversee, manage and troubleshoot as needed. SEAL Security Group will provide security services for the following facilities and follow the below implementation timeline:



## Implementation Timeline

FACILITY	HOURS/Days	Implementation Timeline
<p>A. Randolph, 2817 Canal St, New Orleans LA, 70119 (<b>Front Desk</b>)</p> <p>A. Randolph 2817 Canal St, New Orleans LA, 70119 (<b>Money Room</b>)</p> <p>A. Randolph 2817 Canal St, New Orleans LA, 70119 (<b>Rear Gate</b>)</p>	<p>24 Hours/7 Days a week</p> <p>8 hours/5 Days a week</p> <p>24 hours/ 7days a week</p>	<p>Award of Contract Received from RTA:</p> <p><b>Week 1:</b> Recruitment/Hiring/Onboard</p> <p><b>Week 2:</b> SEAL Training and RTA Specific Training</p> <p><b>Week 3:</b> All Staffing in Place at assigned facility: <b>April 1, 2021.</b></p>
<p>Carrollton St 8201 Willow Street</p>	<p>24 Hours/7 Days a week</p>	<p><b>Week 1:</b> Recruitment/Hiring/Onboard</p> <p><b>Week 2:</b> SEAL Training and RTA Specific Training</p> <p><b>Week 3:</b> All Staffing in Place at assigned facility: <b>April 1, 2021.</b></p>
<p>East New Orleans Facility (ENO), 3900 Desire Parkway, New Orleans, LA</p>	<p>24 Hours/7 days a week</p>	<p><b>Week 1:</b> Recruitment/Hiring/Onboard</p> <p><b>Week 2:</b> SEAL Training and RTA Specific Training</p> <p><b>Week 3:</b> All Staffing in Place at assigned facility: <b>April 1, 2021</b></p>
<p>Duncan Plaza, 343-349 Duncan Plaza, New Orleans, LA</p>	<p>24 Hours/7days a week</p>	<p><b>Week 1:</b> Recruitment/Hiring/Onboard</p> <p><b>Week 2:</b> SEAL Training and RTA Specific Training</p> <p><b>Week 3:</b> All Staffing in Place at assigned facility: <b>April 1, 2021.</b></p>

### ➤ **24-HOUR DISPATCH & GPS TRACKING SYSTEM**

Presently, SEAL operates a 24-Hour Dispatch and Management Service that is used to monitor and assist our onsite employees. In addition to this system, we currently operate a GPS system that always tracks the location of our security officers. This GPS system is a bonus for our clients because it helps us to monitor our team and is an added safety measure in reporting and strategizing to better protect facilities.

### ➤ **BODY CAMERAS**

Every SEAL Security Officer is equipped with a body camera. This technology is used for recording incidents and reporting to supervisors and key personnel. Our strategy is to use this technology at assigned facilities to help manage each station and accurately document incidents and suspicious activities as necessary. The recordings are activated upon command of the security officer. Upon recording, the officer is trained to immediately upload the file. This allows our onsite supervisor and dispatch manager to retrieve it. The supervisor and dispatcher are then to follow an established protocol to share file and report pertinent information to our Chief of Security, who reports to designated representative of the RTA. We believe this extra layer of security provides a more accurate account of potential or actual incidents and helps us to be proactive in protecting our team and the premises.

### ➤ **CLOUD REPORTING SYSTEM**

Activity reports are made daily via internet and uploaded in a cloud system for immediate viewing by the supervisor. This helps our team get real time reporting at every level. This has also proven effective for accurate timing of incidents. Each of our officers are trained to use the system.

## **STAFFING STANDARDS**

Applicants to SEAL's security team are required to undergo an extensive background investigation, submit to a General Aptitude Test Battery and pass a five-panel drug screening. In addition, each security professional attends over 200 hours of paid training and professional development that includes not only state-mandated certification courses, but also customer service, criminal law, active shooter training, defensive and patrol techniques, motor vehicle and bicycle safety. To keep up with industry climate, we mandate that our team requalifies annually to serve with us. This helps us to maintain and develop a team of security personnel who are professional, well-informed and on the cutting edge of what's going on in our industry.

## **SECURITY TEAM APPEARANCE**

SEAL Security Group's uniforms are required to be clean, ironed and professionally worn. In addition to a well-groomed appearance, we take seriously our obligation to communicate in a professional and courteous manner. Customer Service as well as Community Service training are a part of our continuing education at SEAL. We believe that security is a service, and our excellence should be reflected in both appearance and approach. Our supervisory personnel acts as a liaison to our organization to make sure these standards are met. Simultaneously, our senior management conducts periodic evaluations of personnel at each of our locations.

## **HOLIDAY/EMERGENCY PREPAREDNESS**

Our team understands the necessity of schedule changes and will work with directives of RTA to accommodate necessary changes during a holiday and/or emergency. We are also prepared with a team that will serve immediately after a natural disaster. Our Project Lead/Manager is already experienced in this area and will provide the oversight.

## **TRAINING & PROCEDURES**

Our goal is to empower and equip our team of security professionals with the latest technology and best practices. Each SEAL officer is required to submit to 200 hours of paid training per year. To do this, we must go beyond what is required by the state, by offering year-round opportunities for development and growth.

### **Internal and External Training Overview**

Each security officer of SEAL must submit to the following training courses:

- Mandatory 3-Day Training for the State of Louisiana
- 2-Day Seal Orientation
- SEAL Customer Service /Mental Health Awareness Training
- SEAL Reporting and Investigation
- SEAL Active Shooter Training
- Access Control
- SEAL Patrol Techniques
- SEAL Observation Techniques
- Fundamentals of Personal Security
- SEAL Professional & Interpersonal Communication
- Defensive Tactics
- The Art of Verbal Judo
- CPR
- Peer Mediation
- Technology in Security
- Understanding Body Language
- RTA required training will be implemented into our training program

## Billing

<b>Service</b>	<b>Billing Rate</b>
<b>Security Officer</b>	<b>\$22.00 per hour</b>
<b>Site Supervisor</b>	<b>\$00.00</b>
<b>Site Cell Phone</b>	<b>\$00.00</b>
<b>Account Manager</b>	<b>\$00.00</b>

## **CURRENT LICENSES & INSURANCE**

Please see the following attachments:

- Licensed issued by Louisiana State Board of Private Security Examiners
- Certificate of Liability Insurance



# LOUISIANA STATE BOARD OF PRIVATE SECURITY EXAMINERS

This is to certify that

## Security Experts and Leaders 1 INC.

Has Been Awarded Company License # 872,872

EXPIRES: 04/01/2021

A blue ink signature of the Chairman, written in a cursive style.

CHAIRMAN



The information provided on this certificate is current as of 03/26/2020.  
Scan the QR code to retrieve or verify the current license status.

A blue ink signature of the Executive Director, written in a cursive style.

EXECUTIVE DIRECTOR



SECUR-1

OP ID: LF

# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
12/23/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Liberty Insurance 6600 Plaza Drive Suite 306 New Orleans, LA 70127 Ramona Logan		504-240-5191	<b>CONTACT NAME:</b> Ramona Logan <b>PHONE (A/C, No, Ext):</b> 504-240-5191 <b>E-MAIL ADDRESS:</b> logan@libertybank.net <b>FAX (A/C, No):</b> 504-240-5274
<b>INSURED</b> Security Experts & Leaders 1, Inc Natalie Rowe 6600 Plaza Drive, Suite 301 New Orleans, LA 70127		<b>INSURER(S) AFFORDING COVERAGE</b>	
		<b>INSURER A:</b> Everest Indemnity Ins Company	
		<b>INSURER B:</b> Nat'l Fire & Marine Ins. Co.	
		<b>INSURER C:</b> Everest Indemnity Ins Company	
		<b>INSURER D:</b> LC&I Fund	
		<b>INSURER E:</b> Everest Indemnity Ins Company	
		<b>INSURER F:</b>	

### COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER	Y	Y	51GL013898-201	08/01/2020	08/01/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 1,000,000
B	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			72APR387641	05/19/2020	05/19/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			51CC005024-201	08/01/2020	08/01/2021	EACH OCCURRENCE \$ 4,000,000 AGGREGATE \$ 4,000,000
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	21232-20	11/30/2020	11/30/2021	PER STATUTE OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
E	Hire & Non-Owned			51GL013898-201	08/18/2020	08/01/2021	\$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Security guard operations.  
General Liability policy-Assault and Battery coverage.Care, Custody and Control coverage.Blanket additional insured and waiver of subrogation.

### CERTIFICATE HOLDER

LABOAR-

Louisiana Board of Private Security Examiners  
15703 Old Hammond Hwy.  
Baton Rouge, LA 70816

### CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE  
Ramona Logan



## Implementation Timeline

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**SECURITY EXPERTS AND LEADERS**

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January 20, 2021

Re: Response to Request for Proposal

Security Experts and Leaders (SEAL) responds to this RFP for the purposes of providing security service at multiple transit facilities for The Regional Transit Authority of New Orleans. We believe our company has the credentials and professionalism to provide a cohesive plan of action that will support safe and secure premises. We have read the requirements and verify that we have the following qualifications:

- We have an established company Chain of command that mirrors the New Orleans Police Department.
- We presently operate our organization with account managers that are dedicated to specific clients and their needs
- We have more than 18 years of experience serving comparable sites.
- Project Manager is trained through DHS in Terroristic Threats and Chemical Threats and assures all assigned personnel will have the same credentials.
- Project Manager has more than 10 years of experience as an officer with the New Orleans Police Department (NOPD) prior to starting SEAL.
- Company assures that we have vehicles suitable to facilitate operations as needed.

Thank you in advance for your consideration. We look forward to doing business with RTA of New Orleans.


Sincerely,

*Natalie Rowe*

Natalie Rowe  
Chief of Administration

## FORM CQ - 2012

**Instructions:** The prime, each subconsultant, and any other tier subconsultant must submit a fully completed CQ-2012 form. All items requested on the form are required, if an item is not applicable, respondents are instructed to enter N/A. Each prime firm participating as a joint venture should complete a separate CQ-2012 form and indicate on the form in item 10 that the response is a joint venture.

	<b>Regional Transit Authority</b> Contractor/Consultant Questionnaire CQ-2012 			
4. Name of parent company, if any:		5. Location of headquarters (city): New Orleans	6. Name, title, and telephone number of principal contact:  Natalie Rowe, Vice President 504-248-7174 office 504-628-1950 cell	7. Name, title, and telephone number of project manager:  Reginald Rowe, President/Chief of Security 504-248-7174 office 504-237-4713 cell
8. Specify Type of Business Entity:	<input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Limited Liability Corporation (LLC) <input type="checkbox"/> Other _____	9. Indicate Special Status: <input type="checkbox"/> Small business <input type="checkbox"/> Minority-owned business <input type="checkbox"/> Woman-owned business	10. Indicate certifications held regarding special status: <input type="checkbox"/> SBE certified <input type="checkbox"/> SLDBE certified <input type="checkbox"/> LAUCP certified	11. Is this submittal a joint venture (JV)? <input type="checkbox"/> Yes <input type="checkbox"/> No If so, has the JV worked together before? <input type="checkbox"/> Yes <input type="checkbox"/> No Indicate the legal name of the JV: _____
12. List full-time personnel by primary function. Count each only once.				
#	Function (e.g. civil engineer)	1	Administrator	
60	Security Officers			
6	Field Supervisors			
8	Dispatchers			
4	Account Managers			
1	Officer Manager			
2	Administrative Assistants			
2	Recruiters			
		<b>83</b>	<b>Total Personnel Domiciled in LA</b>	
		<b>83</b>	<b>Total Personnel</b>	

13. List all outside subcontractors or subconsultants you intend to employ for this project.

a. Name and address of subcontractant or subconsultant	b. Specific work to be performed on this project	c. Worked with prime firm before?
Reliable Security, LLC	Perform training with new staff and current staff supply additional staffing	yes

14. Brief resumes of key persons anticipated for this project (clearly identify if alternate office location if different than listed in item 3).

<p>a. Name and title: Reginald Rowe</p> <p>b. Position or assignment for this project: Project Manager</p>	<p>a. Name and title: Natalie T. Rowe</p> <p>b. Position or assignment for this project: Administrator</p>
<p>c. Years of professional experience with this firm: 8 With other firms: 10</p>	<p>c. Years of professional experience with this firm: 8 With other firms: 20</p>
<p>d. Education: College or University/ Degree / Year / Specialization Some College</p>	<p>d. Education: College or University/ Degree / Year / Specialization</p>
<p>e. Active registration or applicable certifications: State / Discipline/ License number / First year registered Louisiana State Board of Private Security Examiners / License # 0872 First year registered 04.01.2013</p> <p>Physical Security Professional (PSP) ASIS International Certified 06.2013</p>	<p>e. Active registration or applicable certifications: State / Discipline/ License number / First year registered SPHR - Society for Human Resources Management 02.2004 APR- Accreditation in Public Relation 05.2002</p>
<p>f. Experience and qualifications relevant to this project: Mr. Rowe's background in law enforcement included a wide range of duties with specialized in training</p> <ul style="list-style-type: none"> <li>• Explosive devices, bomb threats and search/ Fire Prevention, detection, and response</li> <li>• Identifying Hazardous Materials</li> <li>• Strikes, Crowd Control and Labor Relations</li> <li>• Identifying and controlling workplace violence</li> <li>• Identifying workplace substance abuse and response</li> <li>• Crisis Intervention/Hostage Negotiations/ Security Awareness</li> <li>• Environmental Crime Control</li> <li>• Operations Risk Management</li> <li>• Emergency Planning and Disaster Response and Control</li> <li>• Active Shooter /Terrorism (Biological threats and chemical threats)</li> <li>• Homeland Security Counter terrorism and Secret Service dignitary protection</li> <li>• Identifying Weapons of mass destruction</li> <li>• Crime Scene procedures and preservation</li> <li>• Specialized Surveillance</li> <li>• Interviewing and Interrogations</li> <li>• Force Continuum</li> </ul> <p>Mr. Rowe has a high level of Secret Service training (facilitated by the United States Secret Service in VA) and clearance which allows him the honor to provide protection to high-ranking government officials and dignitaries. As an advocate for public safety and retaining an extensive knowledge of security matters Mr. Rowe appears on WWI-TV as a Security/Safety Expert/Consultant.</p>	<p>f. Experience and qualifications relevant to this project:</p> <p>Mrs. Rowe has held various business management positions with several large corporations prior to co-founding SEAL; her extensive training in Public Relations with a specialization in crisis management serves as an asset to our employees, our internal and external communications and being able to provide additional public relations assistance to clients in the event of a crisis on site. Mrs. Rowe has memberships with The association of Women in Communication, National Black Public Relations Society, Public Relations Society of America. In her human resources role Mrs. Rowe served as an employee relations mediator to resolve internal conflicts with employees /employee or employee/management. Mrs. Rowe is a member of Association for Conflict Resolution.</p>

15. List work by firm and the firm's personnel to be assigned to this project which best illustrates current qualifications relevant to this project (limit 15 projects).

a. Project name, location, and owner's name	b. Reference contact name, telephone number, and e-mail	c. Project description	d. Nature of firm's responsibilities	e. Completion date (actual or estimate)	f. Estimated fees (000's)	
					Entire project	Firm's work
School Safety 6046 Paris Ave New Orleans, LA Lake Area high School	Michelle Blouin-Williams 504-280-5231 michelle.bwilliams@newbeginningola.com	To provide a safe school for students, staff and visitors	Created a safety plan for school, train school staff and students in Active Shooter response and provide day to day security and safety	05.30.2019		616,908

16. List all projects currently under contract or under contract negotiations that are being (or will be) performed by the firm's office as listed in item 3.

a. Project name, location, and owner's name	b. Nature of firm's responsibility	c. Indicate whether work completed as prime, subconsultant or joint venture	d. Percent complete	e. Estimated fees (000's)	
				Total fee	Fee remaining
Daily Safety and Emergency Repose Team 6500 Magazine Street Audubon Institute	Provide daily security services and provide services in the event of a State of Emergency	Prime	1%		245,896
Proactive Patrolling New Orleans, LA McCormack Baron Management	Provide stationary and mobile patrol security for multiple buildings and neighborhoods throughout New Orleans	Prime	10%		486,569
Poractive Patrolling	Provide stationary and mobile patrol security for multiple buildings and neighborhoods throughout New Orleans	Prime	10%		495,778


17. Use this space to provide any additional information or description of resources supporting your firm's qualifications for the proposed project.

Based on the extensive training of our management team we believe that SEAL would effectively meet the qualifications and terms of RTA's security plan. We have a training program for our officers that other security companies do not offer. With SEAL the training starts from the first day of employment with the organization to transition the officer from being called a security guard to a security officer understanding his/her role and the responsibility of an officer. We require excellent customer service it our belief that 90% of the security role is customer service related and if our staff has effective customer services skills, we have well equipped them to be successful in their roles. It is our goal to form a cohesive partnership with our clients to construct a safety plan that will keep our clients' assets and staff safe as well as our staff safe. With this mind set it has helped us to cultivate great relationships with our clients and surrounding law enforcement agencies. To better service our clients.

18. Ethics Questionnaire: If any owner, officer, or employee of respondent or any of the respondent's subcontractors (whether identified in the submittal or not) is currently an officer, employee, or board member of the City of New Orleans or of any of its departments, boards, or commissions, committees, authorities, agencies, public trusts, or public benefit corporations, please state the name or names of said owner, officer or employee, the relationship to respondent and/or respondent's subcontractor(s), the relationship with City board, agency, department, commission, authority, public trust, or public benefit corporation: if respondent or person(s) identified believe that the relationship with not be a violation of applicable ethics laws, fully explain why not. If applicable, please complete ethics questionnaire on company letterhead attached to the back of this form. By signing below, you have completed the ethics questionnaire or you have not identified any ethical conflict at this time.

19. Pursuant to Louisiana Revised Statute 42:6.1, I hereby authorize the Regional Transit Authority to discuss the character and professional competence of this firm in Executive Session.

20. The forgoing is a statement of facts.

Signature:   
Typed Name: Natalie Rowe

Date: 01-20-21  
Title: Vice President



## FORM CQ - 2012

**Instructions:** The prime, each subconsultant, and any other tier subconsultant must submit a fully completed CQ-2012 form. All items requested on the form are required, if an item is not applicable, respondents are instructed to enter N/A. Each prime firm participating as a joint venture should complete a separate CQ-2012 form and indicate on the form in item 10 that the response is a joint venture.



<p><b>Regional Transit Authority</b> Contractor/Consultant Questionnaire CQ-2012</p>	<p>1. Project name, project number and date of submittal: RFP #2020-032 Transit Security Services 01.20.21</p>	<p>2. Official name of firm, indicate if prime or subconsultant: Reliable Security, LLC : Subconsultant</p>	<p>3. Address of office to perform work: 6600 Plaza Drive, Suite 301 New Orleans, LA 70127</p>																																																																														
<p>4. Name of parent company, if any:</p>	<p>5. Location of headquarters (city): New Orleans</p>	<p>6. Name, title, and telephone number of principal contact: Lee F. Doss, Sr. Owner 504-723-7261</p>	<p>7. Name, title, and telephone number of project manager: Reginald Rowe, President/Chief of Security SEAL 504-248-7174 office 504-237-4713 cell</p>																																																																														
<p>8. Specify Type of Business Entity:</p> <p><input type="checkbox"/> Corporation</p> <p><input type="checkbox"/> Proprietorship</p> <p><input type="checkbox"/> Partnership</p> <p><input checked="" type="checkbox"/> Limited Liability Corporation (LLC)</p> <p><input type="checkbox"/> Other _____</p>	<p>9. Indicate Special Status:</p> <p><input type="checkbox"/> Small business</p> <p><input checked="" type="checkbox"/> Minority-owned business</p> <p><input type="checkbox"/> Woman-owned business</p>	<p>10. Indicate certifications held regarding special status:</p> <p><input type="checkbox"/> SBE certified</p> <p><input type="checkbox"/> SLDBE certified</p> <p><input checked="" type="checkbox"/> LAUCP certified</p>	<p>11. Is this submittal a joint venture (JV)?</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No</p> <p>If so, has the JV worked together before?</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No</p> <p>Indicate the legal name of the JV:</p>																																																																														
<p>12. List full-time personnel by primary function. Count each only once.</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 5%; text-align: left;">#</th> <th style="width: 75%; text-align: left;">Function (e.g. civil engineer)</th> <th style="width: 20%;"></th> </tr> </thead> <tbody> <tr> <td>12</td> <td>Security Officers</td> <td></td> </tr> <tr> <td>1</td> <td>Field Supervisor</td> <td></td> </tr> <tr> <td>1</td> <td>Office Manager</td> <td></td> </tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr> <td style="text-align: right;">14</td> <td><b>Total Personnel Domiciled in LA</b></td> <td></td> </tr> <tr> <td style="text-align: right;">14</td> <td><b>Total Personnel</b></td> <td></td> </tr> </tbody> </table>				#	Function (e.g. civil engineer)		12	Security Officers		1	Field Supervisor		1	Office Manager																																																														14	<b>Total Personnel Domiciled in LA</b>		14	<b>Total Personnel</b>	
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13. List all outside subcontractors or subconsultants you intend to employ for this project.

a. Name and address of subcontractant or subconsultant	b. Specific work to be performed on this project	c. Worked with prime firm before?
None		

14. Brief resumes of key persons anticipated for this project (clearly identify if alternate office location if different than listed in item 3).

<p>a. Name and title: Lee F. Doss Owner</p>	<p>a. Name and title:</p>
<p>b. Position or assignment for this project: Trainer and supplement staff officers</p>	<p>b. Position or assignment for this project:</p>
<p>c. Years of professional experience with this firm: 10      With other firms: 22</p>	<p>c. Years of professional experience with this firm:      With other firms:</p>
<p>d. Education: College or University/ Degree / Year / Specialization</p>	<p>d. Education: College or University/ Degree / Year / Specialization</p>
<p>e. Active registration or applicable certifications: State / Discipline/ License number / First year registered Louisiana State Board of Private Security Examiners / License # 0827 First year registered 08.01.2011</p>	<p>e. Active registration or applicable certifications: State / Discipline/ License number / First year registered</p>
<p>f. Experience and qualifications relevant to this project: I have over 20 years in the security industry working with the Orleans Parish School Board before starting my own security company.</p>	<p>f. Experience and qualifications relevant to this project:</p>

15. List work by firm and the firm's personnel to be assigned to this project which best illustrates current qualifications relevant to this project (limit 15 projects).

a. Project name, location, and owner's name	b. Reference contact name, telephone number, and e-mail	c. Project description	d. Nature of firm's responsibilities	e. Completion date (actual or estimate)	f. Estimated fees (000's)	
					Entire project	Firm's work
Safety Plan RSD 1615 Poydras St, New Orleans, LA 70112	Angela Johnson 225-365-8945 ajohnson@rsd.com	Safety and Security	Provide safety security plans and trainings for all schools under the RSD.			165,000

16. List all projects currently under contract or under contract negotiations that are being (or will be) performed by the firm's office as listed in item 3.

a. Project name, location, and owner's name	b. Nature of firm's responsibility	c. Indicate whether work completed as prime, subconsultant or joint venture	d. Percent complete	e. Estimated fees (000's)	
				Total fee	Fee remaining
New Orleans Louis Armstrong Airport	Provide daily security services and taxi traffic control	Sub	100%		189,657.00

17. Use this space to provide any additional information or description of resources supporting your firm's qualifications for the proposed project.

I have 20 years of security experience and I have been operating as safety security trainer for more than 12 years.

18. Ethics Questionnaire: If any owner, officer, or employee of respondent or any of the respondent's subcontractors (whether identified in the submittal or not) is currently an officer, employee, or board member of the City of New Orleans or of any of its departments, boards, or commissions, committees, authorities, agencies, public trusts, or public benefit corporations, please state the name or names of said owner, officer or employee, the relationship to respondent and/or respondent's subcontractor(s), the relationship with City board, agency, department, commission, authority, public trust, or public benefit corporation: if respondent or person(s) identified believe that the relationship is not or would not be a violation of applicable ethics laws, fully explain why not. If applicable, please complete ethics questionnaire on company letterhead attached to the back of this form. By signing below, you have completed the ethics questionnaire or you have not identified any ethical conflict at this time.

19. Pursuant to Louisiana Revised Statute 42:6.1, I hereby authorize the Regional Transit Authority to discuss the character and professional competence of this firm in Executive Session.

20. The forgoing is a statement of facts.

Signature: 

Typed Name: Lee Doss

Date: 01-20-21

Title: Owner

deliver all services as specified herein in accordance with conditions of said accepted proposal and this Request for Proposals, as negotiated.

**1.12 EVALUATION OF PROPOSALS**

The evaluation criteria are provided in this Request for Proposals. The proposer receiving the highest point total during the evaluation phase of the selection process may be called in for negotiations. The contract will be awarded based on the Best Value to the RTA. RTA shall have the right to conduct any reviews it deems necessary and audit the business records of any and all proposers to determine the fairness and reasonableness of the offer. RTA reserves the right to award this contract without conducting negotiations.

**1.13 AWARD PROCEDURE**

Within a reasonable time after the proposal receipt deadline, the RTA will transmit the contract documents to the Contractor. The contract documents will, at a minimum, consist of this Request for Proposals and any addenda thereto, the Contractor's proposal, RTA's standard contract provisions and provisions required by FTA.

**1.14 OFFERS**

Each proposal submitted shall include all labor, materials, tools, equipment, and other costs necessary to fully complete the scope of services pursuant to the specifications provided herein. Any omissions derived from such specifications which are clearly necessary for the completion of the work specified herein shall be considered a portion of this Request for Proposals.

**1.15 ADDENDA**

Proposers shall acknowledge receipt of all addenda to this Request for Proposals. Acknowledged receipt of each addendum shall be clearly established and included with each proposal. The undersigned acknowledges receipt of the following addenda.

Addendum No.   I  , dated   01/07/2021  

Addendum No.   II  , dated   01/14/2021  

Addendum No.           , dated

Security Experts and Leaders 1, Inc.  
Company Name

Natalie Rowe

Company Representative

A handwritten signature in cursive script that reads "Natalie Rowe". The signature is written over a horizontal line.

RFP 2020-032



NON-COLLUSION AFFIDAVIT

STATE OF Louisiana

PARISH OF St Tammany


Reginald Rowe, being first duly sworn, deposes and says that:

- (1) He is (Owner) (Partner) (Officer) (Representative) or (Agent), of Security Experts an Leaders 1, Inc., the Contractor that has submitted the attached bid;
- (2) Such Bid is genuine and is not a collusive or sham Bid.
- (3) The attached bid is not made in the interest of or on behalf of any undisclosed person, partnership, company association, organization or corporation; that such bid is genuine and not collusive or sham; that said bidder has not, directly or indirectly, induced or solicited any other bidder to put in a false or sham bid, and has not, directly or indirectly colluded, conspired connived or agreed with any bidder or anyone else to put on a sham bid, or refrain from bidding; that said bidder has not in any manner, directly or indirectly, sought by agreement, communication or conference with anyone to fix the bid price of said bidder or any other bidder, or to fix any overhead, profit, or cost element of such bid price or that of any other bidder, or to secure any advantage against RTA or anyone interested in the proposed contract; that all statements contained in such bid are true; that said bidder has not, directly or indirectly, submitted his bid price or any breakdown thereof or the contents thereof, or divulged information or data relative thereto, or paid or agreed to pay, directly or indirectly, any money or other valuable consideration for assistance or aid rendered or to be rendered in procuring or attempting to procure the contract above referred to, to any corporation, partnership, company, association, organization or to any member or agent thereof, or to any other individual; and further that said bidder will not pay or agree to pay directly or indirectly, any money or other valuable consideration to any corporation, partnership, company, association, organization or to any member or agent thereof, or to any individual, for aid or assistance in securing contract above referred to in the event the same is awarded to said bidder.

Signed: 

Title: C.E.O

Sworn to me and subscribed in my presence this 19 day of January 2024, A.D.,

  
Vashita Batiste NOTARY PUBLIC

**CERTIFICATION ON PRIMARY PARTICIPANT  
REGARDING DEBARMENT, SUSPENSION, AND  
OTHER RESPONSIBILITY MATTERS**

The Primary Participant (Potential Contractor for a major third party contract), certifies to the best of its knowledge and belief, that it and its principles:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal Department or agency;
2. Have not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, State, or local) transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
3. Are not presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and
4. Have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.

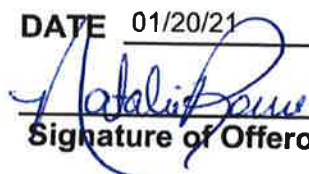
(If the primary participant is unable to certify to any of the statements in this certification, the participants shall attach an explanation to this certification.)

**THE PRIMARY PARTICIPANT, (POTENTIAL CONTRACTOR FOR A MAJOR THIRD PARTY CONTRACT, CERTIFIES OR AFFIRMS THAT TRUTHFULNESS AND ACCURACY OF THE CONTENTS OF THE STATEMENTS SUBMITTED ON OR WITH THIS CERTIFICATION AND UNDERSTANDS THAT THE PROVISIONS OF 31 U.S.C. SECTION 3801 ET SEQ ARE APPLICABLE HERETO.**

**COMPANY** Security Experts and Leaders 1, Inc.

**ADDRESS** 6600 Plaza Drive Suite 301, New Orleans, LA 70127

**DATE** 01/20/21

  
\_\_\_\_\_  
**Signature of Offeror's Authorized Representative**

**CERTIFICATION REGARDING DEBARMENT  
SUSPENSION, INELIGIBILITY AND VOLUNTARY  
EXCLUSION - LOWER TIER COVERED TRANSACTION**

- 1. The prospective lower tier participant certifies, by submission of this offer, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.**
- 2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participants shall attach an explanation to this offer.**
- 3. The Lower-Tier participant (Potential Contractor under a major Third Party Contract), certifies or affirms the truthfulness and accuracy of the contents of the statements submitted on or with this certification and understands that the provisions of 31 U.S.C., 3801 ET SEQ are applicable thereto.**

**COMPANY** Reliable Security, LLC

**ADDRESS** 4783 Rosalia Drive , New Orleans, LA 70127

**DATE** 01-20-21

  
\_\_\_\_\_

**Signature of Offeror's Authorized Representative**

CERTIFICATION OF RESTRICTIONS ON LOBBYING

I, Natalie T. Rowe, Vice President of Security Experts and Leaders 1, Inc hereby certify on  
(Name and Title of Offeror Official)

behalf of Reginald Rowe, President of Security Experts and Leaders 1, Inc. that:  
(Name of Offeror)

- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation renewal, amendment, or modification of any Federal contract, grant, loan or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influenced an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance is placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Executed this 19th day January, 2021.

BY Natalie T. Rowe

Witnesses: Natalie T. Rowe  
(Signature of Authorized Official)

Vice President  
(Title of Authorized Official)

Sworn to and subscribed before me on this 19 day of January, 2021.

Notary Public In and For St Tammany Parish/County

State of Louisiana

Vashuta Butts 67037

## PARTICIPANT INFORMATION FORM

All offerors are required to submit the information contained on this form. This information is a condition of submitting an offer to the RTA. Offerors must insure that **ALL** sub-contractors, sub-contractors or others at all tiers, which are proposed to be used or used under any agreement issued by RTA have submitted an executed copy of this form. RTA is required to maintain this information by the Federal Transit Administration and it is not subject to waiver.

Firm Name Security Experts and Leaders 1, Inc.

Firm Address 6600 Plaza Drive Suite 301, New Orleans, LA 70127

Telephone Number 504-248-7174

Fax Number 504-248-7131

E-Mail Address nrowe@sealsecuritygroup.com

Firm's status as Disadvantaged Business Enterprise (DBE) or Non-DBE Non-DBE

Age of the firm eight (8) years

Annual gross receipts of the firm \$1,228,243.83

Prime or Sub-Contractor Prime Contractor

NAICS code (s) 561612

I certify to the best of my knowledge that the above information is true and correct:

Signature 

Title Vice President

Date 1/19/2021

RTA Project No. RFP # 2020-032

**FAILURE TO PROVIDE AN EXECUTED COPY OF THIS FORM AS STIPULATED HEREIN MAY PRECLUDE YOUR OFFER FROM CONSIDERATION FOR AWARD.**

## PARTICIPANT INFORMATION FORM

All offerors are required to submit the information contained on this form. This information is a condition of submitting an offer to the RTA. Offerors must insure that **ALL** sub-contractors, sub-contractors or others at all tiers, which are proposed to be used or used under any agreement issued by RTA have submitted an executed copy of this form. RTA is required to maintain this information by the Federal Transit Administration and it is not subject to waiver.

Firm Name Reliable Security, LLC

Firm Address 4783 Rosalia Drive

Telephone Number 504-723-7261

Fax Number \_\_\_\_\_

E-Mail Address leedoss@gmail.com

Firm's status as Disadvantaged Business Enterprise (DBE) or Non- DBE DBE

Age of the firm 11 years

Annual gross receipts of the firm \$243,985.62

Prime or Sub-Contractor Sub-Contractor

NAICS code (s) 561612

I certify to the best of my knowledge that the above information is true and correct:

Signature 

Title Owner

Date 01-20-21

RTA Project No. RFP#2020-032

**FAILURE TO PROVIDE AN EXECUTED COPY OF THIS FORM AS STIPULATED HEREIN MAY PRECLUDE YOUR OFFER FROM CONSIDERATION FOR AWARD.**



**DBE FORM 4 --DBE PARTICIPATION PLAN (For RFPs and RFQs)**

**RESPONDENTS TO RFPs AND RFQS:** This completed form must be furnished with your proposal. You must complete every section of the form or your proposal will be deemed non-responsive. If a section is not applicable to your proposal, you must explain why it is not applicable or your proposal will be deemed non-responsive. You must submit your response on the DBE Responsiveness Form 4 or your proposal will be deemed non-responsive. You may use additional pages as warranted.

RFPI/RFQ/Solicitation #: RFP 2020-032 Date: 01 / 20 / 2021  
 Description: Transit Security Services  
 Name of Respondent: Security Experts and Leaders 1, Inc.

Please check the appropriate space:

- The proposer is committed to the contract goal of 23 % DBE utilization on this contract. (if selected, you must complete and submit DBE Compliance Form 1 and 2 in order to be awarded a contract.)
- The proposer is unable to meet the DBE contract goal, however is committed to a minimum of \_\_\_\_\_ % DBE utilization on this contract and will submit documentation demonstrating good faith efforts. (If selected, you must complete and submit DBE Compliance Forms 1 and 3 and DBE Compliance Form-2 if applicable along with all required supporting documentation in order to be awarded a contract.)

**SECTION I - DBE COMMITMENT TO CONTRACT GOAL:** You must list all DBE firms that you have identified to participate on the contract. **PLEASE NOTE: Every DBE firm listed MUST be utilized on the project. To remove and/or replace a DBE firm you must submit a request for removal and substitution and you must receive approval from the DBELO to remove and/or replace the firm.**

DBE FIRM & NAME of DBE	PHONE	SOURCE OF CERTIFICATION (SLDBE or LAUCP)	SCOPE OF WORK TO BE PERFORMED BY THE DBE	VALUE of PROPOSED CONTRACT with DBE (If Known)	ESTIMATED % OF TOTAL CONTRACT
1. Reliable Security , LLC	504-723-7261	LAUCP	Providing Training and Staffing	\$ 201,344.00	23 %
2.				\$	%
3.				\$	%
4.				\$	%
5.				\$	%
6.				\$	%
7.				\$	%
8.				\$	%
<b>TOTALS</b>				\$	%



**DBE FORM 4 --DBE PARTICIPATION PLAN (For RFPs and RFQs)**

SECTION II - DBE AFFIRMATIONS: For the DBE firms listed above, please provide the name and signature of the firm's authorized representative.

NAME OF DBE FIRM	PRINT NAME OF DBE FIRM'S AUTHORIZED REPRESENTATIVE	SIGNATURE OF DBE FIRM'S AUTHORIZED REPRESENTATIVE	DATE
Reliable Security, LLC	Lee Doss		01/18/2021

SECTION III - SPECIFIC PORTIONS OF WORK IDENTIFIED FOR DBE SUBCONTRACTOR: if you have not identified DBE firms for attainment of the DBE goal and have not listed a commitment to specific DBE firms for participation in Section I that equals the total contract goal for this project, you must list all selected scopes or portions of work that you identified to be performed by DBE(s) and the estimated percentage value of each scope of work identified in order to increase the likelihood of meeting the contract goal for this project.

SCOPE OR PORTIONS OF WORK IDENTIFIED FOR DBE PARTICIPATION	ESTIMATED % OF CONTRACT VALUE
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	
<b>TOTAL</b>	



**RTA**  *Regional Transit Authority*  
**DBE FORM 4 --DBE PARTICIPATION PLAN (For RFPs and RFQs)**

**SECTION IV - PAST PERFORMANCE:** You must provide details of your firm's past performance in compliance with DBE goals.

AGENCY NAME	PROJECT NAME	COMPLETION DATE	DBE PARTICIPATION ACHIEVED	DBE OFFICE VERIFICATION
Reliable Security Services	Raba Kistner EPA Removal New Orleans	06/15/2019	16%	

**SECTION V - OTHER:** If you have not identified DBE firms for attainment of the DBE goals and have not listed commitments to specific DBE firms for participation in Section I that equals the total contract goal for this project, you must provide narrative details of any other efforts your firm will conduct to attain the DBE goal.